W W W . T H E C M S A . O R G

IUNE 2019

CMSA President Steve Weitekamp conducts MAX4 Tariff Workshops

CMSA President Steve Weitekamp has been holding MAX 4 Tariff & Paperwork Review Workshops for members in southern and northern California. The first one was held on May 22, 2019 in Cerritos, Calif. in the same building as the CMSA office. Due to an overwhelming response, two more workshops were quickly added—one in Sacramento, Calif. on June 11, 2019 at the Chipman Relocation & Logistics office and another one again in Cerritos on June 18, 2019. It was also recently confirmed that a fourth workshop in Lemoore, Calif. at the Tachi Palace Casino will be held July 10, 2019.



At the workshop, Weitekamp goes over rules of the Maximum Rate Tariff 4 (The Tariff) that apply to household good movers and gives step-by-step instructions on how to complete the proper paperwork. Whether it is the technicalities of filling out forms or simply needing a refresher course, attendees ranging from new employees to presidents of moving companies can take away important knowledge to help their



business. Workshops are \$65 per person and includes lunch.

Thank you to Milburn Printing for sponsoring the workshops! Thank you also goes to Chipman Relocation & Logistics for allowing CMSA to have a workshop at their office in Sacramento, CDS Moving Equipment for sponsoring the lunch at the Sacramento workshop and Lambert Enterprises for providing a meeting place at the Tachi Palace Casino for the workshop in Lemoore.

Please call the CMSA office at (562)865-2900 if you are interested in signing up for any of the upcoming workshops.





CHAIRMAN'S CORNER by Thomas McCarthy

Spoiler Alert...
Summer is here!! Now the real question...are you ready for it? The much anticipated and often long-awaited for peak season is upon us, and it is our time to get busy

moving. I know we all look forward to this time of year with excitement and maybe a little fear of the unknown because it will help define our whole year. Now in crunch time, we get the joys of labor issues, drivers not showing up to load direct, shipments that run late, demanding customers, and often more customers than we can handle. I hope you have made a plan and are ready to take the "field" of battle that is peak moving season 2019. During this time of year, CMSA goes mostly dark on the chapter events, but the work continues. We just sent some of our staff to the MAX 4 Tariff workshop that was just held, and there will be another one

this month by popular demand. I think that with the interest and support we are getting from the Department of Consumer Affairs, it is on us to make sure that while we point fingers at the rogues, we also make sure we are doing things right ourselves. I encourage you to participate in this workshop. While it may feel like we are just struggling to keep our heads above water this time of the year, there is always something else to do and plan for. By now, I am sure you as well are getting emails to sign up for and travel to your van lines conventions as well as other associations that you might participate in. I know for myself I am already starting to look at the calendar ahead for when CMSA President Steve Weitekamp and I start our Chapter tour and the dates that we will be traveling. I am excited to begin the tour, but there is a lot to do between now and September before that can happen. Then what feels like is years away is April, which will bring us our next CMSA Convention in Kauai. But if you are anything like me, if you don't start planning now and getting it on your calendar, you won't have the time to go. I know that I

(CHAIRMAN'S CORNER continued on page 4)





PRESIDENT'S COMMENTS
By Steve Weitekamp

Many issues start with a member call or email, "Can I get your help with a recent problem?" The issue of the day was that a Company Contractor was pulled over at the scales recently and told

by a California Highway Patrol (CHP) officer that an "Active" California Motor Carrier of Property (CA MCP) license is required if he's hauling non-household goods like Used Office & Industrial goods.

The member stated that the driver was pulled over at the scale and told by the officer that he was lucky he had nothing on the truck, that a CAL -T permit is only for the transportation of Used Household Goods, and that the Company needed an active CA MCP license. The driver said the CHP officer informed him that they intend to crack down on household good carriers and Van Line Agents for example. The driver was

even handed a paper that explained how to apply for a CA MCP.

