

The **Communicator**

THE CALIFORNIA MOVING & STORAGE ASSOCIATION

New Tax Rates and Requirement for Motor Vehicle and Diesel Fuels Effective November 1, 2017

The Governor signed Senate Bill (SB) 1 (Stats. 2017, Ch. 5), *The Road Repair and*

Accountability Act of 2017, which increases the excise tax rates on motor vehicle fuel (MVF) and diesel fuel, and the sales and use tax rate on retail sales of diesel fuel effective November 1, 2017. In addition to the fuel tax rate increase, retailers, wholesalers, and suppliers who hold in inventory tax paid MVF or diesel fuel on November 1, 2017, at 12:01 a.m., will need to file a stor-

age tax return and pay a storage tax. The storage tax return and payment is due no

later than January 1, 2018.

Tax rates – motor vehicle fuel, diesel fuel, and sales and use tax

The excise tax rate for MVF will increase from \$0.297 to \$0.417 per gallon (an increase of \$0.12 per gallon), the excise tax rate for diesel fuel will increase from \$0.16 to \$0.36 per gallon (an increase of \$0.20 per gallon), and the additional statewide sales and use tax rate imposed on retail sales of diesel fuel will increase from

1.75 percent to 5.75 percent (an increase of 4.00 percent). The tax rates are as follows:



Excise Tax Rates Per Gallon

Type of Fuel	Through October 31, 2017	Effective November 1, 2017
Gasoline (Motor Vehicle Fuel)	29.7 cents (\$0.297)	41.7 cents (\$0.417)
Aircraft Jet Fuel ¹	2 cents (\$0.02)	2 cents (\$0.02)
Diesel Fuel	16 cents (\$0.16)	36 cents (\$0.36)
Aviation Gasoline ¹	18 cents (\$0.18)	18 cents (\$0.18)

¹ Excise taxes on aircraft jet fuel and aviation gasoline are not subject to SB 1 rate increase.

(NEW TAX RATES continued on page 6)



CHAIRMAN'S CORNER by John Lance

With peak season winding down, we often look back at what we did right and what we could have done differently. We are all reactors in this industry, and when Rome is burning that's exactly what we do. We react

without really planning properly. I am guilty of this myself. Sometimes you should slow down, step back, and look at the big picture. Then you will figure out a way to execute properly.

I want to share with you something that has always worked well for NMS Moving Systems. We have an outstanding sales follow-up program. We all absorb the cost of sending our sales people out to give free estimates. Those estimates might be free to the customer but not the company. I am always amazed when a customer tells me they booked their move with us they never heard back from the other companies that

gave them estimates. We were the only one that kept in touch with them. It is important to have a follow-up program and continue to ask for that business. A lot of things change, houses fall out of escrow, etc. and moves get delayed. Keeping in touch with that customer can secure that business at a later date. If you don't have one, I highly recommend putting one together and monitoring it on a monthly basis. I think you will be surprised at the value in it.

In August, our Executive Board got together in Santa Ynez for our annual Executive Board Retreat. Meetings were held Friday evening and Saturday morning discussing issues that will directly affect our industry soon. I am very proud of the work that is being done by our Executive Committee. The transfer of the Household Good Carriers from CPUC to DCA (Dept. of Consumer Affairs) is a hot topic right now. Saturday after our meeting we went on a wine tour and visited 4 vineyards where we tasted wine and learned how they are made and aged, etc. Now I am not a wine person, so I was excited to do this. It just so happened that my en-

(CHAIRMAN'S CORNER continued on page 4)





President's Comments By Steve Weitekamp

California, is now the world's sixth-largest economy. The state's legislative process regularly generates more than 2,000 proposed laws a year and oversees a \$183.2-billion state budget. A single

The information in the table is interesting to me, hopefully to you as well, because with all its issues and challenges I still love our state. This legislative session has been a roller coaster ride for the California Moving and Storage Association (CMSA) with the Governor's Reorganization Plan (moving Transportation regulation from the CPUC to another state agency). First planning to move to the California State Transportation Agency (CALSTA) then to the Department of Consumer Affairs (DCA). It also included a leg-

