

# The Communicator

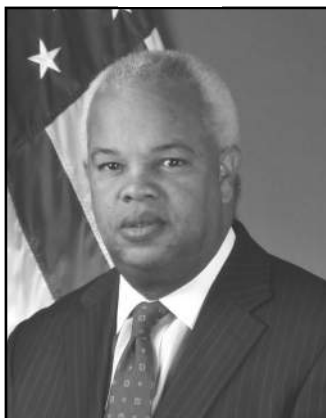
T H E C A L I F O R N I A M O V I N G &amp; S T O R A G E A S S O C I A T I O N

## FMCSA, DOT, FMC Officials Present Moving Fraud Alliance Strategy at 2015 CMSA Convention

At the 2015 Convention, a special presentation will be given from important industry officials regarding an anti-moving fraud alliance between the Federal Motor Carrier Safety Administration (FMCSA), the Department of Transportation (DOT) and the Federal Maritime Commission (FMC). Presenters FMCSA Acting Administrator and Chief Counsel T. F. Scott Darling III, Special Agent in Charge William Swallow of the DOT Office of Inspector General and Office of Consumer Affairs & Dispute Resolution Deputy Director Jennifer Gartlan of FMC will be discussing their research findings in household goods criminal activity by licensed and unlicensed operators, and what strategies the agencies are pursuing to curb this activity and protect the moving public.

### What are the agencies doing to combat fraud cases in the industry?

Due to the results in a fact finding investigation conducted by the FMC, the agency decided to enter into a memorandum of understanding (MOU) with the FMCSA in 2012 to join forces to combat illegal activity in the country and abroad. In the MOU, both the FMC and the FMCSA agreed to share electronic informa-



**T. F. Scott Darling III**



**William Swallow**



**Jennifer Gartlan**

tion to determine and alleviate industry issues, conduct joint investigations and training to maximize enforcement efficiency and conduct joint outreach strategies to inform consumers about choosing the right service provider.

The DOT's Office of Inspector General is continuing its campaign against illegal activity in the industry by conducting operator investigations. In the past five years, the agency's investigations have helped curb the activity in issuing search and arrest warrants that result in convictions and imprisonment as well as issuing penalties of more than \$2.8 million. At the Convention, Swallow will discuss the many different fraud cases and penalties given for various illegal activities.

### What kind of information/resources can the agencies provide consumers to avoid moving fraud?

The FMCSA provides tools, checklists and brochures on its [www.protectyourmove.gov](http://www.protectyourmove.gov) website for consumers to review before hiring movers. There are files available to view online that show consumers what moving terms they should be familiar with, what moving forms they

*(Moving Fraud cont. on page 5)*



## Chairman's Corner

By: Jay Casey

Springtime is here! I hope everyone had a great Easter! I am sure you are all gearing up for the peak season. It is hard to believe I am nearing the end of my term as CMSA Chairman. This term has been both rewarding as well as eye-opening for me. As chairman, I was able to participate in legislative meetings in Sacramento. In March, 20 CMSA members and I met with several legislators. These meetings are instrumental in our voice being heard at the state Capitol and are hopefully the start of many more to come. I look forward to attending more of these events in the future.

These events are possible because of the strength of our membership, a factor of both participation and numbers. We have 30 new members in our association since our last Convention in Monterey. This is in no small part due to the efforts of our CMSA staff, board of direc-

tors, chapter presidents and you — the members. I appreciate all of you helping us grow this association.

During my term, I was able to visit more than 150 mover members. I'd like to thank all of the chapter presidents for organizing their individual chapter meetings and for those of you behind the scenes that assist those chapter presidents. I appreciate you opening up your operations for our visits. Overall, this has been a very humbling experience for me; I cannot express the gratitude I have for the executive board's support and encouragement. It has been overwhelming. A very special thanks to my team back at Casey Moving Systems for "picking up the slack" and allowing me to travel the state.

CMSA's strength is possible because of the commitment and professionalism of our staff. Steve, Renee, Brianna and Gale, we appreciate the job you do for us on a daily basis. Thank you CMSA President Weitekamp for your leadership and professionalism throughout the year and for all that you have done for me.

Finally, I am looking forward to spending time with all of you at the Convention.

Peace be with you all,  
Chairman Casey

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## President's Comments

By: Steve Weitekamp

April-May is the end of one CMSA year and the start of a new journey. Our Association year culminates with our annual Convention and installation of new officers. As you read this issue, there is still time to join your industry colleagues in what is sure to be a valuable event. As mentioned by Chairman Casey, our March schedule included a legislative meeting with participation by members of the board of directors and government affairs committee as well as CMSA Legislative Advocate Chuck Cole and CMSA Legal Counsel Mark Hegarty. The issues covered include:

- Sustainable Freight Transport Initiative — CARB's latest program will impact the operation of diesel equipment in California. This long-term program, also known as Pathways to Zero and Near-Zero Emissions, will have a major impact on

our industry and our state. More information on this program and its impact will be provided in future columns.

- AB 1897 — Our efforts to modify this bill.
- SB 541 — CMSA has joining efforts with other impacted transportation industries and their associations in modifying this bill.

Specifically to SB 541, this bill would mandate the CPUC to monitor the performance of the Transportation Enforcement Branch and to develop a "comprehensive strategy to detect, deter and take enforcement actions against charter-party carriers of passengers, passenger stage corporations and household goods carriers that are operating illegally."

SB 541 would also mandate that the CPUC coordinate with sheriffs, police officers and CHP officers to "enforce and assist in the enforcement of criminal violations of the Household Goods Carriers Act." It would also require the agency to establish lines of communications with these officers to "ensure that the commission is notified if any action is commenced so that the commission may take appropriate

*(President's Comments cont. on page 4)*



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**(President's Comments cont. from page 3)**

action to enforce the fine and penalty provisions of the Household Goods Carriers Act.”

Below is a portion of the bill's current language:

*“(b) The commission shall implement a program to monitor the performance of the Transportation Enforcement Branch of the Safety and Enforcement Division to ensure that applications for permits and certificates are processed in a timely manner, ensure investigations are completed properly and in a timely manner, and ensure that the branch is taking appropriate enforcement actions. The program shall include, but shall not be limited to, the following performance measurements:*

*(1) The average length of time it takes to process an application for a permit or certificate.*

*(2) The number of complaints received and the average length of time it takes to resolve those complaints.*

*(3) The number of investigations, stings, and other operations undertaken to prohibit the illegal operation of charter-party carriers of passengers, passenger stage corporations,*

*and household goods carriers.*

*(4) The average length of time it takes to complete an investigation and the disposition of the investigations completed.*

*(5) A method to annually analyze fees assessed on charter-party carriers of passengers, passenger stage corporations, and household goods carriers to determine if those fees are fair and commensurate with services rendered.*

*(c) (1) The commission shall develop a comprehensive strategy to detect, deter, and take enforcement actions against charter-party carriers of passengers, passenger stage corporations, and household goods carriers that are operating illegally. This strategy shall include steps to increase on-the-street enforcement of illegally operating charter-party carriers of passengers, passenger stage corporations, and household goods carriers and, to the extent possible, the commission shall coordinate with state and local law enforcement on enforcement activities.”*

The complete 2015 CMSA legislative agenda regarding the above moving and storage industry bills will be presented at the 2015

**(President's Comments cont. on page 5)**



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**(Moving Fraud cont. from page 1)**

should receive throughout the process of the move and the red flags to be aware of when looking for moving quotes. The website also provides links to state associations for consumers to call for information on intrastate moves.