What is needed to receive an "Active" CA MCP:

- 1. First Go to the <u>www.fmcsa.dot.gov</u> web address and obtain a US DOT #.
- 2. Then go to the www.chp.ca.gov web address and select programs and services, then scroll down to the commercial vehicle section, then scroll down and fill out a CHP 362. Follow directions on the site to fax or mail the form to the applicable CHP MCP unit. Once a CA # is issued, the carrier will be contacted by telephone and by mail.
- 3. Then go to the <u>www.dmv.ca.gov</u> web address and fill out a MC 706. Then mail the MC 706, the applicable fees, and MC 65 (insurance underwriter) to the DMV to receive an ACTIVE MCP.

Regarding the above issue and the erroneous interpretation of the individ-

(PRESIDENT'S COMMENTS continued on page 4)



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(CHAIRMAN'S CORNER continued from page 2)

am looking forward to it because by the time I am done with this next year, I will be ready for some aloha.

As you know I chose the Pancreatic Cancer Action Network as my Chairman's Choice Charity recipient. I am confident this will make a difference in people's lives. A longtime friend of the family's dad just passed away from cancer last week, and we need to do all we can to bring an end to this disease. I am working with them to create an event we can do to help raise funds to donate to this cause. More to come in future columns. To wrap up, I wish for you success and as much business as you can handle in June. Before you know, it will be July and then August and then you will be wondering why the ride ended so soon. I leave you with this pearl of wisdom in a time when we need everyone to step up. "Don't tell people how to do things. Tell them what to do and let them surprise you with their results." -George S. Patton

(PRESIDENTS COMMENTS continued from page 3)

ual officer, I would politely and emphatically explain what the law actually says. (See HOUSEHOLD MOVERS ACT - applicable section below.) I would probably keep a copy in my truck, better than taking a copy to court where you could win the case but lose a day. Regarding officers note on the previous page, all movers are required to be in compliance with steps one and two, but if a declaration is made to the Bureau of Household Goods and Services (BHGS) (form HHM 706-J) or was previously made to CPUC and is in active status, a CAL-T permitted mover is allowed to perform intrastate movement of used office and industrial goods under their BHGS authority.

HOUSEHOLD MOVERS ACT

Business and Professions Code Division 8, Chapter 3.1, Sections 19225-19294

(PRESIDENT'S COMMENTS continued on page 5)



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(PRESIDENT'S COMMENTS continued from page 4)

19241. (a) A household mover, under its permit, may also transport used office, store, and institution furniture and fixtures. The bureau shall not regulate the service, routes, or prices charged for the transportation of used office, store, and institution furniture and fixtures by a household mover. The bureau shall do nothing under this section that is in conflict with federal law as contained in Section 14501 of Title 49 of the United States Code.

- (b) If a household mover elects to transport used office, store, and institution furniture and fixtures under its household mover permit, all of the following apply:
- (1) A permit is not needed from the Department of Motor Vehicles under the Motor Carriers of Property Permit Act (Division 14.85 (commencing with Section 34600) of the Vehicle Code) to conduct that transportation.
- (2) The transportation is subject to the bureau's safety and insurance requirements, except that the cargo insurance

- requirements of subdivision (c) of Section 19248 shall not apply.
- (3) The household mover shall pay the applicable fees specified in this chapter.
- (c) To exercise the election pursuant to this section, a household mover shall notify the bureau of the election or the revocation of that election by filing a notice with the bureau in the manner and on the form prescribed by the bureau. If a household mover does not elect to be subject to the provisions of this section or revokes a prior election to do so, the household mover shall comply with the provisions of the Motor Carriers of Property Permit Act when transporting used office, store, and institution furniture and fixtures.

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Mark Andersen Throws the First Pitch at the Dodgers Game



Mark Andersen from Andersen Van and Storage threw out the ceremonial first pitch when the Los Angeles **Dodgers** played the At**lanta Braves** on Monday, May 6, 2019. This was part of the Blue Wishes pro-

gram, which grants wishes for fans who have life-threatening illnesses.