California state senator represents roughly 988,000 people, more than the populations of six states. Each Assembly member represents nearly half a million people, yet, the size of the Legislature,

Rank	State	Population	No. of U.S. Representatives	
1	California	39,250,017	53	
2	Texas	27,862,596	36	
3	Florida	20,612,439	27	
4	New York	19,745,289	27	
5	Illinois	12,801,539	18	
45	Delaware	935,614	1	
46	South Dakota	853,175	1	
47	North Dakota	739,482	1	
48	Alaska	737,732	1	
49	Vermont	626,011	1	
50	Wyoming	584,153	1	

40 members in the Senate. 80 in the Assembly, has remained unchanged since 1879.

then resulted in the Household Goods Carrier's Act being incorporated in to Senator Jerry Hill's bill SB

19. In addition to our team I would like to thank the senior staffers of the DCA who

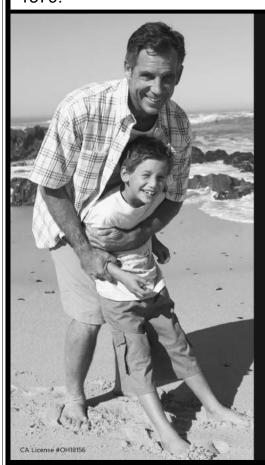
(PRESIDENT'S COMMENTS continued on page 5)

islative process

Budget Bill and

that started

with a failed



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(CHAIRMAN'S CORNER continued from page 2)

tire executive board is very familiar, should I say, with wine. Bernie and I had an outstanding time. What an education we got! Later that evening we went to dinner and I was told I needed to try a glass of red wine with a nice steak, and I would then enjoy the taste of a fine wine for the first time with a meal. Sorry, but it still did not win me over. Senior Chairman Bob Fraser has let me know he is not done. He is determined to turn me into a wino! I would like to thank Champion Risk & Insurance Services, Vanliner Insurance Company, Paul Hanson Partners Specialty Insurance, and CDS Moving Equipment for sponsoring the dinners and our wine tour. We greatly appreciate it, and we all had a wonderful weekend.

Hurricane Harvey just ripped through Houston and its surrounding areas this past week. The devastation is catastrophic. Many people lost their homes, businesses, and some lost their lives. As I watched the news as this unfolded in front of me, I thought back about the other major catastrophes I have witnessed in my lifetime and some that I have been a part of. Our country always

comes together with huge support to help one another. The amount of financial support that has already been pledged and the

rescue working the save putting own jeoptimes is makes



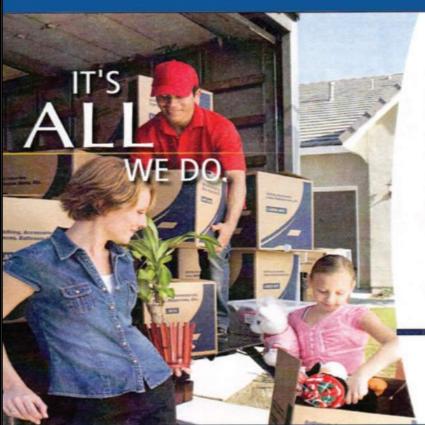
workers around clock to lives their lives in ardy at what me

PROUD TO BE AN AMERICAN! If you have an opportunity to help these victims, please reach out even if it's just a small donation.

In a little over a month, I will begin my travels to visit all of our chapters. It looks like the North Bay, Northern Region, and Sacramento are first on my list. I am looking forward to traveling with President Steve Weitekamp and meeting with you all.

BEHIND EVERY MAN IS A WOMAN ROLL-ING HER EYES!

Now go take on the day and I will see you next month.



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PRESIDENT'S COMMENTS continued from page 3)

met with us on several occasions to discuss our proposed changes to the bill. I would also thank Governor Brown's staff, particularly Michael Martinez who met with us several times, most importantly when we appeared to be at an impasse. Finally, thanks to Senator Jerry Hill for all his efforts and support and particularly his staffer Patrick Welch.

