

## CMSA Prepares for the 2019 Convention “Waves of Change: Oceans of Opportunity”

CMSA's 2019 Convention theme is “Waves of Change: Oceans of Opportunity” and is being held at Paradise Point Resort & Spa in San Diego from April 23-28, 2019. With a new California regulatory agency, changes in California employment law, and possible changes to military household goods transportation, California movers may be in for some challenges! Our theme is about creating opportunities in today's changing marketplace.

Paradise Point Resort & Spa is a beautiful property in Mission Bay that offers individual bungalows for all guests. Every ground-floor room has spectacular bay, lagoon or garden views as well as a private patio, mini-fridge and pet-friendly accommodations. The 44-acre property offers five swimming pools, beach bonfire pits, a marina, five dining venues and lots of outdoor recreational activities.

Guests interested in visiting SeaWorld may buy their tickets on-site and go on the SeaWorld water taxi from the hotel to the theme park. You'll avoid traffic and lines by entering through the VIP back gate at the theme park. For outdoor enthusiasts, the resort allows guests to rent sailboats, speedboats, jet skis, kayaks, paddleboards and more. CMSA members can also socialize and participate in friendly competitions playing tennis, basketball, croquet, miniature golf and ping-pong games on-site. The resort's fitness center is available for guests to use during their stay. Open daily, the fitness center has treadmills, weight ma-



(CONVENTION continued on page 6)



## CHAIRMAN'S CORNER

by Alan Freese

### Ho Ho Hope You Read This

I'm taking a break this month from writing about the moving industry and going to spend a few minutes on my Chairman's choice charity, St. Jude Children's Research Center. I'll admit that most of the following column is taken straight from their website, but who better to tell their story.

#### How St. Jude Began

As a young man, Danny Thomas had a simple goal: to entertain people and be successful enough at it to provide for his wife and family. But work wasn't easy to come by. As he and his family struggled, his despair grew. He wondered if he should give up on his dreams of acting or find a steady job. He turned to St. Jude Thaddeus, the patron saint of hopeless causes. "Show me my way in life," he vowed to the saint one night in a Detroit church, "and I will build you a

shrine."

That prayer to St. Jude marked a pivotal moment in his life. Soon after, he began finding work, eventually becoming one of the biggest stars of radio, film and television in his day.

And as one of the world's biggest celebrities, Danny used his fame to fulfill his vow to St. Jude Thaddeus and to change the lives of thousands of children and families.

#### A Unique Research Institution

Danny's shrine to St. Jude Thaddeus was originally to be a general children's hospital located somewhere in the south. Danny's mentor, Cardinal Samuel Stritch, recommended he look to Memphis, Tennessee, the cardinal's hometown.

By 1955, Danny and a group of Memphis businessmen he'd rallied to build the hospital decided it should be more than a general children's hospital. At the time, the survival rate for childhood cancers was 20%, and for those with acute lymphoblastic leukemia (ALL) — the most common form of childhood cancer — only 4% of children would live. They believed that St. Jude could help

(CHAIRMAN'S CORNER continued on page 4)

# THE BUILDING BLOCKS



# OF A SUCCESSFUL MOVER.





## PRESIDENT'S COMMENTS

By Steve Weitekamp

As another year comes to a close, we look back on a year of successes for our Association and our membership. The transfer of the Household Goods Movers regulatory program from the California Public

Utilities Commission (CPUC) to the Department of Consumer Affairs (DCA) Bureau of Electronic Appliance Repair, Home Furnishings and Thermal Insulation (BEARHFTI) (FYI – their name changes January 2019) has been about as successful a transition as any of us could have imagined. Without CMSA's proactive and continuous engagement, the transfer could have been very different and much more challenging for permitted movers. Our scholarship program, started in 1994 with four \$1000 awards, has grown to include vocational awards and this year passed the one-million-dollar mark. The

success and vitality of our chapters, committees and board results in our association being respected throughout the industry.

We have been working with the DCA on many issues and expect the MAX4 annual (negotiated CPI formula based) adjustments by the end of January 2019. One change from the old CPUC methodology is that the amended pages will not be mailed to carriers but posted on the BEARHFTI website. Of course, CMSA will keep members informed as information and updates become available.