Mark is a double-amputee who lost his legs during a boating accident at Lake Nacimiento in the year 2000. He is a true die-

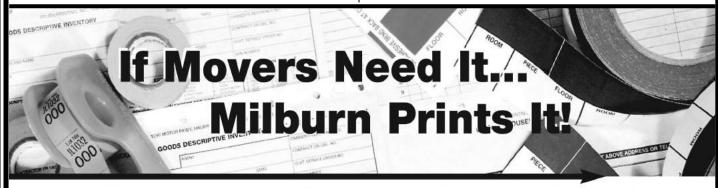


hard Dodgers fan, and his love for this team goes back to his annual trips with his dad to Dodger Stadium. When it came time to get



new prosthetic legs, Mark wanted blue prosthetics which featured various

(MARK ANDERSEN continued on page 7)



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(MARK ANDERSEN continued from page 6)

Dodgers' logos since the 1930s. "I said, 'Hey, throw the Dodgers on there and they look good," Andersen told KSBY.



Several members of the CMSA were able to join Mark and his family on May 6, 2019, at the Dodger game.



The Dodgers organization became aware of Mark's story because an employee from the prosthetic office was so impressed with Mark's drive to move forward. He knew Mark loved the Dodgers and wondered if there was a



way to let them know. When Andersen went for his fitting at the doctor's office, he was surprisingly shocked with the news that he was going to throw out the first pitch.

Mark said that he is absolutely scared to death. All of his old ballplayer buddies told him that he better not bounce the ball.

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Association Leaderboard Report

CMSA Report Food Collected and Delivered

	Association	Enrolled Movers	Monthly	Year to Date	All Time
1	California (CMSA)	69	199,259 lbs.	258,936 lbs.	1,272.900 lbs.
2	Southwest Movers (SMA)	47	166,049 meals	215,780 meals	1,060,750 meals
3	Illinois (IMAWA)	42	IIIEais		

	Top Agents of the Month	Association	Total Lbs.
1.	Move Central, Inc.	1 Illinois (IMAWA)	1,703,817
2.	Ace Relocation Systems, San Diego	2 Pennsylvania (PMSA)	1,361,818
3.	Daly Movers	, , ,	, - ,
4.	McCarthy Transfer & Storage	3 Southwest Movers (SMA)	1,218,349
5.	All-Ways Moving & Storage, Inc.	4 California (CMSA)	1,272,900
6.	Suddath Relocation Systems of CA	5 Florida (FMWA)	999,070



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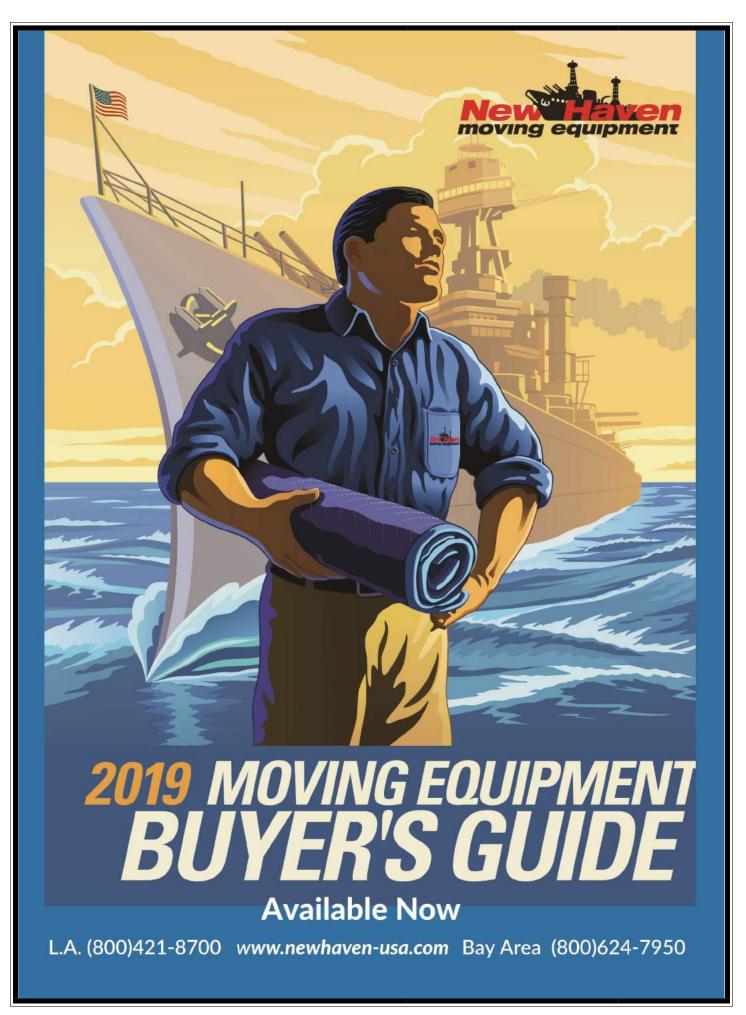
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NEWS RELEASE