While this process has not been easy and our path has included hills and valleys and taken more than a few turns, some pretty sharp. I can say that all involved worked as conscientiously as they were able to craft a positive outcome for consumers, regulated carriers, and the citizens of California.

Now we wait, first for the approval of the legislature and, if successful, the signature of the Governor. When and if that happens, CMSA goes to work engaging a new state agency as they learn about our industry, regulations and the unique relationships between movers and their customers. A successful future for our industry is dependent on that. Cautiously and optimistically, we wait.

Our thoughts and prayers go out to all our industry friends & colleagues that have been affected by the recent hurricanes.

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Sales and Use Tax Rates

Type of Fuel	Prepayment per Gallon Through October 31, 2017	Prepayment per Gallon Effective November 1, 2017	Sales and Use Tax Rates Through October 31, 2017*	Sales and Use Tax Rates Effective November 1, 2017*
Gasoline ^{1 (} Motor Vehicle Fuel)	5 cents (\$0.05)	5 cents (\$0.05)	2.25%	2.25%
Aircraft Jet Fuel ¹	8.5 cents (\$0.085)	8.5 cents (\$0.085)	7.25%	7.25%
Diesel Fuel	18 cents (\$0.18)	25 cents (\$0.25)	9.00%	13.00%
Aviation Gasoline ¹	Not Applicable	Not Applicable	Not Applicable	Not Applicable

Reminder – sales tax included diesel fuel prices

In general, the retail sales price of diesel fuel includes sales tax, as well as federal and state excise taxes. Therefore, it is important that you remember to apply the correct sales and use tax rate when calculating

the tax collected on sales of diesel fuel sold at retail on or after November 1, 2017, and when computing and reporting the sales tax included deduction. Additionally, it is important that you remember that the 36 cents per gallon diesel fuel tax (state) is excluded

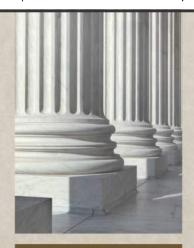
(NEW TAX RATES continued on page 7)

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(NEW TAX RATES continued from page 6)

from the gross receipts subject to sales tax. A tax-included price for diesel fuel is computable sales tax rate:

ed as follows. Please note, applicable district tax rate(s) would be added in addition to the

	_
Price per gallon of diesel fuel before state and federal taxes	\$2.574
Federal excise tax	+0.244
Amount subject to sales tax	2.818
Sales tax {\$2.818 x 13.0%}	0.366
State diesel fuel excise tax	<u>+0.360</u>
Tax-included selling price	\$3.544



CMSA / Move for Hunger Food Drive Campaign Coming in November

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New Form I-9 Includes Change in When It Must Be Completed

For the second time in less than a year, the U.S. Citizenship and Immigration Services (USCIS) has published a revised version of Form I-9, Employment Eligibility Version

ification. The new version bears a revision date of 07/17/17 N.

By September 18, 2017, employers must use only this new version (rev. 07/17/17 N). Until then, employers can continue using Form I

-9 with a revision date of 11/14/16 N or use this new version.

The Instructions for Form I-9 and the Form I-9 Supplement also have been updated.

Timing Change

One change relates to the timing of when the Form I-9 must be completed. Previously, the form and instructions stated that the employee must complete Section 1 "by the end of the first day of employment [emphasis added]."

Now, the USCIS has removed "the end" from the phrase, and the employee must complete Section 1 "by the first day of employment."

According to the revised Handbook for Employers: Guidance for Completing Form I -9, the employee must complete Section 1 "at the time of hire (by the first day of their employment for pay)." Remember, employers cannot ask an individual to complete Section 1 before he/she has accepted a job offer.

Other Revisions

According to the USCIS, revisions also include:

A change to the name of the Office of

Special
Counsel for
ImmigrationRelated Unfair Employment Practices to its new
name, Immigrant and
Employee
Rights Section.

