Governor Newsom Announces California Will Phase Out Gasoline-Powered Cars & Drastically Reduce Demand for Fossil Fuel in California's Fight **Against Climate Change**

- Executive order directs state to require that, by 2035, all new cars and passenger trucks sold in California be zero-emission vehicles
- · Zero-emission vehicles are a key part of California's clean, innovation economy – already California's second largest global export market



California Governor Gavin Newsom

- · Transportation currently accounts for more than 50 percent of California's Greenhouse Gas **Emissions**
- · Order also directs the state to take more actions to tackle the dirtiest oil extraction and support workers and job retention and creation as we make a just transition away from fossil fuels

SACRAMENTO – Governor Gavin Newsom announced that he will aggressively move the state further away from its reliance on climate change-causing fossil fuels harmful emissions from the transportation while retaining and creating jobs and spurring economic growth - he issued an exec-

utive order requiring sales of all new passenger vehicles to be zero-emission by 2035 and additional measures to eliminate sector.

(PHASE OUT continued on page 11)



"As we have frequently stated, 2023 is not the finish-line for the California Air Resources Board (CARB) and the agency/ legislature/Governor have no intention of waiting for 2040 for carbon neutrality. Regardless of individual perceptions of climate change and appropriate actions, it is tough to argue that industries like moving (vocational trucking) will not be impacted more severely than others. We will be addressing this issue for the foreseeable future and will work to have our positions understood and considered as this moves forward."

-Steve Weitekamp, CMSA President



CHAIRMAN'S CORNER by John Chipman, Jr.

Greetings, CMSA Movers and Suppliers. Here's a look back at three highlights from our September Chapter meetings and a sneak preview of October.

September Chapter Meetings were well attended, informative and entertaining. Who knew CMSA members could meet so well together virtually from the comfort of our homes and offices? CMSA President Steve Weitekamp provided attendees with an excellent summary of the most recent batch of assembly bills, including AB 2257, which was intended to "clean up" AB 5. What Sacramento politicians actually did was allow a lucky few past the velvet rope guarding the exclusive club of professions allowed to operate as independent contractors in California. Steve's hilarious Haiku summed up AB 2257 nicely:

Musicians are cool.

Journalists can cause trouble. Everyone else sad.

The best part of the Monterey Bay meeting on September 16th, was taking in the scene at J&S Paper in Martinez. Ken, Dustin and Ricky turned the J&S Paper warehouse into a viewing party for the Zoom call. They temporarily shut down operations and hooked up a big screen TV and webcam in the production area. Side by side by side, they kicked back on (salvaged) leather swivel chairs with their feet propped up on a table. Behind them you could see the mill cutter and the wooden cross beams and uprights supporting the warehouse walls and ceiling. Best of all, the trio munched on brisket and smoked corned beef from Slow Hand BBQ. If you pressed your face close enough to the screen you could just make out the dark BBQ sauce on their tee-shirts. Why go to all this effort just for the meeting? According to Dustin, "CMSA is family, and we really care about supporting the scholarship fund."

During Ed Coelho's Twin Counties meeting on September 8, attendees welcomed

(CHAIRMAN'S CORNER continued on page 4)





PRESIDENT'S COMMENTS By Steve Weitekamp

Here we are in October and it feels more like June, yah it is still hot, but I am speaking from the perspective of a mover. Many members are still operating at full capacity and booked out

weeks in advance. After the spring and early summer, we suffered through, most are not complaining.

Saturday morning, checking up on emails, I read a message from a consumer that sounded somewhat time sensitive, so since he included his phone, I gave him a call. When he answered the phone, he heard moving and storage and saw red. Before I could share that the purpose of my call was to try to provide him with helpful suggestions and contacts, he dove into me. "I am going to be your worst enemy," he stated. I did not

take it personally. I definitely have empathy for consumers who feel helpless as they attempt to deal with unethical operators engaged in bait-and-switch operations.

The sad news is, and I cannot restate this enough, consumers frequently make bad choices and we have to work ever harder to ensure that they have the right information to make an educated choice in the selection of a mover. Consumers have come to rely on the electronic marketplace of the internet for their shopping needs. This has been a boon for the buyer of products, everything from computers to dog food can now be compared and purchased on line and delivered quickly and conveniently to your front door, generally at a price that meets or is better than your local retailer. Not so good for the neighborhood store, but the consumer has made their choice and may someday pay a price for that decision.