FOR IMMEDIATE RELEASE May 30, 2019

CONSUMERS ADVISED TO CHECK LICENSE ON DAMAGE RESTORATION COMPANIES

Regulating body begins new enforcement effort of existing law

SACRAMENTO—If you're working with a damage restoration company, the chances are you've already been the victim of a catastrophe. But if a damage restoration company moves and stores your goods while restoration work is performed, they are obligated to follow the same laws and regulations that govern household moving companies, protecting you from predatory "bandit" companies that extort money from customers while holding goods hostage.

Damage restoration companies that move and store their clients' goods while a restoration project is underway are required to be licensed by the Department of Consumer Affairs' Bureau of Household Goods and Services (BHGS).

Existing state law provides for the regulation of any household mover or damage restoration company owning or operating motor vehicles in the transportation of property for hire upon the public highways. BHGS became the new licensing and regulatory home for household movers and damage restoration companies on July 1, 2018, when the Household Movers Act, passed by the Legislature and signed by Governor Jerry Brown, went into effect. The Act requires the use of resources to combat unlicensed activity in the moving and storage industry.

"BHGS warns consumers to hire only licensed household moving companies and damage restoration companies to avoid becoming victims of predatory companies," said Nicholas Oliver, chief of BHGS. "These unlicensed companies can extort money from customers, use bait-and-switch tactics, hold possessions hostage, steal some or all of the items or not insure damaged or destroyed items. We take a hard stance against this illegal activity, and we hope to send a message to bad operators that holding consumer goods hostage for more money will not be tolerated."

As the new regulator for the industry, BHGS will aggressively seek enforcement actions against unlicensed companies. Investigators plan to use sting operations and work with local law enforcement to identify unlawfully operating businesses which can be cited and fined up to \$5,000 for each violation. BHGS will also refer violations of the Act to local district or city attorneys for possible prosecution.

Consumers moving within California can check a moving or damage restoration company's license and find important information on the BHGS website at https://bhgs.dca.ca.gov/consumers/movers.shtml.



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CALENDAR OF EVENTS

Tues., June 11	MAX4 Tariff Workshop Sacramento, CA	Wed., July 17	Northern California Chapter Presidents
Tues., June 18	MAX4 Tariff Workshop Cerritos, CA		Orientation Sacramento, CA
Wed., July 10	MAX4 Tariff Workshop Lemoore, CA	Fri., Oct. 11	Monterey Chapter Golf/Bocce Tournament Monterey, CA
Tues., July 16	Southern California Chapter Presidents Orientation Cerritos, CA	April 14 -19, 2020	102nd CMSA Convention Kauai Marriott Resort



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Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