The FMC also has a similar website dedicated to informing consumers about choosing a reputable mover. On its website, the agency has many brochures for any type of overseas transportation services, including international shipping for household goods. The brochure goes into some detail about international shipping terminology, checklist of tasks to do in planning the move and providing contact information for the agency's Office of Consumer Affairs and Dispute Resolution Services (CADRS). CADRS provides consumers assistance in their international move as well as provides moving companies information on international shipping questions. The department also provides dis-

pute resolution services between moving companies and consumers, and moving companies and other service providers.

**Where can I learn more information about these presenters?**

CMSA lists all the Convention speakers' biographies and photos on its Convention kiosk online. For more information about the moving fraud presenters, please visit [http://www.thecmsa.org/html/convention/2015-97th-paradise-point/2015-speakers.htm#Guest\\_Speakers](http://www.thecmsa.org/html/convention/2015-97th-paradise-point/2015-speakers.htm#Guest_Speakers). This presentation will be held during the Friday morning General Business Session, so make sure to plan ahead to attend this special presentation!

If you haven't yet registered for the Convention, it's not too late! Sign up today by calling the CMSA office at (562)865-2900 or download the registration form(s) at our online kiosk at <http://www.thecmsa.org/html/convention/2015-97th-paradise-point/2015-forms.html>.

**(President's Comments cont. from page 4)**

CMSA Convention in San Diego. This and other great industry presentations will be available to

members at the Convention. Register for the Convention today by calling the CMSA office at (562) 865-2900.



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# State Economy Strengthens in Face of Port, Drought, Other Challenges

While most key economic reports have continued to show strength, commodity prices and the financial markets have clearly felt the sting from the cold winds blowing in from overseas. The financial headlines from the first part of this year have been dominated by plummeting oil prices, sharply lower long-term bond yields and the return of volatility in the equity markets. The dollar also has continued to strengthen against most other currencies as investors, businesses and individuals around the world recognize the better risk-reward relationship in holding U.S. assets at this tumultuous time.

Shifts in the global economy and the recent plunge in oil prices have caused forecasts for first-quarter real gross domestic product (GDP) growth to be scaled back. Real GDP is now expected to rise at just a 1.5 percent pace in the first quarter, as oil companies slash their capital spending budgets and slower economic growth around the world constrains U.S. exports. The forecast for the year as a whole, however, has been less impacted. The benefits from lower

gasoline prices will eventually show up in the form of stronger consumer spending and improved corporate profits.

The slow start to GDP growth may present new challenges to the Fed. Much of what is slowing in the economy is occurring in capital-intensive industries, which means the hit to GDP is far greater than to employment, which has actually been quite strong in recent months. Productivity growth has also slowed considerably in recent months and will likely get off to a slow start in 2015.

Nevertheless, headline inflation figures have followed oil prices broadly lower. Core inflation has been less impacted, but has still moderated a touch. The Fed remains on course to raise interest rates around the middle of this year, when circumstances surrounding global economic growth and oil prices will likely be much different than they are today.

*(Economy Strengthens cont. on page 7)*

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*(Economy Strengthens cont. from page 6)*

## California Economy

California's economy continues to power forward with many of the Golden State's largest and most important industries gaining momentum over the course of 2014. High-tech employers have shown no sign of slowing their hiring. Employment in professional, scientific and technical services, the industry with the largest number of tech-related workers, grew 4.3 percent in 2014. San Francisco, San Jose and San Diego are all benefitting from the strong growth in this major industry group.

Health services also are expanding rapidly and appear to have adjusted to the rollout of the Affordable Care Act with only minimal disruption. Construction has picked up to keep pace with the rapidly expanding economy and demand for apartments, warehouse and office space is rising solidly.

Home sales remains sluggish, but the trend seems to be somewhat more positive than we have seen nationwide. Home price appreciation continues to run ahead of the national average, reflecting both stronger economic gains and a scarcity of developable land.

Although we expect California's economy to

continue to grow, the state is not without its challenges. Growth has moderated recently, and the tremendous surge in tech-related hiring and associated construction projects is unlikely to be sustained longer term. Retailers and financial services firms are still posting only modest gains.

In addition, labor disputes at West Coast ports could push importers to make more permanent adjustments to their supply chains away from Los Angeles and Long Beach. Lower oil prices are weighing on the energy producers in Kern County, and a lack of water remains a challenge for farmers and residents alike.

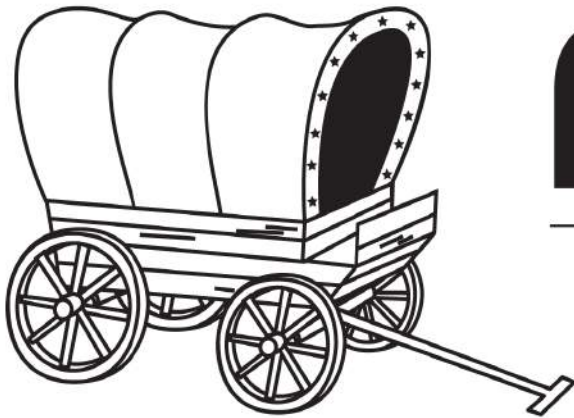
In addition, the state's high costs of living, combined with sluggish wage and salary growth for middle income households, has exacerbated the outmigration of residents. Few of these problems are truly new, however, and California seems to continuously prove that none of them are insurmountable.

## Facing Headwinds Head On

### Drought

Drought is a major long-term challenge for California. Farmers have suffered as a result,

*(Economy Strengthens cont. on page 8)*



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***(Economy Strengthens cont. from page 7)***

but higher prices of key crops are partially offsetting low yields and farmers are moving toward more water-efficient crops. Almond and grape prices received in 2014 in California were both well above their year-ago levels. In addition, the scarcity of fresh water has spurred investment in much-needed infrastructure improvements, including the desalination plant in Carlsbad and numerous smaller water storage and water treatment projects around the state.

**Emigration**

Another major challenge for the state is that more residents move out of California each year than move in. This domestic outmigration has long been a cause for concern and is frequently blamed on the state's high housing costs. California does benefit from positive net migration, thanks to net international migration. San Francisco and Oakland, however, actually have positive domestic net migration, which is somewhat surprising given how expensive the Bay Area is. Domestic net migration is strongest in Oakland, which offers relatively affordable hous-

ing when compared to San Francisco. A booming labor market is also helping to draw more people to the area.