The reality of moving is that it is a service and not a product. There is no standard service that can easily be relied upon by a casual consumer. Even within the same company, levels of services vary, based

(PRESIDENT'S COMMENTS continued on page 5)



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(CHAIRMAN'S CORNER continued from page 2)

our newest member to CMSA: Dirt Cheap Mover in Corona, Owner Steve Niedziela and general manger J.D. Wiese are not typical movers. Before becoming Dirt Cheap's GM, J.D. was a professional singer. J.D.'s smooth FM radio voice caught Steve's attention at a Carl's Jr. drive through where JD was taking orders. When not dispatching crews, J.D. uses his pre-med background to train future doctors at a local medical school. For his part, Steve has degrees in law, criminal justice and mechanical engineering design. Steve used his engineering background to create an airtight business model that complies with CA's onerous regulations and delivers first rate service. He's also built a marketing mouse trap for generating new sales opportunities. According to Steve, moving is a "fun game of math ...Our phone is ringing every 6 minutes". Welcome to the CMSA Team. Steve and J.D.!

October started out on a terrifying note for the North Bay Chapter, where Kyle Messer is the Chapter President. Kyle owns and operates Robb & Messer M&S in Petaluma.

According to Kyle, many of his employees are living under the threat of evacuation because of the Glass Fire. The Fire has already burned over 65+ thousand acres and destroyed hundreds of homes and many wineries in Sonoma and Napa Counties. Kyle was phoning other CMSA members, including Schultz Brothers and Redwood Moving & Storage, to make sure they were safe. Movers in Sonoma and Napa Counties must feel like they are under constant threat. It was just three years ago when the Tubbs Fire burned down 5,100 homes and killed over 20 people, primarily in the Santa Rosa area.

Here's the October Chapter Meeting lineup: Oct 13, 4 p.m., Ventura/Santa Barbara; Oct 14, 4 p.m., Greater LA; Oct 15, 4 p.m., Central Valley; and October 21, 5 p.m., Northern Region. Because of the Glass Fire, North Bay's meeting has been postponed until November 24 at 4:30 p.m.

And here are two upcoming October highlights.

Chapter President Dustin Sandoval and

(CHAIRMAN'S CORNER continued on page 7)



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(PRESIDENT'S COMMENTS from page 3)

upon negotiations between the service provider and the consumer related to needs and expectations. We continue to have concerns about disruptors that regularly attempt to break into the household moving space. To date these "new" models have only done damage to consumers, the regulated industry and the taxpayers of California.



Submit Your Completed 2021 Roster Update Form Deadline: November 30, 2020

Find the Roster Update Form at the End of this Issue!





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(CHAIRMAN'S CORNER continued from page 4)

the Sacramento Chapter will be playing golf on Friday, October 16. Registration begins

at 8:45 a.m., and tee offs start at 9:30 a.m. This is a great opportunity to see industry friends (at a proper social distance) and to enjoy the *Ancil*



Hoffman course. According to former Chapter President Ed Melton, the course in Carmichael is "wide open with a lot of history." While not officially a "tournament" this outing promises to be great fun.

Northern Region Chapter Co-Presidents, Olga Garcia and Griselda Gonzales, have an interesting culinary twist for their Zoom

BOUDIN

meeting on October 21. CMSA members can take delivery (to home or office) of a classic San Francisco meal: four servings of Bou-

din's clam chowder and sourdough bread bowls. Place your order by October 13 and receive delivery anywhere in CA -- even to Riverside. (Yes, Jesse Chabot, you can eat poolside in your back yard while adding the final flourishes to your Halloween costume.) With the innovative sisters leading the Northern Region, it's easy to understand how Olga and Griselda are two-time Chapter-of-the-Year winners!