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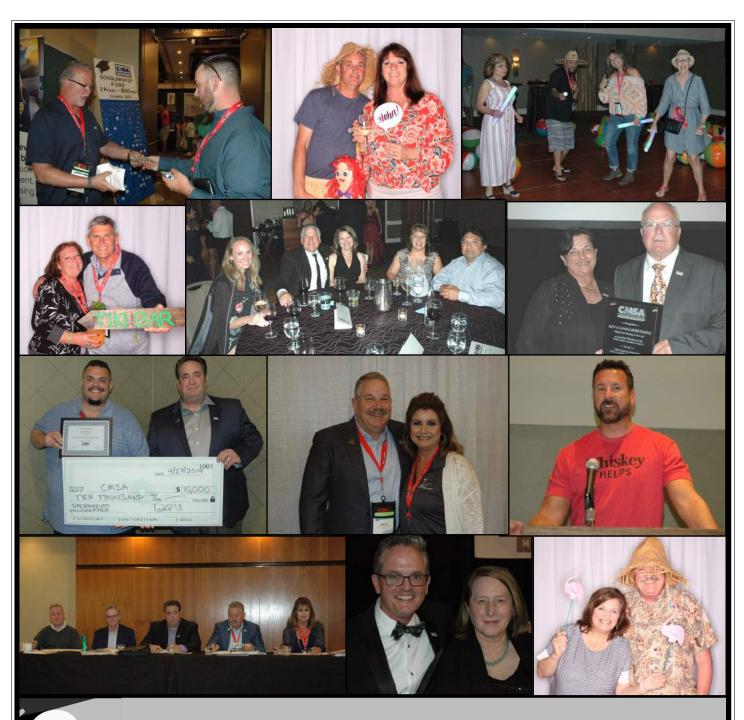
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MORE MEMORABLE MOMENTS AT THE 2019 CMSA CONVENTION