Despite high housing costs, relatively few households spend more than 30 percent of their income on housing. In the San Francisco metro area, 39.9 percent of households spent 30 percent or more of their income on housing costs while that share was 43.4 percent statewide and 47.5 percent in Los Angeles. Although these numbers are above the national average, they show there is more flexibility in the housing market than first appears.

**Office Market**

**Holds Strong in Bay Area**

The office market in the state continues to flourish. Employment in the construction of non-residential buildings is up a whopping 9.6 percent from a year ago.

The office market is tightest in San Francisco where the vacancy rate is just 11.7 percent, considerably lower than the nation's 16.7 percent. Demand remains strong in the San Francisco market as the tech sector continues

***(Economy Strengthens cont. on page 10)***



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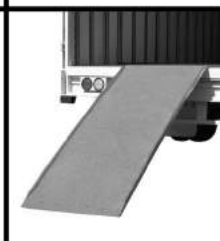
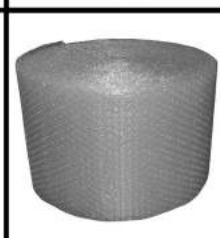
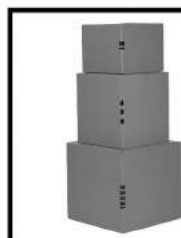
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***(Economy Strengthens cont. from page 8)***

to snap up large swathes of space, with notable large leases from Salesforce, Uber, Yelp and Pinterest.

In addition to high rents, another threat to the San Francisco office market is Prop M, which limits the amount of office space that can be built in the city. There appear to be some ways to temporarily work around this cap, but the pace of building has been strong and the current limit of 875,000 square feet per year is unlikely to allow for supply to keep up with demand and could push rents even higher.

With an office vacancy rate of 17.7 percent, San Jose has more supply than the markets along the Peninsula. Activity in Silicon Valley, however, is still quite high. About 3 million square feet of space is under construction in Santa Clara-Sunnyvale and another 1 million square feet in Cupertino.

The new supply is doing little to alleviate demand. The vacancy rate has come down considerably from recent highs over the past couple of years. Although we remain constructive on the metro area, demand slipped some in the fourth quarter, which may point to some of the competition Silicon Valley is facing from San Francisco and elsewhere.

**Southern California Softer**

Demand for office space in Southern California has been considerably softer. Los Angeles has only recently started to improve. Although there are some sizable projects under construction, including about 500,000 square feet in downtown and another 300,000 square feet in LAX/ El Segundo and Long Beach. Los Angeles's broader economic recovery has been more modest than in other parts of the state.

While more modest than the Bay Area, the creative sector has been vibrant throughout Southern California, particularly companies producing digital entertainment content. Some of that work is beginning to come downtown. The office vacancy rate in Los Angeles is slightly below the national average and rents are increasing, which could help spur some more construc-

tion. Moreover, there has been a great deal of activity in the hotel and apartment sector.

Similarly, San Diego's office market is holding its own, with very little space currently under construction. Leasing remains steady and rents and resale prices continue to rise, benefitting from a lack of new supply and low interest rates. Considerably more projects are in the planning phases, however, though the physical construction still appears to be a ways off.

**Home Sales Growth Struggles**

Home sales improved only modestly in 2014, with the single-family market up just 0.6 percent over the year, and the condo and townhome

market rising a paltry 0.2 percent. Home sales languished nationwide in 2014, so the weak growth rates actually look quite a bit better when comparing them to national numbers. San Francisco, San Diego and the Inland Empire all saw home sales rise this past year, while Los Angeles, Orange County and much of the Bay Area outside of San Francisco posted declines.

Inventories have risen slightly throughout the state, which should provide more options to buyers. The inventory of homes available for sale in the Bay Area remains

exceptionally lean. The pace of single-family construction has leveled off at fairly low levels, but is showing signs of reviving in a handful of areas. The strongest markets have few developed lots available for a single-family construction. The multifamily sector continues to strengthen, which comes somewhat in contrast to the slowdown seen nationwide.

The apartment market is exceptionally strong in the Bay Area and San Diego. Vacancy rates in San Jose, San Diego, Los Angeles and San Francisco are all below the national average, which is encouraging more growth in those markets. Although home prices have moderated recently, they remain 7 percent higher than a year ago. Thanks to the faster-than-average appreciation, home prices are just 15.2 percent below their prerecession peak, not much further than the national average of 13.4 percent.

Source: California Chamber of Commerce, *Alert*



# New Member Spotlight



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# Oregon Governor Inks Low-Carbon Fuel Standard

By: Keith Goble, *Land Line Magazine*

A new law in Oregon makes permanent the state's low-carbon fuel standard in place since 2009. The clean-fuels program was scheduled to sunset later this year before it could be implemented.

Multiple groups responded last week by filing suit in federal court to block the state from moving forward.

The legal action follows Gov. Kate Brown's decision earlier this month to sign into law a bill requiring oil and gas distributors of most fuels sold in Oregon to lower their carbon content, or "intensity," by 10 percent over the next decade.

The Department of Environmental Quality has estimated the program could result in fuel costs increasing nearly 20 cents per gallon by 2025.

Following in the footsteps of neighboring states and one province, the Democratic governor said she supports the goal to reduce greenhouse gas emissions.

"With California, Washington and British Columbia moving forward with their own clean fuels programs, which will shape the West Coast market, it is imperative not only that Oregon does its part to reduce greenhouse gas emissions, but also that we build a program that meets the needs of Oregonians," Brown said in a written statement.

Advocates also say the new law will create jobs and a new clean-fuels industry in the state.

The lawsuit filed by the American Trucking Associations, American Fuel and Petrochemical Manufacturers, and the Consumer Energy Alliance argues the clean-fuels program violates the U.S. Constitution's commerce clause. The groups say the new law discriminates against fuel importers and it increases regulatory costs for professional drivers.

A separate suit filed in early March in the Oregon Court of Appeals by the Western States Petroleum Association also challenges the legislation extending the program.

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# Twin Counties Chapter Returns to Menifee Lakes Country Club to Host Golf & Bocce Tournament

The Twin Counties Chapter hosted its annual golf & bocce tournament at the Menifee Lakes Country Club in Menifee on Tuesday, March 3, to raise funds for the Scholarship Fund and the Special Olympics.

This year, the chapter had 28 golfers and 16 bocce ball players come to support the chapter at its event.

Congratulations to the first-place winners of the golf tournament and bocce ball tournament! The winning golf team includes Ryan Cupp of Republic Moving & Storage, Gary Bell of Republic Moving & Storage, Skip Cole of Republic Moving & Storage and George Howsmon of Republic Moving & Storage. The winning bocce ball team includes PJ Welch of Cardinal Van & Storage Co., Glenn Willwerth of J & S Paper, Dion Rosskin of J & S Paper and Charlie Charlier of J & S Paper.