 Revisions related to the list of acceptable documents

Employment Eligibility Verification Form 1-9 Department of Homeland Security OMB No. 1615-0047 Expires 08/31/2019 U.S. Citizenship and Immigration Services ▶ START HERE: Read instructions carefully before completing this form. The instructions must be available, either in paper or electronically, uring completion of this form. Employers are liable for errors in the completion of this form ANTI-DISCRIMINATION NOTICE: It is illegal to discriminate against work-authorized individuals. Employers CANNOT specify which document(s) an employee may present to establish employment authorization and identity. The refusal to hire or continue to employ an individual because the documentation presented has a future expiration date may also constitute illegal discrimination. Section 1. Employee Information and Attestation (Employees must complete and sign Section 1 of Form I-9 no later than the first day of employment, but not before accepting a job offer.) Last Name (Family Name) First Name (Given Name) Middle Initial Address (Street Number and Name) Ant. Number City or Town State ZIP Code Date of Birth (mm/dd/yyyy) U.S. Social Security Number **USE NEW VERSION OF FORM I-9 BY SEPTEMBER 18, 2017**

on Form I-9.

- Added the Consular Report of Birth Abroad (Form FS-240) to List C.
- Combined all the certifications of report of birth issued by the Department of State (Form FS-545, Form DS-1350 and Form FS-240) into selection C #2 in List C.
- Renumbered all List C documents except the Social Security card. For example, the employment authorization document issued by the Department of Homeland Security on List C changed from List C #8 to List C #7.

The USCIS also included these changes in the revised *Handbook for Employers: Guidance for Completing Form I-9 (M-274)*, which also was improved for ease of navigation.

Employers must continue following existing storage and retention rules for any previously completed Form I-9.

Los Angeles and Long Beach Ports Release Draft of 2017 Clean Air Action Plan Update

The ports of Los Angeles and Long Beach today released the draft of their proposed 2017 Clean Air Action Plan (CAAP) Update. The document outlines a new set of aggressive near-term and long-term strategies for the nation's busiest harbor complex to further reduce harmful air pollution from all port-related sources, assist the

state in meeting aggressive greenhouse gas reduction goals, and ultimately achieve zero emissions for trucks and terminal equipment.

The document's release kicks off a public review and comment period that extends through Sept. 18. Written comments may be submitted

to CAAP@cleanairactionplan.org until 5 p.m. on the closing date. The ports will also hold an Aug. 30 public workshop at Banning's Landing Community Center, located at 100 Water St. in Wilmington, starting at 5 p.m. for people to comment. Harbor commissioners from both ports plan to hold a joint public meeting in November to consider the final draft.

"These ports are going where no port has gone before," said Port of Los Angeles Executive Director Gene Seroka. "Based on what we've already accomplished to promote healthy, robust trade through our gateway, we're ready to make history again, looking at a new array of technologies and strategies to further lower port-related emissions in the decades ahead."

"Working closely with all our partners has been crucial to our success. That same collaboration went into the development of the 2017 CAAP and will be indispensable going forward," said Port of Long Beach Executive Director Mario Cordero. "Since 2006, the Clean Air Action Plan has been a model for programs to reduce health risks

and air quality impacts from port operations worldwide. We remain committed to being leaders in seaport sustainability."

The draft 2017 CAAP ushers in a new era of clean air strategies that seek to address the enormous challenges of reducing harmful emissions from port-related sources: ships, trucks, cargo handling

equipment, locomotives and harbor craft. The strategies also reinforce the ports' commitment to sustainable operations that maintain and strengthen their competitive position in the global economy.

The draft 2017 CAAP Update incorporates feedback from

nearly two years of extensive dialogue with industry, environmental groups, regulatory agencies and neighboring communities. The ports conducted multiple small-group meetings and a large public workshop prior to releasing a Discussion Document last November detailing their goals, priorities and strategies for public review and comment.

Since then, the ports have held more than 50 stakeholder meetings and another community workshop leading into today's release of the draft 2017 CAAP Update.