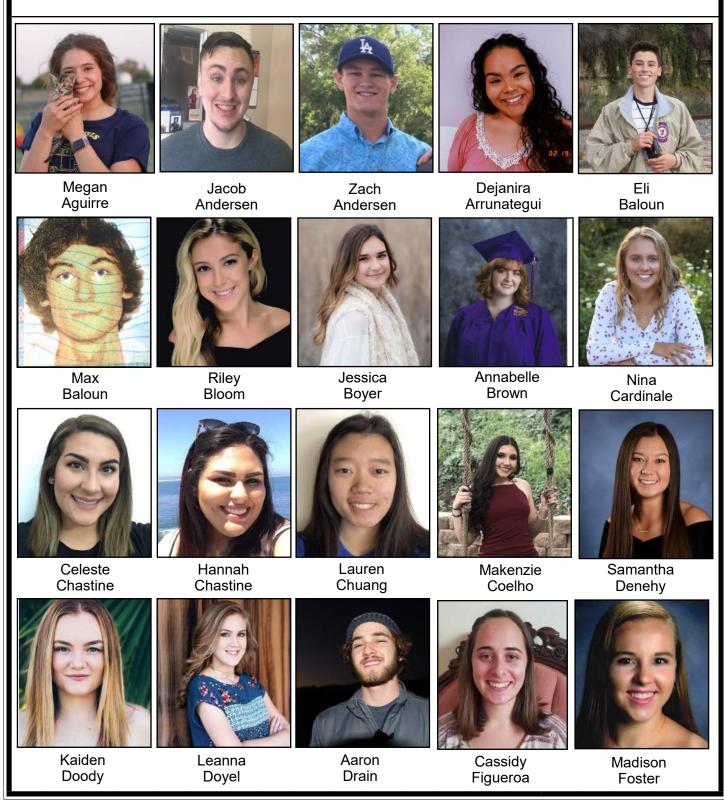
NEW MEMBER SPOTLIGHT

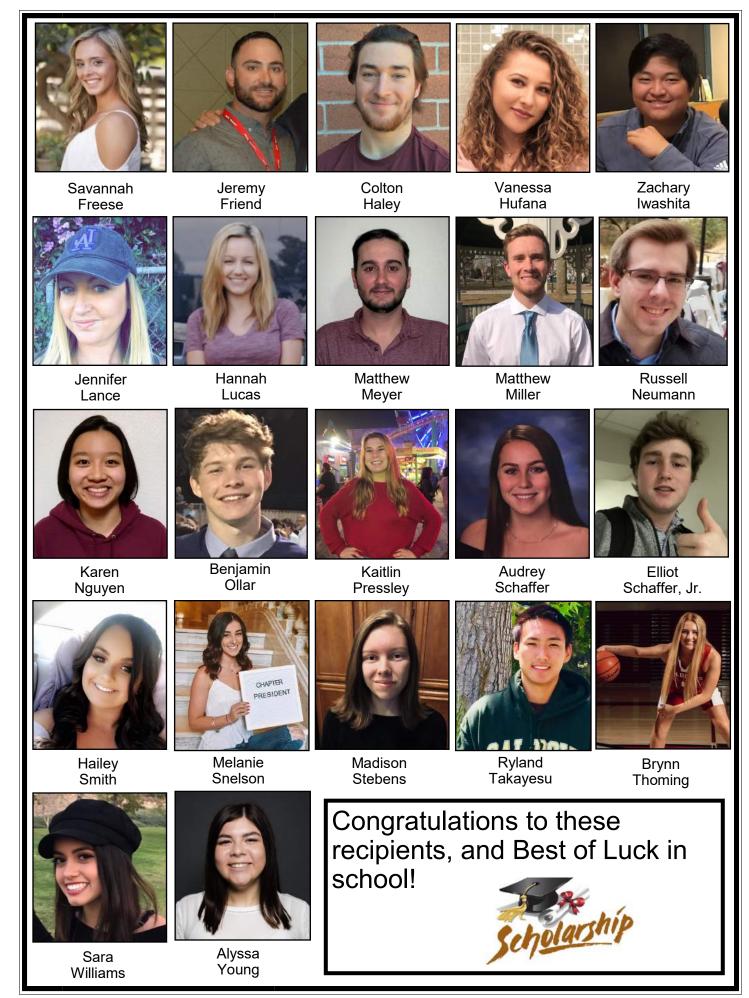


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2019 CMSA College Scholarship Recipients

Special thanks goes to all the CMSA Chapters that hosted fundraisers to keep the Scholarship Fund going through their generous donations. These are the students who were granted this year's scholarships.





MEMORIAL BULLETIN

Madeline Carol McEwan 1939–2019



Madeline Carol McEwan, age 79, passed away peacefully May 15, 2019 due to congestive heart failure. She was born September 6, 1939 in Santa Maria, CA to Dewey and Minnie Silva. She married Robert McEwan, November 2, 1968, who preceded her in death in 1997.

For many years, Madeline worked alongside Bob in their moving business, International Van Lines, and as a bookkeeper for over 35 years. They raised four children together and enjoyed all of their grandchildren and great grandchildren.

Madeline is survived by her four children, John McEwan, Deborah McEwan, Carol McEwan-Suarez and Chris McEwan; 11 grandchildren and 12 great grandchildren; and her many cousins, nephews and nieces. All of whom she loved and touched deeply.

Earl Farnsworth 1939–2019



On Monday, April 22, 2019 Earl C. Farnsworth passed away peacefully in his sleep. He was born in San Francisco on April 18, 1937 to Elvira and Earl

Farnsworth and raised in San Rafael.

In 1956, Earl enlisted in the US Navy and moved to Japan with his wife, Lenore, where he was stationed for two years. Soon after returning to San Rafael, they welcomed their first son, Earl "Cal" Jr. in 1960 and their second, John in 1963.

Earl had the moving business in his blood from the time he was born. His grand-father was co-owner of Farnsworth & Ruggles, a San Francisco drayage firm in the early 1900's and hauled water after the 1906 earthquake. Earl's stepfather, Richard "Dick" Hardin, Sr. was co-owner of Pierce Hardin Van & Storage in San Rafael and Earl joined the company in the late 50's. In 1968 Earl became manager at Crockett's

Mayflower in San Rafael and in 1971 he bought his first moving van and started his own local moving & delivery service and "Earl Farnsworth Express" was born. Their small business would grow and in 1981 they purchased a piece of property near the Richmond-San Rafael bridge; built a warehouse; moved the business out of their home and began to offer storage, along with local moving services. They soon became an agent for Atlas Van Lines, and then for Mayflower Transit. It truly became a family operation when both his sons Cal and John eventually joined the company working as movers and later in sales. Earl retired shortly after his son John had passed away unexpectedly in 1997. His wife Lenore had also passed away this past September of 2018.