The Twin Counties Chapter wishes to thank

its event sponsors for their support of the chapter fundraiser: **Ridgecrest Moving & Storage Co. Inc., Pioneer Packing Inc., Burgess Moving & Storage, Golden West Moving Systems Inc., McCarthy Transfer & Storage Inc., J & S Paper, Paul Hanson Partners Specialty Insurance, California Relocation Services Inc., American Auctioneers, Hi-Desert Moving & Storage, Cardinal Van & Storage Co., Monument Moving & Storage, Twenty-Nine Palms Van & Storage Inc., Republic Moving & Storage, New Haven Moving Equipment Corp., Apple Valley Transfer & Storage Inc. and Barstow Transfer & Storage Inc.**

Thanks to the support of the sponsors and for chapter members' participation at the fundraiser, the Twin Counties Chapter was able to raise \$2,500 this year!



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## Lyndon "Lyn" Lyon

January 11, 1933–March 7, 2015



CMSA member Lyndon "Lyn" Lyon passed away on Saturday, March 7, 2015. He was a CMSA member for many years.

Lyn had worked for Bekins Moving & Storage and Pan American before he had purchased Armada Moving & Storage. Later on, he sold Armada Moving and bought All-Ways

Moving & Storage and moved the company to Laguna Hills.

Not only was Lyn in the moving business, but some of the Lyon family members as well: His wife, Marlene, worked for Always Moving & Storage; his daughter, Kathy, currently works for S & M Moving Systems; and his grandchildren are also movers.

## Robert J. Starck

February 25, 1948–March 20, 2015



CMSA member Robert J. Starck, age 67, of Moon Township, Pennsylvania, passed away on March 20, 2015, at his home. Starck was the owner of Starck Van Lines.

Robert was a graduate of Linsly Military Institute in Wheeling, West Virginia, in 1966 and Ohio Wesleyan in 1970. He was a board member of

The Pittsburgh Theological Seminary, Christian Leadership Concepts at Orchard Hill and active alumni at The Linsly School.

Starck is survived by his loving wife of 34 years, Jeanne Strauss Starck; brother, Richard; six children; 17 grandchildren; and four great-grandchildren.



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# Heat Illness Rules: More Changes Coming, CalChamber Seeks Clarification of Terms

The California Division of Occupational Safety and Health (Cal/OSHA) Standards Board has adopted changes to California's unique heat illness prevention regulations.

The Cal/OSHA Standards Board (OSHSB) sent the revised regulations to the Office of Administrative Law for final approval, asking for an accelerated effective date of May 1, 2015, rather than the July 1 operative date that would happen without the special request.

It is anticipated that the revised regulation will be approved so employers need to update their heat illness prevention program to be in effect for this summer.

The California Chamber of Commerce and the Heat Illness Prevention Coalition have

asked Cal/OSHA to clarify some of the provisions in the revised regulations.

## Revisions

The changes include:

- Access to shade must be provided to all employees on rest and recovery breaks, as well as on meal breaks, when temperatures reach 80 degrees, instead of the current standard of 85 degrees;
- Fresh, pure and suitably cool water must be provided to

employees, instead of the current standard of potable water;



*(Heat Illness Rules cont. on page 16)*

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**(Heat Illness Rules cont. from page 15)**

- Monitoring of employees taking a “preventative cooldown rest”;
- Changes to emergency response requirements; and
- Changes to high-heat procedures.

### **Heat Illness Prevention Coalition**

Members of the Heat Illness Prevention Coalition attended the OSHSB’s Feb. 19 meeting in Oakland and reiterated their concerns that the changes will hurt employers while not creating safer outdoor workplaces in California.

Numerous new revisions remain a concern to the coalition and lack clarity, creating compliance challenges for employers.

Cal/OSHA has indicated that guidance will be provided in time for employers to develop and implement new procedures in compliance with the new rules, and last week invited stakeholders to identify topics and issues with which we have questions and request guidance for compliance.

### **Coalition Asks Cal/OSHA for Clarification on New Rules**

Provisions on which the CalChamber and coalition have asked Cal/OSHA for guidance include:

- What would deter access to or discourage use of shade?
  - What is “suitably cool” water?
  - Do bottled water and potable municipal water comply with the standards for what the employer must supply?
  - How do you calculate the required amount of shade?
  - What are the specifics of the high-heat procedures, including the conditions under which a pre-shift meeting is required?
- What are the signs and symptoms of heat illness and appropriate actions for first aid or emergency medical response?

### **More Information**

More information about the regulations is available at [www.dir.ca.gov/oshsb/oshsb.html](http://www.dir.ca.gov/oshsb/oshsb.html).

Source: California Chamber of Commerce, *Alert*

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# What to Do If You're a Victim of Identity Theft

Have you seen unexplained withdrawals from your bank account, had merchants refuse your checks, been told by the IRS that more than one tax return was filed in your name or received medical bills for services you didn't use? If so, you may be one of millions of victims of identity theft (13 million in 2013!) that happen each year. The Federal Trade Commission advises that you take these immediate steps:

1. **Notify your bank and credit card companies** by phone and in writing.
2. **Place an initial fraud alert on your credit report** by calling one of the three credit-reporting companies. This will make it harder for a thief to open more accounts. The company you call must tell the other companies.

- Equifax 1-800-525-6285 in U.S.
- TransUnion 1-800-680-7289
- Experian 1-888-397-3742

3. Order free credit reports from each of the companies and review them carefully. In the U.S., go to [www.AnnualCreditReport.com](http://www.AnnualCreditReport.com). If you know which account has been tampered with, contact that company's Fraud Department and follow up in writing. If your social number has been used, call the Social Security fraud hotline at 1-800-269-0271 for the U.S.
4. Create an identity theft report. Follow instructions at [www.ftccomplaintsassist.ant.gov](http://www.ftccomplaintsassist.ant.gov) to complete an affidavit. Print two copies of the affidavit and give one to your

*(Identity Theft cont. on page 19)*

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## Greater LA Day at the Races Event Hosts 130

By: Patrick Longo, *Andy's Transfer & Storage*



On Sunday, March 29, the Greater Los Angeles Chapter held its annual Day at the Races at beautiful Santa Anita Park in Arcadia. More than 130 people came out to support the chapter and raised more than \$5,000 for the Scholarship Fund.

Clockers' Corner was once again the incredible location this year. The 50/50 drawing was another record amount this year. The Greater Los Angeles Chapter made so much that it was able to split it into two winners of \$500 each. Larry Levine from **New Haven Moving Equipment Corp.** and Louie Perez from the **Packaging Store** were the big winners.

Thank you all who attended, especially our major sponsors: **New Haven Moving Equipment Corp.**, **Dewitt Move World Wide/Royal Hawaiian Movers**, **Champion Risk & Insurance Services**, **The Pasha Group** and **Ship Smart**. A special thank you goes to our event sponsor, **Vanliner Insurance Company**.