Unfortunately, just like 2017 this year ended with some of the worst fires our state has ever seen. CMSA members have stepped up in a big way, as they always do, giving not only their dollars but also their time and professional skills, to support efforts to provide aid to people in need. I am always proud to be part of an Association whose members have always been there with an outstretched hand to help. In regard to the recent disasters, we have seen individual members organize and provide trucking of much needed supplies to groups in

(PRESIDENT'S COMMENTS continued on page 5)



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these families with nowhere else to turn. St. Jude would become a unique research institution where the world's best doctors and scientists would work together to cure childhood cancer, sickle cell and other deadly diseases.

And for families with children battling these diseases, Danny wanted to remove the burden of treatment costs so they were free to focus on their child. The idea of his shrine to St. Jude set, Danny and his supporters focused on raising the funds to build and maintain it.

### **Funding the Hospital**

Danny began raising money for his vision in the early 1950s. By 1955, the Memphis business leaders who'd joined his cause also began local fundraising efforts. Danny also wanted to get the word out across the country about what he was doing and enlist the support of everyone he could.

Frequently, Danny and his wife, Rose Marie, crisscrossed the United States, speaking about his dream to build St. Jude Children's Research Hospital to any

group that'd listen, asking for their support. They kept such a hectic pace that Danny and Rose Marie once visited 28 cities in 32 days.

Along with the construction, Danny knew he had to find a way to fund the hospital's annual operation. He turned to his fellow Americans of Arabic-speaking descent. Danny believed that by supporting St. Jude, this group of Americans could thank the United States for the gifts of freedom given their parents and also be a noble way of honoring their forefathers who'd immigrated to America.

Danny's requests struck a responsive chord. In 1957, 100 representatives of the Arab-American community met in Chicago to form ALSAC® with the sole purpose of raising funds for the support of St. Jude Children's Research Hospital.

Since that day in Chicago, ALSAC has been responsible for all the hospital's fundraising efforts, raising hundreds of millions annually through benefits and solicitation drives among Americans of all ethnic, religious and racial backgrounds.

(CHAIRMAN'S CORNER continued on page 9)



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(PRESIDENT'S COMMENTS continued from page 3)

communities ravished by deadly wildfires. The Association has coordinated with the American Logistics Aid Network (ALAN) and six CMSA member companies have committed to providing logistic services at needed times during the recovery. Thank you to all who have volunteered either individually or as part of our call for help.

Included with this issue are registration materials for the 2019 CMSA 101st Annual Convention in beautiful San Diego. I would encourage you to take a few minutes and complete your registration today. We are go-

ing to have a program not to be missed and as always, those in attendance will have a terrific time.

The team at CMSA (Renee, Gale and Debbie) join my family and I in wishing you a Happy Holiday Season and health and happiness in 2019!

Season's Greetings  
&  
Happy New Year



## IMPORTANT ALERT: Convention Room Reservation Scam

CMSA is not working with, nor affiliated with, any housing company. CMSA has negotiated the best rate directly with the hotel. Reservations should **only** be made using the reservation link on the CMSA convention web page or by calling Paradise Point directly at (855) 463-3361 and referencing the California Moving & Storage Association.

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chines, saunas, and steam rooms available for overnight guests.

Wish to venture off the property? There are many attractions close by for CMSA members to see during their stay. Top attractions include downtown San Diego, Old Town, San Diego Zoo, Balboa Park, Mission and Pacific Beach.

Here is a quick rundown of what to expect at the Convention. As usual, the Convention will kick off with committee meetings and a board meeting to take care of important association business. After that, delegates can relax and enjoy a game of golf at the annual Convention golf tournament, attend the Young Professionals Group Social and/or the Associate Member Meeting before enjoying drinks and hors d'oeuvres at the Exhibitors Welcome Reception. The following days will include General Business Sessions, Legislative and Awards luncheons, Military Breakout Session, Beach-Themed Dinner, Van Line Panel Discussion and culminate with the Chairman's Ball.