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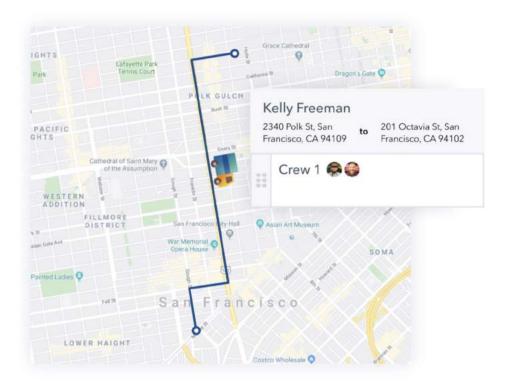
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INFORMATION TO SHARE WITH OUR CUSTOMERS

Six Tips to Prevent Dangerous Furniture and TV Tip-Overs

Children 5 years old and younger most at risk

A dresser. A television. A free-standing bookcase. And so many more common items around

the house. These everyday things are not inherently dangerous, but when a child climbs them they can be.

According to a 2019 report from the <u>U.S. Consumer Product Safety Commission</u> (CPSC):

- There is an estimated annual average of 27,100 tip-over injuries that resulted in emergency-room visits.
- There were 556 reported fatalities between 2000 and 2018.
- A child is injured approximately every half-hour by tipping or falling furniture, and the majority of these children are 5 years old or younger.

These tragic, yet preventable injuries and deaths are why CPSC launched its nationwide Anchor It! publicawareness campaign. The campaign reminds Americans to implement six simple, inexpensive steps to

help protect kids and all family members against tip-overs:

 Use sturdy furniture designed to hold TVs, such as television stands or media centers.

2. Mount flat-screen TVs to the wall or furniture to prevent them from falling over.

- 3. Secure TVs, even if they are not wall-mounted, with an anti-tip device, which can be purchased for a few dollars at hardware stores.
- 4. Follow included manufacturer's instructions to secure TVs and other furniture properly.
- 5. Secure top-heavy furniture with anti-tip devices, whether it's old or new.
- 6. Remove items that might tempt kids to climb, such as toys and remote controls, from the tops of TVs and furniture.

Anchor It! also has helpful how-to videos as well as free materials in both English and Spanish on its website.

And if you need assistance implementing these and any other safety updates around your home, don't hesitate to reach out to a professional: Department of Consumer Affairs' Contractors State License Board licensees are happy to help. Find out more about their many special-

ties and services at www.cslb.ca.gov, and check a professional's license at search.dca.ca.gov.





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(PHASE OUT continued from page 1)

The transportation sector is responsible for more than half of all of California's carbon pollution, 80 percent of smog-forming pollution and 95 percent of toxic diesel emissions – all while communities in the Los Angeles Basin and Central Valley see some of the dirtiest and most toxic air in the country.

CARB 📀

"This is the most impactful step our state can take to fight climate change," said Governor Newsom. "For too many decades, we have allowed cars to pollute the air that our children and families breathe. Californians shouldn't have to worry if our cars are giving our kids asthma. Our cars shouldn't make wildfires worse - and create more days filled with smoky air. Cars shouldn't melt glaciers or raise

sea lev-

els threatening our cherished beaches and coastlines."

Following the order, the California Air Resources Board will develop regulations to mandate that 100 percent of in-state sales of new passenger cars and trucks are zero-emission by 2035 – a target which would achieve more than a 35 percent reduction in greenhouse gas emissions and an 80 percent improvement in oxides of nitrogen emissions from cars statewide. In addition, the Air Resources Board will develop regulations to mandate that all operations of medium- and heavy-duty vehicles shall be 100 percent zero emission by 2045 where feasible, with the mandate going into effect by 2035 for drayage trucks. To ensure needed

infrastructure to support zero-emission vehicles, the order requires state agencies, in partnership with the private sector, to accelerate deployment of affordable fueling and charging options. It also requires support of new and used zero-emission vehicle markets to provide broad accessibility to zero-emission vehicles for all Californians. The executive order will not prevent Californians

from owning gasoline-powered cars or selling them on the used car market.

California will be leading the nation in this effort – joining 15 countries that have already committed to phase out gasoline-powered cars and using our market power to push zero -emission vehicle innovation and drive down costs for everyone.

By the time the new rule goes into effect, zeroemission vehicles will almost certainly

be cheaper and better than the traditional fossil fuel powered cars. The upfront cost of electric vehicles are projected to reach parity with conventional vehicles in just a matter, and the cost of owning the car — both in maintenance and how much it costs to power the car mile for mile — is far less than a fossil fuel burning vehicle.