Updated strategies in the CAAP incorporate local, regional, state and federal standards and regulations, as well as anticipate clean air regulations under development by the California Air Resources Board. The CAAP also aligns with the vision and targets of state and local leadership, as identified in the California Sustainable Freight Action Plan adopted in 2016 and the aggressive joint zero emissions initiatives announced in early June by Los Angeles Mayor Eric Garcetti and Long Beach

(CLEAN AIR continued on page 12)



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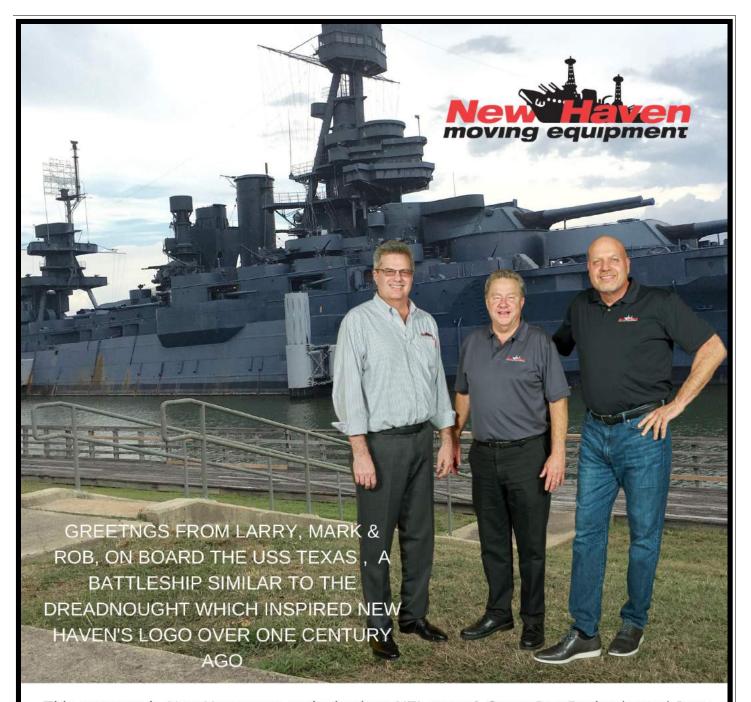


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(CLEAN AIR continued from page 9)

Mayor Robert Garcia.

Grouped under four categories, the 2017 CAAP's near-term and long-term strategies include:

Clean Vehicles, Equipment Technology and Fuels

 Starting in 2018, phase in clean engine standards for new trucks enter-

ing the port drayage registries followed by a



truck rate structure that encourages the use of near-zero and zero emissions trucks, with the goal of transitioning to a zero emissions drayage fleet by 2035.

- Reduce idling and support the state's efforts to transition terminal equipment to zero emissions by 2030.
- Update the Vessel Speed Reduction Program, expand the use of state-

approved alternative technologies to reduce at-berth emissions, and encourage clean technology upgrades on ships to attract the cleanest vessels to the San Pedro Bay ports.

Freight Infrastructure Investment and Planning

 Expand use of on-dock rail, with the longterm goal of moving 50 per-

cent of all inbound cargo leaving the ports by rail.

 Develop charging standards for electric cargo handling equipment.

Freight Efficiency

- Develop a universal truck appointment system for the entire complex with the goal of minimizing truck turn times.
- Create a voluntary Green Terminal

(CLEAN AIR continued on page 13)



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 Continue to explore short-haul rail, staging yards, intelligent transportation systems and other supply chain efficiency improvements.

Energy Resource Planning

Develop infrastructure plans to support terminal equipment electrification, alternative fuels and other energy resource goals.

Continue to develop and implement

viable energy conservation, resiliency and management strategies.

The updated CAAP captures projects underway as well as future

projects, including those that will require further study to determine how and when to demonstrate new technology. A roadmap for conducting feasibility assessments is among the supporting documents.