This year's General Business Sessions will focus on strategic ways to keep your company successful and give insight on ways to be competitive in the marketplace. Get prepared for the 2019 summer season with informative talks on the local, national and international moving and storage markets. Speakers will include leaders in the moving industry discussing current trends, regulatory changes and state-of-the-industry reports. There will also be a military affairs break out session and van line panel discussion for CMSA members to hear from industry executives and ask questions about predictions for 2019.

We also have social activities scheduled for attendees to enjoy. Our annual golf tournament will be held at the Maderas Golf Club in Poway. This top-rated golf course winds through the cliffs, rock outcroppings, creeks, and forests of the inland hill country of north San Diego in the city of Poway. The course is about a 45-minute drive from the hotel. For those without a car, there is roundtrip shuttle transportation available for

an extra \$35 per person. Only the first 30 people to sign up will be guaranteed a seat. We must have at least 20 riders on the shuttle bus to offer this service. (See the golf registration form for more information about the golf tournament.)

Another social event will be the Beach Party themed onsite Friday night dinner. If you are not particularly fond of the beach, good news -- it won't actually be held on the beach so no need to worry about sand! If you do the like the beach, dress up in your favorite beach or aloha wear and we'll provide music, decoration and atmosphere to make you feel like you're right there. (This will be great practice for when we hold our Convention in Kauai next year!)

The Convention will wrap up with the Chairman's Ball when delegates cheer on Chairman Elect Thomas McCarthy as he is passed the ceremonial gavel. It will be a party to remember!

Be sure you register to attend the 2019 Convention by calling CMSA at (562) 865-2900 or by completing and returning the registration form included in this issue. Members who pay for their full registration by February 25, 2019 will be entered in a drawing for a chance to win a \$50 prize!

Hotel reservations should be made using the reservation link on CMSA's Convention web page or calling Paradise Point directly at (855) 463-3361 and mentioning the California Moving & Storage Association.

Please be aware that no one from the resort will be calling you and CMSA is not working with, nor affiliated with, any housing company. If you are contacted by anyone offering to help you make your reservation or promising a lower rate, please do not engage. CMSA has negotiated the best rate directly with the hotel (\$209 + tax per night with waived resort fee). Any other reservation method may result in making yourself vulnerable to credit card fraud and NOT getting a room for the Convention.

Don't miss the 2019 Convention. Register today!

# 101st Annual CMSA Convention Schedule - 2019

## **TUESDAY, APRIL 23**

- 3:00 p.m. – 5:00 p.m. Executive Committee Meeting
- 6:00 p.m. – 10:00 p.m. Movers & Shakers Reception/Dinner for Board, Committee Members & Chapter Presidents *(By Invitation Only)*

## **WEDNESDAY, APRIL 24**

- 8:30 a.m. – 6:00 p.m. Registration Desk Open
- 9:00 a.m. – 5:00 p.m. Board of Directors Meetings
- 9:00 a.m. – 9:30 a.m. Insurance Committee Meeting
- 9:30 a.m. – 10:30 a.m. Government Affairs Committee Meeting
- 10:30 a.m. – 11:00 a.m. Membership Committee Meeting
- 11:00 a.m. – 12:00 p.m. Military Affairs Committee Meeting
- 3:00 p.m. – 5:00 p.m. Early Exhibitor Setup

## **THURSDAY, APRIL 25**

- 7:30 a.m. – 8:30 p.m. Registration Desk Open
- 9:00 a.m. Golf Tournament
- 8:00 a.m. – 5:00 p.m. Exhibitor's Setup
- 4:00 p.m. – 5:00 p.m. Young Professionals Meeting

- 5:00 p.m. – 6:00 p.m. Associate Member Committee Meeting
- 6:30 p.m. – 9:00 p.m. Exhibitors Welcome Reception

## **FRIDAY, APRIL 26**

- 7:30 a.m. – 12:00 p.m. Registration Desk Open
- 8:00 a.m. – 9:00 a.m. Paradise Point Breakfast
- 9:00 a.m. – 12:15 p.m. General Business Session
- 12:30 p.m. – 2:00 p.m. Mission Bay Luncheon
- 2:00 p.m. – 4:00 p.m. Military Breakout Session
- 6:30 p.m. – 10:00 p.m. Beach Party Dinner Celebration