# The San Diego Chapter Hosts Its 23rd Annual Golf Tournament

By: Thomas McCarthy,  
*McCarthy Transfer & Storage Inc.*

On March 18, 2015, the San Diego Chapter hosted its 23rd Annual Scholarship Fundraising Golf Tournament at the Rancho Bernardo Inn. In total, 130 golfers showed up to make this one of the most successful fundraising events in chapter history. Golfers were treated to steel drums, a putting contest with a \$200 prize, free drinks and a great day of golf! The tournament concluded with a great Luau-style



*The San Diego Golf Tournament winners are (from left to right) Paul Sanford of Ace Relocation Systems, Mark Raby of Champion Risk & Insurance Services, Russ Johnston of Gorst & Compass and Ken McDondald of Network Services Corp.*

buffet, which was enjoyed by all attendees. After dinner, the chapter raffled off several Taylor Made golf clubs and many went home with a prize.

The success of this tournament in raising money for the CMSA Scholarship Fund is largely in part to all the sponsors. **The Pasha Group/ Gateways International** was the event's premier sponsor. Special thanks to **The Pasha Group** as they held an event the night before and had many participants come down to join the tournament. We

*(SD Golf Tournament cont. on page 19)*



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Fontana, CA 92335  
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**(SD Golf Tournament cont. from page 18)**

couldn't have done it without the help of **Republic Moving & Storage** as the lunch sponsor, **Golden State Container** as the golf cart sponsor & **Ace Repair** as the dinner sponsor.

Many more companies and individuals stepped up to support and sponsor. The San Diego Chapter would like to thank: **Ace Relocation Systems Inc.**, **American Auctioneers**, **Arpin Van Lines Inc.**, **Arrow Truck Sales Inc.**, **Atlas International**, **Atlas Transfer & Storage Co.**, **Boyer Moving and Storage**, **California Relocation Services Inc.**, **CDS Moving Equipment Inc.**, **Champion Risk & Insurance Services**, **Coast Valley Moving & Storage Inc.**, **Compumove Systems Corp.**, **Dewitt Move World Wide/Royal Hawaiian Movers**, **Enterprise Commercial Trucks**,

**Graebel-Los Angeles Movers**, **J & S Paper Company**, **Mayflower Transit**, **McCarthy Transfer & Storage Inc.**, **MSB Packaging Co.**, **New Haven Moving Equipment Corp.**, **Oakley Relocation**, **Olsen & Fielding Moving Services**, **Pioneer**, **Priority Moving**, **Ridgecrest Moving & Storage**, **Ship Smart Inc.**, **Tax & Financial Group**, **Uniform Ready**, **Vanliner Insurance Company**, **Wheaton World Wide Moving** and **Wright Way Crating, Packing & Shipping**.

The Golf Tournament Chairman Thomas McCarthy of McCarthy Transfer & Storage wanted to thank all the volunteers who helped organize and run the tournament. Chapter President RaeDeane VanMeter brought her colleagues from **Republic Moving & Storage** to help with everything from check-in to handing out raffle prizes at the end of the day.

**(Identity Theft cont. from page 17)**

local police department or the police department where the theft occurred. The police report and the affidavit make up an identity theft report.

5. Begin to repair your credit by sending this report to the three credit-reporting companies, asking them to block the disputed information on your credit reports. For same letters, search "disputing errors with credit-reporting companies" at [www.consumer.ftc.gov](http://www.consumer.ftc.gov).

## **CLASSIFIED ADVERTISING**

**CHARGES:** 1-5 lines \$15; \$2 each additional line. CMSA box number \$5. Special heading/setup extra. Replies to ads noting box numbers to be sent to: CMSA Communicator, 10900 E. 183rd St., #300, Cerritos, CA 90703. Call Brianna Wahlstrom at (562) 865-2900 to place your advertisement.

### **BUSINESS WANTED**

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

### **EMPLOYMENT OPPORTUNITY**

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

### **EMPLOYMENT OPPORTUNITY**

Rebel Van Lines is looking to hire Class A & B drivers. To apply, please email [nan@rebelvanlines.com](mailto:nan@rebelvanlines.com) or call 800-421-5045.

### **EMPLOYMENT OPPORTUNITY**

Rebel Van Lines is looking to hire an experienced/certified installer for our O&I/Install division. Please email resume to: [nan@rebelvanlines.com](mailto:nan@rebelvanlines.com).

### **EMPLOYMENT OPPORTUNITY**

**TWO MEN AND A TRUCK®** is looking to hire a General Manager that can oversee expansion of multiple locations in the Sacramento area. For more information, go to <http://careers.twomenandatruck.com/home>. Please email your considerations to [mark.snyir@twomen.com](mailto:mark.snyir@twomen.com).

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Time to get ready for summer, 40-foot drop frame flatbed trailer for sale. Great for city vault deliveries or pickup. Holds 7 5-foot SIT vaults. Has 7-foot deck. 1970 Western Flatbed Trailer. Hook up and drive away for \$3,000.00. Has clear title. Call Tim McCarthy at 619-596-2594.

**CMSA**

Call the CMSA office at (562) 865-2900 to publish your classified ad today!

### **EMPLOYMENT OPPORTUNITY**

Rebel Van Lines is looking to hire an experienced and aggressive residential Household Goods Salesperson/Estimator for Los Angeles and Orange County areas. Email resume to: [nan@rebelvanlines.com](mailto:nan@rebelvanlines.com).

## Calendar of Events

- Wed., April 8      Northern Region  
Golf Tournament
- Sun., April 12      Ventura/Santa  
Barbara Chapter  
Bowling Tournament
- Wed., April 15      San Diego Chapter  
Meeting
- 2015 CMSA Convention  
April 28–May 3  
Paradise Point Resort & Spa  
San Diego, CA**
- Fri., October 2      Monterey Bay  
Chapter Golf &  
Bocce Tournament



## Download the 2015 CMSA Convention Guidebook App!

Download the 2015 CMSA Convention app to get the most up-to-date news on speakers, exhibitors, sponsors and more!

To get the guide, choose one of the two methods below:

- 1) Download 'Guidebook' from the Apple App Store or the Android Marketplace. While in the Guidebook app, scan the QR Code above with your mobile phone.
- 2) Visit <http://guidebook.com/getit> from your phone's browser and download the app. While in the Guidebook app, scan the QR Code above.

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## **You're Invited to the California Moving & Storage Association's 97<sup>th</sup> Annual Convention!**

Meet your California colleagues in San Diego, Calif., April 28–May 3, 2015 and learn about issues affecting both the California & National Moving Industry. Check out the convention room rate!

**CMSA ROOM RATE: \$194 Per Night + Tax\***

**Call toll-free 800-344-2626 and request the group rate for  
"California Moving & Storage Association."**

The rate is for Paradise Point Resort & Spa, 1404 Vacation Road, San Diego, CA 92109. The above rate also applies three (3) days before and after the CMSA official convention dates based on availability if you decide to extend your stay.