Supporting documents also include a preliminary analysis estimating the cost of

implementing the 2017 CAAP at \$7 billion to \$14 billion. Given the magnitude of the investment, the draft plan calls for the ports to intensify their funding advocacy and increase collaboration with their partners to finance the new strategies.

The 2017 CAAP sets new clean air goals focused on reducing greenhouse gas emissions 40 percent below 1990 levels by 2030 and 80 percent below 1990 levels by

(CLEAN AIR continued on page 14)





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(CLEAN AIR continued from page 13)

2050. The plan carries over previous 2023 targets for cutting other primary pollutants aimed at reducing diesel particulate matter (DPM) 77 percent, sulfur oxides (SOx) 93 percent, and nitrogen oxides (NOx) 59 percent below 2005 levels.

The most recent emissions inventories show the ports have already surpassed the 2023 DPM and SOx reduction targets and are within striking range of the NOx target. The 2017 CAAP identifies the tougher measures needed to ratchet down harmful emissions to zero or near-zero levels.

The Port of Los Angeles and Port of Long Beach are the two largest ports in the nation, first and second respectively, and combined are the ninth-largest port complex in the world. The two ports handle approximately 40 percent of the nation's total containerized import traffic and 25 percent of its total exports. Trade that flows through the San Pedro Bay ports complex generates more than 3 million jobs nationwide.



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July Association Leaderboard

Association	Enrolled Movers
1 California (CMSA)	61
2 Southwest Movers (SMA)	56
3 Illinois (IMAWA)	40
4 Florida (FMWA)	34
5 New Jersey (NJWMA)	25

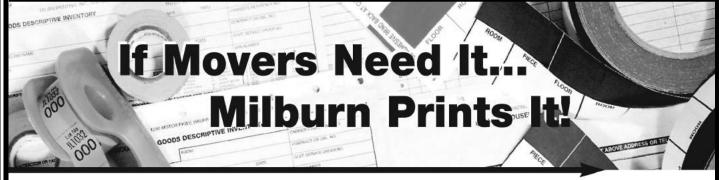
Association	Total Lbs.
1 Pennsylvania (PMSA)	1,102,242
2 Illinois (IMAWA)	1,064,156
3 Southwest Movers (SMA)	875,878
4 California (CMSA)	803,311
5 New Jersey (NJWMA)	711,310

July CMSA Report

Food Collected and Delivered			
Monthly	Year to Date	All Time	
7,015	162,879	803,961	
lbs.	lbs.	lbs.	
5,845	135,732	669,967	
meals	meals	meals	

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CMSALEGACY LOOKING BACK OVER THE LAST 100 YEARS

By Rick Hosea 2012-2013 CMSA Chairman



As we fast approach our associations 100th year anniversary, I as a former CMSA Chairman have been asked to recount a memory of my tenure with CMSA. At first, I pondered back on the many events, dinners, conventions I have attended throughout the nearly 16 years I've been involved with the CMSA. My first thought was this is IMPOSSIBLE, but as I processed through my memories I did recall what I felt was the most important event I personally had the honor of being a part of. It was back in 2005/2006 as I entered my new role as a Board Member; our then Chairman was Jill Longo. Shortly after joining the board, we were called into a meeting where we were notified that our then President, Mr. Douglas Hill, had decided to retire from his position at the CMSA. Well, for many of us this came as a bit of a shock, and for me it was more than that, as it was Doug who persuaded me to

first become a Chapter President. Jill immediately took the lead; she was extremely thoughtful when she reassured the entire Board that she had assembled a search team to carefully seek out qualified candidates to replace Doug. One person she sought to assist with this process was David Menne, my former boss and close friend.

After what seemed like now a very short time, that group brought before our then Board of Directors two qualified candidates. The dates were set, and we all gathered at a hotel near LAX where both prospective applicants had the opportunity to address the Board in person citing the reasons they felt they were the best person for the position as our new President of CMSA. As the Board carefully listened to each candidate, we absorbed their every word as to why they felt they were the best person for the job. We learned about their background in the industry as well as with CMSA. After what felt like several hours, Jill gracefully addressed her board members reminding us of the importance that our decision had on the future of CMSA. Jill went on to say that we were to vote for the person we felt would not only lead, but grow our organization over the next 10 plus years.