## **SATURDAY, APRIL 27**

- 8:00 a.m. – 12:00 p.m. Registration Desk Open
- 8:00 a.m. – 9:00 a.m. Island Sunrise Breakfast
- 9:00 a.m. – 12:15 p.m. General Business Session
- 12:30 p.m. – 2:00 p.m. Excellence Awards Luncheon
- 12:30 p.m. – 3:00 p.m. Booth Tear-Down
- 6:00 p.m. – 7:00 p.m. Chairman's Reception
- 7:00 p.m. – 11:00 p.m. Chairman's Dinner/Ball

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Today, ALSAC is the nation's second largest health care charity\* and is supported by the generosity of 10 million donors and the efforts of more than 1 million volunteers nationwide.

St. Jude Children's Research Hospital opened its doors on February 4, 1962, based on Danny's dream that "no child should die in the dawn of life." Since then, we've made incredible strides in childhood cancer research. We've helped improve the survival rate of childhood cancer from 20% to 80%. And ALL, the disease with a virtual death sentence in 1962, now has a survival rate of 94 percent.

Today, we're a world leader in developing new, improved treatments for children with cancer, and we create more clinical trials for cancer than any other children's hospital. We freely share those breakthroughs, and every child saved at St. Jude means doctors and scientists worldwide can use that knowledge to save thousands more children.

And still today as when we opened our

doors, families never receive a bill from St. Jude for treatment, travel, housing or food – because all they should worry about is helping their child live.

Danny Thomas passed away in 1991, but he left us with an enduring legacy and commitment to saving the lives of children everywhere.

### **Mission Statement**

The mission of St. Jude Children's Research Hospital is to advance cures, and means of prevention, for pediatric catastrophic diseases through research and treatment. Consistent with the vision of our founder Danny Thomas, no child is denied treatment based on race, religion or a family's ability to pay.

In closing, I want to wish all the families of the CMSA a Merry Christmas and a Happy New Year. If you can support St. Jude Children's Research Center this Christmas season, here's the link: <https://www.gofundme.com/cmsa-chairmans-choice>. Thank you to all, Alan.

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# Important California Independent Contractor Update

On October 22, 2018, a California appellate court ruled in *Garcia v Border Transportation Group, LLC* that the restrictive “ABC” contractor test adopted in April 2018 by the California Supreme Court *does not control* in all situations. The appellate court ruled that employers can continue to rely on the more traditional (and employer-friendly) *Borello* standard for non-wage order claims.

As most California employers know, the *Dynamex* case caused great concern since April 2018 because of the restrictive “ABC” test outlined in the decision as follows:

- A) The worker is free from the control and direction of the hirer in connection with the performance of the work, both under the contract for the performance of such work and in fact.
- B) The worker performs work that is outside the usual course of the hiring entity’s business.
- C) The worker is customarily engaged in an independently established trade, occupa-

tion or business of the same nature as the work performed for the hiring entity.

## Garcia Case

In a somewhat narrow decision, the appellate court ruled in *Garcia* that it was logical to apply the above ABC test to wage orders in California because they define employment broadly and “regulate very basic working conditions for covered California employees”.

For other claims however, that are not brought specifically under the wage orders (the California wage orders are set by industry), the appellate court stated the trial courts should continue to rely on the more flexible multi-standard test adopted by the California Supreme Court in *S.G. Borello & Sons v Dept. of Industrial Relations*. Importantly, the appellate court ruled that there “is no reason to apply the ABC test categorically to every working relationship.” The *Borello* standard, which has historically been California law for many years, weighs multi-

(INDEPENDENT CONTRACTOR continued on page 13)

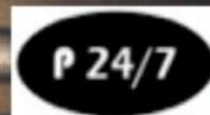
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(INDEPENDENT CONTRACTOR continued from page 12)

ple factors such as the worker's investment in the business, the method of payment, the longevity or degree of permanence of the relationship, and other indicia of independent arms-length status between the worker and the engaging entity.