\*Hotel rate is for single or double occupancy and subject to the prevailing state and local taxes (currently 10.5% and 0.065%) or applicable service, or hotel fees in effect at the time of check-in.

We have an informative and fun-filled schedule of events planned for the Convention.

The San Diego area also offers many nearby activities and sites to explore during your free time such as the San Diego Zoo, SeaWorld, Legoland, local wineries and breweries, beaches, shopping and more! Don't forget to sign up for CMSA's Annual Golf Tournament being held Thursday, April 30, 2015.

**Convention Registration Fee - \$475**

Check our website for Convention and Exhibitor Registration at: [www.thecmsa.org](http://www.thecmsa.org)

# CMSA 97th Annual Convention Registration Form

## April 28–May 3, 2015

Extended to:  
March 28, 2015

**EARLY REGISTRATION DEADLINE: ~~FEBRUARY 28, 2015~~**

**FULL registrations paid by February 28, 2015 are eligible for the drawing to win \$50 CASH on April 30, 2015!**

**IMPORTANT:** All those attending the Friday dinner at the MCAS Miramar must bring a photo ID. Due to high security, ID must match name on attendee list. There will be no last-minute ticket sales for this event. Giving your ticket away to someone not on the attendee list could result in cancellation of the entire event!



Register the following company's representatives.

Check here if this is your first CMSA Convention: \_\_\_\_\_

CMSA Member \_\_\_\_\_ Badge First Name \_\_\_\_\_

Spouse/Guest \_\_\_\_\_ Badge First Name \_\_\_\_\_

Other \_\_\_\_\_ Badge First Name \_\_\_\_\_

Company \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_ Email \_\_\_\_\_

Address \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ ZIP \_\_\_\_\_

Date of Arrival \_\_\_\_\_ Date of Departure \_\_\_\_\_

**REGISTRATION FEE:** (See reverse side)

	Before <del>Feb. 28</del> March 28	After <del>Feb. 28</del> March 28
CMSA MEMBER or SPOUSE (each)	\$475.00	\$575.00
CHILDREN'S PRICE (up to 12 yrs.)	\$325.00	\$350.00
NON-MEMBERS (each)	\$625.00	\$725.00

Sponsors & Exhibitors—Please use appropriate forms to ensure proper handling of complimentary registrants.

Special Food Requests (e.g. vegetarian, gluten-free, vegan, etc.): \_\_\_\_\_  
We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.

**Enclose registration fees with this form.** Make checks or money orders payable to **CMSA** or use your **Visa**, **Discover** or **MasterCard**. Credit card registrations may be faxed to (562) 865-2944.

( ) Visa ( ) DIS ( ) MC ( ) Check enclosed Amount \$ \_\_\_\_\_

Name on Card \_\_\_\_\_ Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_

Card Billing Address \_\_\_\_\_

Three-Digit CVV Number \_\_\_\_\_

Please mail this form with payment, to **CMSA**, 10900 E. 183rd St., Suite 300, Cerritos, CA 90703.

**\*\*CANCELLATIONS:** Cancellations made before **March 28, 2015** will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). After **March 28, 2015**, we will be unable to make refunds. Substitutions will be accepted, but we need to know one week in advance.

**ROOM RESERVATIONS:** Call Paradise Point Resort & Spa directly at 1-800-344-2626 to make reservations and ask for the group rate for **California Moving and Storage Association**. A reservation link can also be found online by visiting [www.thecmsa.org](http://www.thecmsa.org) and clicking on the Convention Calendar webpage. Reservations must be made by **March 28, 2015** to guarantee the special group room rate. All major credit cards are accepted for deposit.

## **2015 CONVENTION EVENTS**

**ALL GENERAL SESSIONS AND PANEL DISCUSSIONS ARE FREE TO ATTEND**

**Thursday, APRIL 30**

**EXHIBITORS WELCOME RECEPTION**

Food, Beverage, Latest in Industry Products and Service Technologies

**Friday, MAY 1**

**PARADISE POINT BREAKFAST**

**CMSA GENERAL SESSION**—Free Admission

**MISSION BAY LUNCHEON**

**MILITARY DISCUSSION PANEL**—Free Admission

**MCAS MIRAMAR (OFF-SITE DINNER)**

PHOTO ID REQUIRED. Due to high security, ID must match name of registrant. Giving your ticket to someone not registered could result in cancellation of event.

**Saturday, MAY 2**

**ISLAND SUNRISE BREAKFAST**

**CMSA GENERAL SESSION**—Free Admission

**VAN LINE PANEL DISCUSSION**—Free Admission

**EXCELLENCE AWARDS LUNCHEON**

**CHAIRMAN'S RECEPTION & DINNER/BALL**

**2015 CMSA CONVENTION - INDIVIDUAL EVENT TICKET FEES:**

		<u>Adult</u>	<u>Child</u>
Thurs., April 30	Exhibitors Welcome Reception	\$150.00	\$100.00
	Golf Tournament Registration (USE GOLF FORM)	\$120.00	\$120.00
Fri., May 1	Paradise Point Breakfast	\$35.00	\$25.00
	Mission Bay Luncheon	\$60.00	\$42.00
	MCAS Miramar (Off-Site Dinner)*	\$100.00	\$50.00
Sat., May 2	Island Sunrise Breakfast	\$35.00	\$25.00
	Excellence Awards Luncheon	\$60.00	\$42.00
	Chairman's Reception & Dinner/Ball	\$150.00	\$100.00

**\*PHOTO ID REQUIRED. Due to high security at MCAS Miramar, ID must match name of registrant. Giving your ticket to someone not registered could result in cancellation of event.**

**Additional Ticket(s) Order Form:**

ATTENDEE NAME	EVENT	FEE
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
GRAND TOTAL:		_____

Special Food Requests (e.g. vegetarian, vegan, etc.): *We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.*

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**TICKETS WILL BE COLLECTED AT THE DOOR PRIOR TO ALL FOOD FUNCTIONS!**

Tickets will be included in your registration packet. Cancellations made before March 28, 2015 will be subject to administrative fees plus any incurred costs (not to exceed 50% of the fees paid). After March 28, 2015, no refunds will be given.

Contact Name \_\_\_\_\_ Company \_\_\_\_\_  
Phone \_\_\_\_\_ Email \_\_\_\_\_

(    ) Visa      (    ) DISCOVER    (    ) MC    (    ) Check Enclosed    Amount \$ \_\_\_\_\_

Name on Card (if different) \_\_\_\_\_

Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ Three-Digit Code on Back of Card \_\_\_\_\_

Card Billing Address \_\_\_\_\_ Card Billing ZIP \_\_\_\_\_

Return completed order form and payment to: CMSA, 10900 E. 183<sup>rd</sup> St., Ste. 300, Cerritos, CA 90703  
or fax to: (562) 865-2944. For questions, call Renee Hifumi at (562) 865-2900.