Once the Board cast their votes and after a brief break, we were again called to order. It announced to us by Jill that Steve Weitekamp was overwhelmingly selected by this Board as our next CMSA President. I clearly remember the excitement we all shared knowing that we had not only selected the best person, but we selected one of our own to take over the leadership of our organization. This, I remember was clearly going to be a new era for CMSA. Steve pledged to us during his presentation that his vision was not simply business as usual, but he had a vision that would clearly take us all down roads we've never been before. It is clear for many of us; those promises have not only been

(CMSA LEGACY continued on page 17)

(CMSA LEGACY continued from page 16)

delivered upon, but continue to be delivered upon even today. Shortly after Steve took the reins of the CMSA, we found ourselves in conversation more on things like the military, commercial moving, unions, and so on. Steve began playing a significant role in IAM, AMSA, and other organizations around the country. He has taken an already well-known organization to heights not seen before. I remember back on that historic time as a new board member thinking it was with great leadership by Jill and her search committee. We now find ourselves entering into our 100th year with much to look forward to because of the actions/decisions made by your then CMSA Board of Directors. I will always have a sense of pride knowing that I was a part of such an important time in CMSA history.

CM5A	CALENDAR	of Events	
Wed., Sept 13,	San Diego Chapter Meeting	Wed., Oct 18	Northern Region Chapter Meeting
Tues., Sept 19,	Mid Valley Chapter Meeting	Thurs., Oct 19	Sacramento Chapter Meeting
Tues., Sept 26,	Twin Counties Chapter Meeting	Tues. Oct 24,	OC/Beach Cities Chapter Golf Tournament
Wed., Sept 27,	Monterey Bay Chapter Meeting	Wed., Oct 25,	Los Angeles Chapter Meeting
Thurs., Sept 28	Orange County/Beach Cities Chapter Meeting	Nov 1 - 30	CMSA/Move For Hunter Food Drive Campaign
Thurs., Oct 5,	Central Valley Chapter Meeting		onvention April 17-22 ency Sacramento
Fri., Oct. 6,	Monterey Bay Chapter Golf & Bocce Tournament		ving & Storage
Wed., Oct 11	San Diego Chapter Meeting	alifornia	sociation
Tues., Oct 17	North Bay Chapter Meeting	100th Annual Convention Hyatt Regency Sacramento 1209 L Street, Sacramento, CA April 17-22, 2018	

STRENGTH IN NUMBERS!

Annual Chapter Presidents Orientation Meetings

Two Chapter Presidents Orientation Meetings were held in August. The first one was held on August 8 at the CMSA office in Cerritos, and the second meeting was held on August 10 at the Chipman Relocation & Logistics office located in Sacramento.

CMSA President Steve Weitekamp holds these annual meetings to provide direction to chapter presidents and encourage other members interested in taking on leadership roles within CMSA. Attendees are informed about current industry issues and given suggestions on topics of interest for chapter meetings.

Chapter presidents also get an opportunity to share their experiences and learn best

practices from each other in running chapter meetings and fundraisers. Thank you to all the members that attended and volunteer their time to support CMSA. Special thanks also goes out to Chipman Relocation & Logistics for allowing us to use their meeting facilities!

If you are interested in becoming more involved, CMSA encourages you to meet your chapter president, attend chapter meetings, and participate in events! Chapter meetings will be starting up again this month. Remember, the strength of our Association relies on the involvement of its members!

The 100th Annual CMSA Convention will be held April 17-22, 2018 in Sacramento! Visit the Convention Calendar at www.thecmsa.org today for more information.