### **Significance**

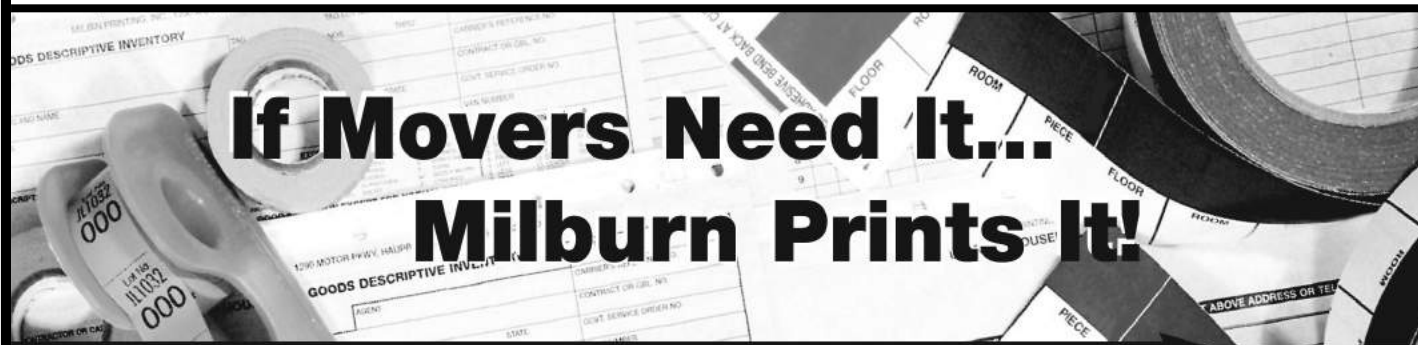
The area of independent contractor relationships is a major issue for many companies in California. On the one hand, there are many "gig economy" start-ups where an independent contractor (casual) relationship, is not only common, but serves as the mainstay of the business model. Many workers and companies prefer this on-call, project-based arrangement, and, if all the costs associated with employment were added, it would destroy the model.

The *Dynamex* case represented (and continues to do so) a huge problem for California entities, as it is one of the most restrictive independent contractor standards in the United States. What should a California organization do?

While Garcia provides an argument and

ray of light for a defensible contractor relationship in California, the bottom line is that these cases should signal a wake-up call for all California employers to revisit and examine their contractor relationships. Of particular concern are situations where the work is basically full-time, there is limited investment in the business, and the work is an integral part or even related to the primary work of the enterprise. Bear in mind that when an audit occurs, the IRS or state interviews the worker as well as the engaging entity. In our experience, many "independent contractors" have difficulty articulating, let alone proving, their independent business status. If an organization seeks to preserve its independent contractor relationships, we highly recommend a review of those relationships to determine whether or not they would be defensible if a misclassification challenge was made.

*Paul Finkle, CMC, SPHR – Executive VP  
ABD SharedHR – November 2018*



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# northAmerican® Van Lines Names 2018 Agent of the Year

***Women-Owned Oakley Relocation Wins Van Line's Top Honor***

CHICAGO, Nov. 29, 2018 / PRNewswire/ -- North American Van Lines, Inc., one of the world's largest moving companies, recognized Oakley Relocation of San Diego, California as its 2018 Agent of the Year at the northAmerican annual convention in Phoenix, Arizona on October 30. Oakley Relocation is the second women-owned northAmerican agency to receive this award.

"northAmerican pursues excellence by assuring superior customer service and quality performance," said Andy Kroll, VP and General Manager of North



American Van Lines, Inc. "Each year, we select one agent that embodies this pursuit and passion for excellence. Oakley Relocation, our 2018 winner, truly exemplifies the service quality for which all northAmerican agents strive."

"We are honored to receive this prestigious award from North American Van Lines," says Linda Oakley, President of Oakley Relocation. "This award shows how the entire Oakley Relocation team continuously works together to provide a seamless, quality moving experience for our

(NORTH AMERICAN continued on page 15)







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(NORTH AMERICAN continued from page 14)

customers.”