Throughout Earl's life he was an avid outdoorsman, which he inherited from his father and stepfather. Hunting and fishing were his true loves and he would often be found on his boat the "Lenore Kay". As a young boy he loved to ride horses and in 1990 he became a member of the Sonoma County Trailblazers.

The business is currently lead by Cal Farnsworth as President and his Brother-in-law Ken Robertson as Vice President.

CISALLEGACY LOOKING BACK OVER THE LAST 100 YEARS

By Patrick Longo 2015 - 2016 CMSA CHAIRMAN



In the spring of 2015, I was preparing to kick off my 2015-16 chairman year. As I drove to Paradise Point Resort and Spa in San Diego to attend the Executive Board Meeting, I thought about our incredible Scholarship and Special Olympic programs.

It occurred to me on that drive that we can

do more. We can do more as an association, and that our Chairman can guide the membership on this mission. I felt it was the right time to suggest an additional charity for the CMSA to support annually. I believed that \$5,000 annually of the chapter-raised funds should be dedicated to this chartable mission. Well, thanks to our Executive Board and the leadership of our president, it was unanimously approved. The CMSA Chairman's Choice Charity was born. My charity was an easy one to choose. My father died the previous November after

(CMSA LEGACY continued on page 20)

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(CMSA LEGACY continued from page 19)

suffering from Alzheimer's Disease. I decided to dedicate our inaugural year's efforts to the Alzheimer's Association. They help find ways to help fight this horrible disease that has crippled so many families.

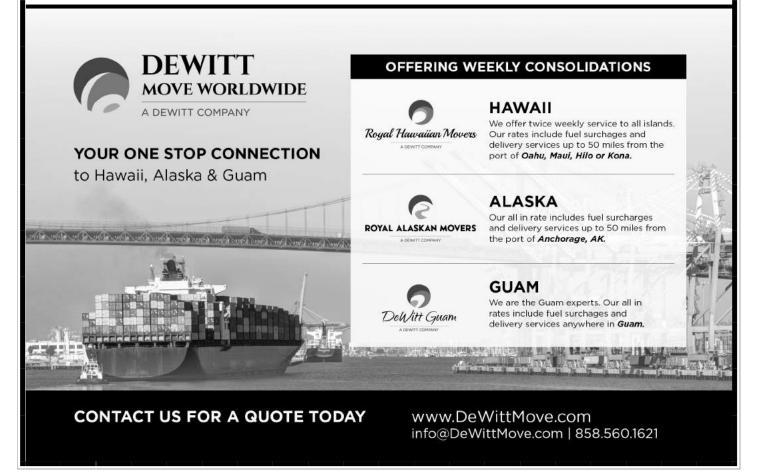
In November of 2016, my family, friends, and CMSA Staff participated in the annual Alzheimer's Walk at my beloved Angel Stadium of Anaheim. I'm proud that we raised an ADDITIONAL \$5,000 through that day's efforts, making CMSA's collective donation to the Alzheimer's Association \$10,000. That, my friends, is the power of our CMSA.

Since then, Chairman's Choice Charity has continued this legacy. Chairman Fraser led the effort to support the National Breast Cancer Association. Chairman Lance has chosen to support the Muscular Dystrophy Association. Every one of us feels extremely proud of the difference we make and will continue to do so for years to come.

Traveling the state with CMSA President Steve Weitekamp visiting all 12 chapter meetings and many fundraisers was extremely meaningful to me. I learned so

much from each and every mover and associate member I met. I was also privileged enough to make a couple of trips up to Sacramento to meet with the PUC and join CMSA forces for a special Legislative Day. Back at that time, the talk about switching from the PUC was just a discussion. Now, it looks like there is a new department we will be dealing with—The Department of Consumer Affairs. I believe this will benefit all of us in the industry. The future looks bright indeed.

Finally, I closed out my chairman year at The Resort at Squaw Creek. I called this my "Serve and Protect Convention." Most of you know how valiant past Chairman Jay Casey and I were protecting all of the members from a possible bear attack outside of the lobby. A few scrapes and bruises were well worth it, as we felt it was our duty to protect our members, so we could make it to our 100th year. You're welcome!





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