# Exhibitor Registration Form

97th CMSA Annual Convention  
EXHIBIT DATES: April 30–May 2, 2015

**IMPORTANT!:** Global Experience Specialists (GES) will be the official exhibit services contractor. All work performed in the Exhibit Area is under union jurisdiction and under safety jurisdiction. GES Show Rules & Regulations provided upon request.

## STEP 1: RESPONSIBLE PARTY INFORMATION

1. \_\_\_\_\_  
Full Name of Attendee Responsible for Booth

\_\_\_\_\_  
First Name to Appear on Badge

\_\_\_\_\_  
Company Name to Appear on 7" X 44" Booth Sign - Single Line Only

\_\_\_\_\_  
Telephone \_\_\_\_\_ Fax \_\_\_\_\_

\_\_\_\_\_  
E-Mail Address (Registration Confirmation will be sent via E-mail)

Special Food Requests: \_\_\_\_\_

CMSA reserves the right to reject registration from exhibitors deemed inappropriate by the CMSA President and/or the CMSA Board of Directors.

## STEP 2: ADDITIONAL ATTENDEES

2. \_\_\_\_\_  
Full Name

\_\_\_\_\_  
First Name to Appear on Badge

\_\_\_\_\_  
E-Mail Address

Special Food Requests: \_\_\_\_\_

3. \_\_\_\_\_  
Full Name

\_\_\_\_\_  
First Name to Appear on Badge

\_\_\_\_\_  
E-Mail Address

Special Food Requests: \_\_\_\_\_

USE ADDITIONAL SHEET TO LIST MORE ATTENDEES.

## STEP 3: ASSESS EXHIBITOR FEES

Booth registration **includes** one (1) convention registration. A six-foot draped table, two chairs and wastebasket is provided.

Booth Registration  
Before March 28, 2015 @ \$1,200 \$ \_\_\_\_\_  
After March 28, 2015 @ \$1,500 \$ \_\_\_\_\_

Booth Electricity—\$65 per booth \$ \_\_\_\_\_

Additional Attendee(s):

Members \$475 ea./Non-Members \$625 ea. \$ \_\_\_\_\_

Grand Total: \$ \_\_\_\_\_

**\$20 from each exhibitor's booth fee will be included in the CMSA Scholarship Fund Donation & Booth Bingo Raffle!**

Refunds for any cancellations done before March 28, 2015 will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). No refunds will be made after March 28, 2015.

## STEP 4: CHOOSE YOUR BOOTH

Priority will be given according to seniority and date registration form was received. See booth diagram for choices.

RESERVE BOOTH # (s) \_\_\_\_\_ FOR MY EXHIBIT.

In case your first choice is taken, please list alternate booth #s.

2nd Choice (s) \_\_\_\_\_ 3rd Choice (s): \_\_\_\_\_

Companies you don't want to be next to: \_\_\_\_\_

## STEP 5: SELECT METHOD OF PAYMENT

☐ Check Enclosed ☐ Charge to Credit Card

CREDIT CARD INFORMATION:

☐ VISA ☐ MasterCard ☐ Discover Card

\_\_\_\_\_  
Name on Credit Card

\_\_\_\_\_  
Credit Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_

\_\_\_\_\_  
Billing Address \_\_\_\_\_ Billing Zip Code \_\_\_\_\_

\_\_\_\_\_  
3-Digit Code on Back of Card

\_\_\_\_\_  
Authorized Signature \_\_\_\_\_ Date \_\_\_\_\_

## STEP 6: RESPONSIBILITY AGREEMENT

**By registering to be an Exhibitor at the CMSA Convention, you are agreeing to the terms below:**

Exhibitor shall be fully responsible to pay for any and all damages to property owned by Paradise Point Resort, its owners or managers which results from any act of omission of Exhibitor. Exhibitor agrees to defend, indemnify and hold harmless the California Moving & Storage Association, Paradise Point Resort, its owners, managers, officers or directors, agents, employees, subsidiaries and affiliates from any damages or charges resulting from or arising from or out of the Exhibitor's use of the property. Exhibitor's liability shall include all losses, costs, damages or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the Exhibitor, its agents, employees, and business invitees which arise from or out of Exhibitor's occupancy and/or use of the exhibition premises, Paradise Point Resort or any part thereof. The Exhibitor understands that the Paradise Point Resort does not maintain insurance covering the Exhibitor's property and that it is the sole responsibility of the Exhibitor to obtain such insurance.

**Exhibit Dates: April 30—May 2, 2015**

Early set-up available after 3pm on Wed., April 29, 2015.

CMSA, 10900 E. 183rd Street, Suite 300, Cerritos, CA 90703; Fax: (562) 865-2944; Email: [information@thecmsa.org](mailto:information@thecmsa.org)