Adds Sara Oakley, Director of Oakley Relocation, “We strive to exceed our customers’ expectations on what a high quality moving experience should be.”

The northAmerican Van Lines Agent of the Year award recognizes the agent that attains the best overall scores in categories

including service quality, hauling growth, sales growth, safety performance, and demonstrates the “Power of Blue” in supporting their fellow agents and customers. The agent must also demonstrate a significant increase in total number of moves and total (hauling and booking) revenue for the year.



## Association Leaderboard CMSA Report

Association	Total Lbs.
1 Illinois (IMAWA)	1,406,415
2 Pennsylvania (PMSA)	1,255,191
3 Southwest Movers (SMA)	1,111,837
4 California (CMSA)	1,000,231
5 Florida (FMWA)	901,616

## CMSA Report Food Collected and Delivered

Monthly	Year to Date	All Time
725 lbs.	125,899 lbs.	1,000,175 lbs.
604 meals	104,915 meals	834,312 meals
Association		Enrolled Movers
1	California (CMSA)	66
2	Southwest Movers (SMA)	47
3	Illinois (IMAWA)	45

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## New Year. New Agreement. Renewed Hope.

Broadview, IL Nov. 28, 2018—National Van Lines and Move For Hunger will ring in 2019 with a new agreement aimed at ending the U.S. hunger crisis.

It's a tall order, for sure, but the alliance has made great strides in recent years.

"Since National Van Lines joined the Move For Hunger network in 2014, our agents have delivered more than 170,000 lbs. of food or nearly 142,000 meals," National Van Lines President & COO Tim Henthall said.

"Unfortunately, despite that herculean hunger-fighting effort, food insecurity still persists.

"By signing on again with Move For Hunger for 2019," Tim said, "we hope to help so many more families and individuals in the coming year."

Move For Hunger works with 1,000-plus moving companies nationwide—including roughly 20 National Van Lines agents—who pick up non-perishable food from people who are moving and deliver the items to local food pantries. National Van Lines also raises funds to benefit Move For Hunger.

Our Move Out Hunger employee running team raised more than \$14,000 earlier this year.

Many Americans take for granted eating three meals daily.

We're used to the idea that dinner always will be on the table when we arrive home. A stocked fridge or cupboard is a given.

But for some 15.6 million U.S. households, a meal is anything but a sure thing. Individuals in those homes face what government officials call "food insecurity." This means insufficient money or

other resources prevents them from having enough food at some point during the year.

"Between our many moving agents located coast to coast, plus our own efforts as a company, I'm confident we'll achieve great things in 2019 to combat this crisis," Tim said.

Through generous support, Move For Hunger continues helping the 42 million-plus Americans struggling to find their next meal. Learn how you can make a difference:

[www.MoveForHunger.org](http://www.MoveForHunger.org).



National Van Line employees ran in the Rock 'n' Roll Chicago Half Marathon this past summer raising more than \$14K for Move For Hunger.

## 2019 CMSA Educational and Vocational Scholarship Applications are Available!

Get the application today at  
[www.thecmsa.org/html/community/scholarships.html](http://www.thecmsa.org/html/community/scholarships.html)

# CMSA Northern Region Chapter's Annual Crab Feed

On November 30th, 2018, the California Moving and Storage Association Northern Region Chapter held its "Annual Crab Feed Fundraiser." This time, the event was held at the beautiful Colma Recreation Community Center, in Colma, California. In attendance was the CMSA President Steve Weitekamp, our current CMSA Chairman Alan Freese and local Town of Colma Councilwoman Helen Fisicaro.

The attendees enjoyed a dinner of salad, pasta, and wonderful crab from All Shores Seafood, a local San Mateo peninsula seafood distributor. A huge thanks to South San Francisco Chamber of Commerce Board of Director, Mia Garcia, who is also the owner of Rocko's Produce, for donating the salad for the event.

Special thanks to our sponsor J & S Paper! Thanks Ken Jordan, Dustin Ulmer, Kenny Ulmer and Ricky Greene for always showing your support and contributions to the Northern Region Chapter.