The executive order sets clear deliverables for new health and safety regulations that protect workers and communities from the impacts of oil extraction. It supports companies who transition their upstream and downstream oil production operations to cleaner alternatives. It also directs the state to make sure taxpayers are not stuck



(PHASE OUT continued on page 12)

(PHASE OUT continued from page 11)

with the bill to safely close and remediate former oil fields. To protect the health and safety of our communities and workers, the Governor is also asking the Legislature to end the issuance of new hydraulic fracturing permits by 2024.

The executive order directs state agencies to develop strategies for an integrated, statewide rail and transit network, and incorporate safe and accessible infrastructure into projects to support bicycle and pedestrian options, particularly in low-income and disadvantaged communities.

The text of today's executive order can be found <u>here</u> and a copy can be found <u>here</u>.

This action continues the Governor's commitment to strengthening California's resilience while lowering carbon emissions – essential to meeting California's air quality and climate goals. In the last six months alone, the California Air Resources Board has approved new regulations requiring truck manufacturers to transition to electric zero-emission trucks beginning in 2024 and

the Governor signed an MOU with 14 other states to advance and accelerate the market for electric medium- and heavy-duty vehicles. Last fall, California led a multi-state coalition in filing a lawsuit challenging the U.S. Environmental Protection Agency's attempt to revoke portions of a 2013 waiver that allows the state to implement its Advanced Clean Car Standards.

Last September, Governor Newsom took <u>action</u> to leverage the state's transportation systems and purchasing power to strengthen climate mitigation and resiliency and to measure and manage climate risks across the state's \$700 billion pension investments. To mitigate climate threats to our communities and increase carbon sequestration, the Governor invested in forest health and fuel reduction and held utilities accountable for building resiliency. The Governor also directed state agencies to develop a comprehensive strategy to build a climate-resilient water system and made a historic investment to develop the workforce for California's future carbon-neutral economy.



CTA Litigation Fund Donation

CMSA President Steve Weitekamp received a call from Shawn Yadon, CEO of the California Truck Association (CTA) thanking CMSA and its member for financial support of their AB5 Litigation.

CTA is waging a battle on behalf of trucking to stop AB5's impact of eliminating the independent contractor model and the ability to operate or even exist as an owner-operator in California.

Its lawsuit (CTA v. Becerra) is currently before the 9th Circuit Court of Appeals. In short, after the Federal District Court granted a preliminary injunction blocking the State of California from enforcing AB5 upon trucking (federally defined motor carrier), both the state and the Teamsters (as an intervener in our litigation) appealed to the court, challenging the granting of that preliminary injunction. Additionally, the Teamsters asked the 9th Circuit to stay, or pause, our preliminary injunction while it considers the appeal. Yadon was happy to report that the 9th Circuit rejected the Teamsters at-

tempt to stay the injunction, which means California continues to be blocked from enforcing AB5 upon trucking.

So where is litigation now? CTA's lead appellate attorney appeared before the 9th Circuit Court of Appeals on September 1 for oral arguments with the goal of the 9th Circuit rendering a decision to affirm the Preliminary Injunction granted in January. If that so happens, litigation would be remitted back to the Federal District trial court, unless the 9th Circuit decision is appealed further by the State of California. If the 9th Circuit comes back with a negative decision, CTA is ready, from a legal strategic standpoint, to deal with any adverse ruling. In terms of timing for the decision from the 9th Circuit, that is always difficult to predict, but CTA hopes to hear something before the end of this year.

Yadon committed to keeping CMSA updated on the status of litigation and again expressed gratitude for our support.



Special Olympics Thanks CMSA

to present the ceremonial \$5K check to Special Olympics at the convention this

year. However, the \$5K donation was still made to Special Olympics Northern California (SONC).

SONC President and Chief Executive Officer David Solo sent CMSA a thank you letter for the donation.

In the letter, Solo told us that because of the generous donation from our members, SONC is able to offer life-changing programs free-

of-cost to athletes and their families.