Two Men and A Truck Step Up to Help With 18th Annual Walk For Wishes, Benefiting Make-A-Wish

Sacramento, CA. August, 2017 — TWO MEN AND A TRUCK[®] is proud to be an inkind sponsor of the 18th Annual Walk For

Wishes held Saturday August 19, 2017 on the south steps of the State Capitol. The annual event benefited Make-A-Wish Northeastern California and Northern Nevada to help grant wishes for local children battling lifethreatening medical conditions.

"We are so grateful for all that Two Men and a Truck do for us. They are wonderful supporters of ours and through their generosity, we are able to grant more wishes to children in our community." says Jennifer Stolo, CEO, Make-A-Wish Northeastern California and Northern Nevada. TWO MEN AND A TRUCK® Sacramento

has helped Make-A-Wish Northeastern California and Northern Nevada grant more than 35 wishes for children in the community.

Mark Snyir, Vice President of Sales, was excited to be working with Make-A

-Wish. "Giving back to the community is one of the core values of our company. Working with Make-A-Wish is something we cherish doing every year and we hope in some small way, our help can assist them making the lives of these families a little easier."



CLASSIFIED ADVERTISING

CHARGES: 1-5 lines \$15; \$2 each additional line. CMSA box number \$5. Special heading/setup extra. Email Renee Hifumi at rhifumi@thecmsa.org to place your advertisement.

BUSINESS WANTED

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

It pays to advertise!

EMPLOYMENT OPPORTUNITY

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire an experienced O & I Salesperson and Modular Furniture Salesperson. Please email resume to: nan@rebelvanlines.com.

EMPLOYMENT OPPORTUNITY

Award winning Marin County moving company looking for EXPERIENCED household goods salesperson. Computer literate and experienced in van line sales required. Email resumes to: mario@jdmovers.com OR call (415) 491-4444 and ask for Mario.

EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire an experienced and aggressive residential Household Goods Salesperson/Estimator for Los Angeles and Orange County areas. Email resume to: nan@rebelvanlines.com.

EMPLOYMENT OPPORTUNITY

Fuller Moving Services (North American) is hiring Experienced Drivers and Movers. Background / Drug, alcohol screening required. Email resume to: nathan@fullermoving.com

EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire Class A & B drivers. To apply, please email nan@rebelvanlines.com or call 800-421-5045.

SUBHAULING OPPORTUNITY

Top rated 24 year L.A. and Ventura County office and HHG mover is looking to contract with QUALITY licensed and insured SUBHAULERS. Mostly local moving. Top compensation and top rates in the area. For more info email abcmoving99@gmail.com – ABC Moving Systems.

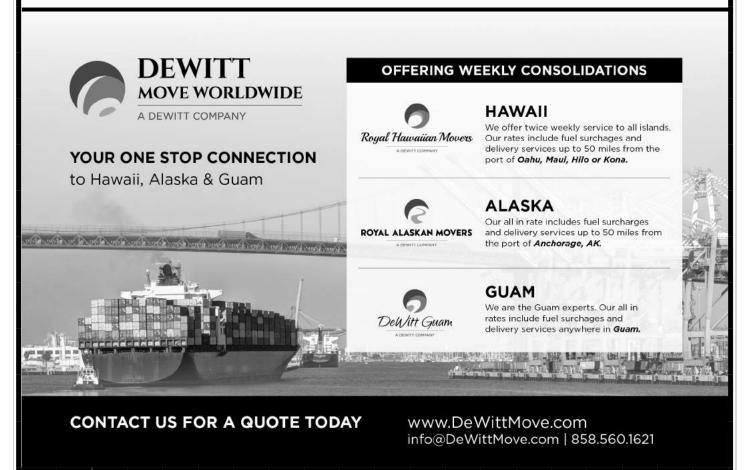
CMSA THROUGH THE YEARS

HISTORICAL PHOTO

As the CMSA closes in on its 100th year, join us in looking back down memory lane at these wonderful historical pictures. If you have any pictures you would like to share, please email them in JPEG format to: rhifumi@thecmsa.org.



Delegates waiting to be judged at the 45th Annual CMSA Convention Mardi Gras Costume Contest held at the Hotel del Coronado in San Diego - April 1963.



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