The big prizes of the night were provided by our amazing and supportive fellow members Dennis Jenkins and Emily Thurston, owners of Lulu's Hauling and Lulu's Cyclery who donated three bikes for our raffle. Other awesome and sought after prizes were tickets to the NHL San Jose Sharks donated by Pete Pfeilsticker of Ace Reloca-

tion Systems, Inc. and a beautiful, useful and trendy Insta Pot pressure cook-

er, donated by Mark Macy of Macy Movers, Inc. The big prizes were presented by our own King Crab!

We want to say special thanks to our volunteers who served beverages at the event, Rosario Gomez and Riza Thomas Solis, and the local San Mateo Peninsula youth who volunteered to assist serving the

food at the dinner.

We presented Steve Weitekamp with the CMSA Pinata, artwork by local South San Francisco artist Miguel De La Rosa. You can find him on Instagram at [@miguelchalksigns](https://www.instagram.com/miguelchalksigns) for 3D pinatas and other artwork.

The tradition of giving out crab hats for first paid ticket and first rsvp contin-

ued. This year John Chipman Jr. of Chipman Relocation was the first person to pay for their annual crab feed ticket, and the first person to RSVP for the event was Mark Hildreth of New Haven Moving Equipment.

Thank you to all the attendees who brought in door prizes or purchased raffle tickets. The proceeds of this event benefit the CMSA Charity Fund. As always, preparation, set up, hosting and clean up would not have been possible without the hard work of chapter co-presidents Olga Garcia and Griselda Gonzalez.





## NEW MEMBER SPOTLIGHT



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## CALENDAR OF EVENTS

Tues., Dec 4	North Bay Chapter Holiday Gift Exchange
Thurs., Dec 6	Sacramento Chapter Golf Tournament
Wed., Dec 12	Greater LA/OC Beach Cities Joint Chapter Meeting / Holiday Party
Tues., Jan 8	Twin Counties Chapter Meeting
Wed., Jan 9	San Diego Chapter Meeting
Jan., 10	Central Valley Chapter Meeting
Jan., 10	Orange County/Beach Cities Chapter Meeting

Tues., Jan 15	Mid Valley Chapter Meeting
Wed., Jan 16	Monterey Bay Chapter Meeting
Thur., Jan 17	Central Coast Chapter Meeting



## CLASSIFIED ADVERTISING

CHARGES: 1-5 lines \$15; \$2 each additional line. CMSA box number \$5.  
Special heading/setup extra.

Email Renee Hifumi at [rhifumi@thecmsa.org](mailto:rhifumi@thecmsa.org) to place your advertisement.

### EMPLOYMENT OPPORTUNITY

Across Town Movers is looking to hire a **warehouseman in San Diego County. Experience a must.** Send your resume to [mary@acrosstownmoversca.com](mailto:mary@acrosstownmoversca.com) or call 800-400-5700.

### EMPLOYMENT OPPORTUNITY

Household Goods Contractor needed in the San Francisco Bay area. Send resumes and letters of inquires to: CMSA, Box S1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

### EMPLOYMENT OPPORTUNITY

Popeye Moving and Storage LLC is looking to hire Movers with class A or B driver license. To apply, please email your resume to [denise@popeyemoving.com](mailto:denise@popeyemoving.com).

### BUSINESS WANTED

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

### EMPLOYMENT OPPORTUNITY

Circle Moving in Long Beach is looking for an experienced Warehouseman. Please send resume to [circlemoving@circlemoving.com](mailto:circlemoving@circlemoving.com).

### EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire Class A & B drivers. To apply, please email [nan@rebelvanlines.com](mailto:nan@rebelvanlines.com) or call 800-421-5045.

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### EMPLOYMENT OPPORTUNITY

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.



# HISTORICAL PHOTO

As the CMSA begins our second century, we want to continue celebrating our history with these wonderful historical pictures. If you have any pictures you would like to share, please email them in JPEG format to: [information@thecmsa.org](mailto:information@thecmsa.org).



Looking back in time. 2009 CMSA Staff (L-R) Renee Hifumi, Johanna Kenrick, Steve Weitekamp and Mary Scott



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