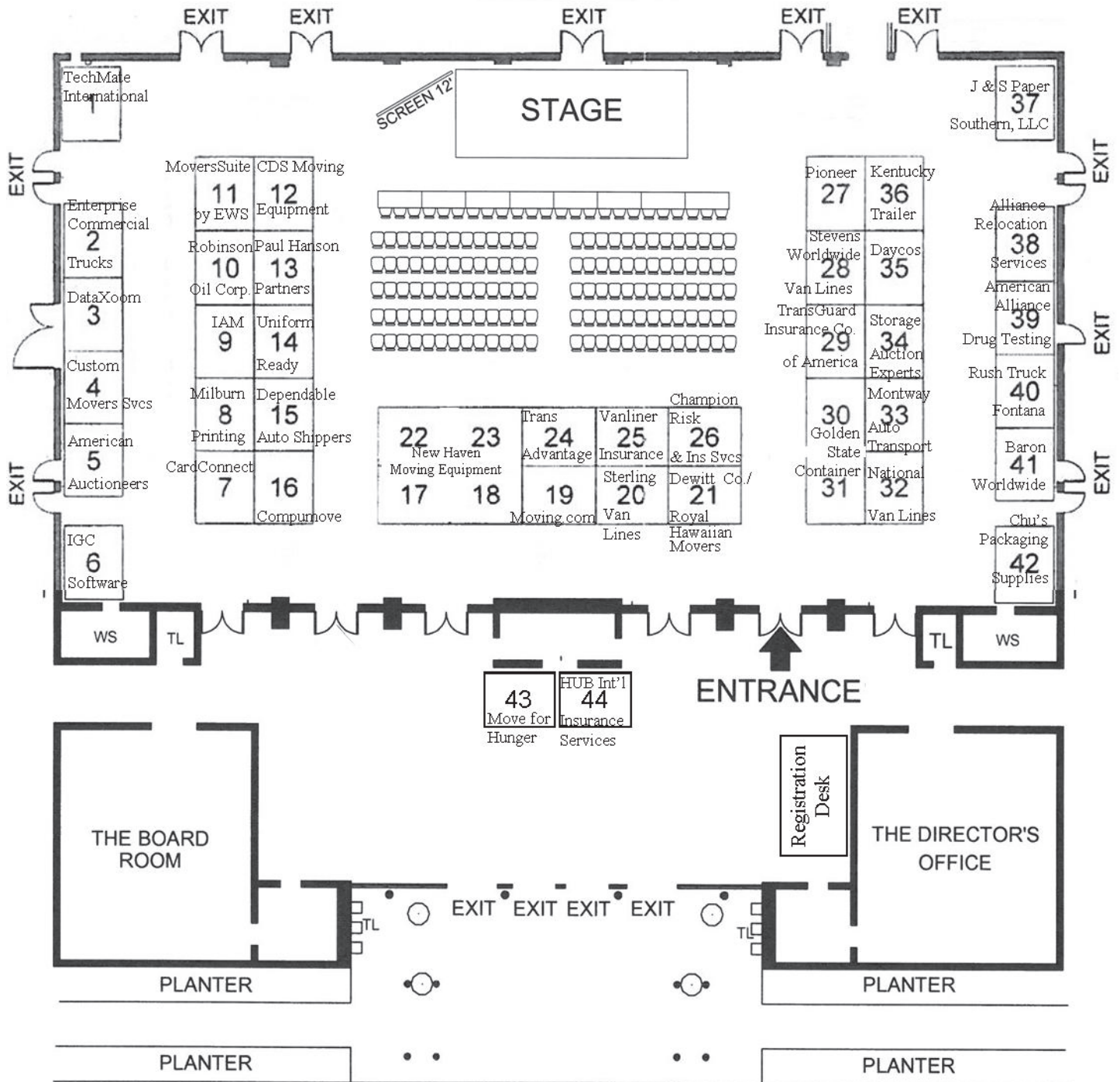


# California Moving & Storage Association

97th Annual Convention—Booth Diagram

Paradise Point Resort in San Diego, CA

Exhibit Dates: April 30–May 2, 2015



# CMSA ANNUAL GOLF TOURNAMENT REGISTRATION FORM

**RIVERWALK GOLF COURSE**  
1150 Fashion Valley Road  
San Diego, CA 92108  
(619) 296-4653

**THURSDAY, April 30, 2015**  
**8:30 AM MODIFIED SHOTGUN**  
(Golfers should arrive at course by 8:00 a.m.)



**SPONSORED BY: PIONEER • CO-CHAIRS – LEN GOLLNICK & GARY BLOWER**

**Entry fee -- \$120.00 per person / Includes: green fee, shared cart, range balls & box lunch w/ soft drink.**

Primary Contact:

Golfer 1: \_\_\_\_\_ Company: \_\_\_\_\_

Phone: \_\_\_\_\_ Email: \_\_\_\_\_

List golfers in your foursome. (Foursomes will be formed by golf co-chairs unless listed below.):

Golfer 2: \_\_\_\_\_ Company: \_\_\_\_\_

Golfer 3: \_\_\_\_\_ Company: \_\_\_\_\_

Golfer 4: \_\_\_\_\_ Company: \_\_\_\_\_

**HOLE-IN-ONE CONTEST (Presidio Hole #8)**

Sponsored by: **TRANSGUARD INSURANCE CO. OF AMERICA**

**\*Refunds are subject to a \$15 processing fee. No refunds for cancellations after April 10, 2015.\***

Enclose golf fees with this form. Make checks payable to **CMSA**, or use your Visa, MasterCard or Discover Card.

( ) Visa ( ) MC ( ) DISCOVER ( ) Check enclosed Amount: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Card #: \_\_\_\_\_

Exp. Date: \_\_\_\_\_ Three-Digit Code: \_\_\_\_\_

Billing Address & ZIP Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Email Address: \_\_\_\_\_

**GOLF CLUB RENTAL FEES ARE PAID DIRECTLY TO THE PRO SHOP—NOT CMSA.**

**If you would like to reserve a set of golf clubs, please provide a count below so that the pro shop will be sure to have enough on hand and ready for you to pick up. Club rentals are available at the pro shop at a special CMSA rate of \$45 per set. (Regularly \$55!)**

**Enter # of Rental Sets:    \_\_\_ Men's RH    \_\_\_ Men's LH    \_\_\_ Women's RH    \_\_\_ Women's LH**

**Please mail this form, with payment to: CMSA, 10900 E. 183rd St., Suite 300, Cerritos, CA 90703  
or fax to: (562) 865-2944.**



# MOVER SUPPLY LOCATOR

**Need Packing Material?  
Need Moving Equipment?**

**NEW APP** to locate what you need on  
the road!



Created by  **CD'S MOVING EQUIPMENT, INC.** to serve the  
interstate drivers and dispatchers.

National Professional Suppliers of packing material and  
equipment with wholesale pricing at your fingertips!

**DOWNLOAD THE APP. IT'S FREE!**



Available on the  
**App Store**

SCAN or SEARCH:  
"Mover Supply Locator"



GET IT ON  
**Google play**



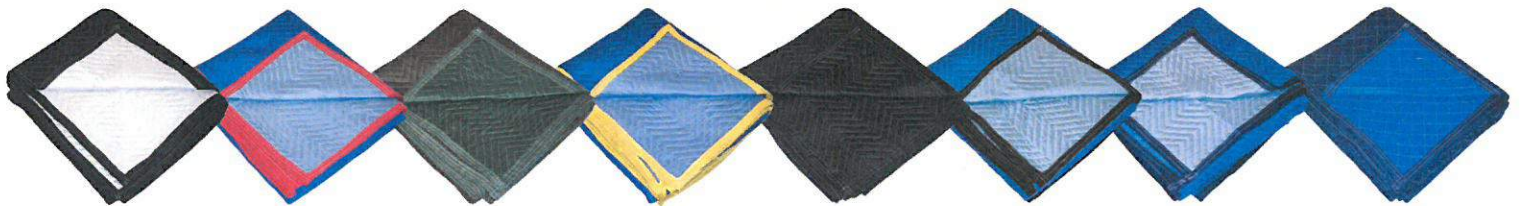
# **CUSTOMIZED FURNITURE PADS**

50 Dozen minimum order. Your choice of color, outer fabric and binding.

You can also print your company name!

8 Week lead time.

**Local - Short Haul - Long Haul - Storage**



**FP-55** - Extra Heavy Duty Black/White 88-90 lbs.

**FP-51** - Heavy Duty Blue/Blue 83-85 lbs.

**FP-50** - Heavy Duty Brown/Green 83-85 lbs.

**FP-41** - Long Haul Blue/Blue 73-75 lbs.

**FPB-77** - Long Haul Black/Black 73-75 lbs.

**FP-90B** - Local Blue/Blue 73-75 lbs.

**FP-9SP** - Economy Local Blue/Blue 68-70 lbs.

**PP-109-80** - Vault/Storage (Non woven Diamond Stitch) 60-62 lbs.

**Space Savers - Fabric Sandwiched Burlap**

SS-19D 52" x 72" 24-25 lbs.

SS-20D 72" x 72" 29-30 lbs.