Individuals with intellectual disabilities often face isolation and are at a greater risk of being impacted by COVID-19 due to a variety of factors. To combat these disparities, Special Olympics has launched into action to develop the '@ Home' series of virtual

Due to the pandemic, CMSA was unable | programs. Health & Fitness @ Home provides virtual activities, such as workouts, cooking classes and health activities, along

with a social outlet through live get-togethers and a Facebook group. Schools @ *Home* is an engagement tool for teachers and educators to keep their students connected and active while learning remotely. And Special Olympics has adapted competitions to fit our new world with the Fall Games @ Home and Virtual Fall Sports & Fitness season.

where athletes train and compete via Zoom.

At the forefront of all initiatives are Special Olympics Athlete Leaders, who are helping to shape the organization's direction and serve as advocates for individuals with intellectual disabilities across the state.



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CMSA 2020 Charity Fund Contributions

CMSA Chapter Contributions

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Monterey Bay	\$12,500.00
North Bay	\$2,000.00
Northern Region	\$3,000.00
Orange County/Beach Cities	\$6,000.00
Sacramento/San Joaquin Valley	\$8,000.00
San Diego/Imperial Counties	\$16,000.00
Twin Counties	\$5,000.00

Other Contributions

In Memory of Salvatore P. Cardinale	\$4,430.00
In Memory of Allen J. Sidor	\$1,125.00
Chairman's Choice Charity	\$1,350.00
In Honor of Gordon Brohamer	\$250.00
In Honor of Karen Wilson	\$250.00
In Honor of Joe Hammer Sr.'s 90th Birthday	\$100.00

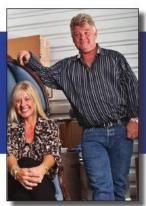
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MEMBER SPOTLIGHTS



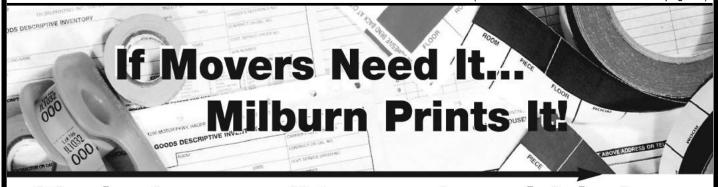
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(MEMBER SPOTLIGHTS continued on page 17)



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MEMBER SPOTLIGHTS

(CONTINUED FROM PAGE 16)



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2020 Hino 338 26ft x 108"H x 102"W Box Van, air brakes, air horn, 260hp diesel, Allison 2500 auto, ac, cd player, power windows and locks, heated remote mirrors, high cube extra wide body, 42" x 90"H curb side door, 3 rows E Trac, wood slats, steel kick plate, threshold plate, Waltco 2500 cap 60" x 84" Aluminum platform tuk away liftgate with cart stops, 16ft aluminum walk ramp, GVWR 33,000, H1314

Truck can be de-rated to 25,950 GVWR



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	Association					
1	California (CMSA)					

Association Leaderboard Report

	Association	Enrolled Movers				
1	California (CMSA)	82				
2	Southwest Movers (SMA)	64				
3	Illinois (IMAWA)	42				
CMSA Report						

Association	Total Lbs.
1 Pennsylvania (PMSA)	2,429,200
2 Illinois (IMAWA))	1,912,550
3 California (CMSA)	1,425,901
4 Southwest Movers (SMA	1,423,690
5 Florida (FMWA)	1,086,305

CMSA Report Food Collected and Delivered

Monthly	Year to Date	All Time
150	127,075	1,428,435
lbs.	lbs.	lbs.
125	105,985	1,190,360
meals	meals	meals

Top Agent of the Month

1. 123 Moving & Storage
 150 lbs. = 125 Meals

CALENDAR OF EVENTS

Tues., Oct. 13	Ventura/Santa Barbara Chapter ZOOM Meeting	Wed., Oct. 21	Northern Region Chapter ZOOM Meeting
Wed., Oct. 14	Greater Los Angeles Chapter ZOOM Meeting	Thu., Oct. 22	San Diego Chapter ZOOM Meeting
Thu., Oct. 15	Central Valley Chapter ZOOM Meeting	Wed., Oct. 27	Central Coast Chapter Fundraiser Webinar Workshop
Fri., Oct. 16	Sacramento Chapter Golf Tournament		

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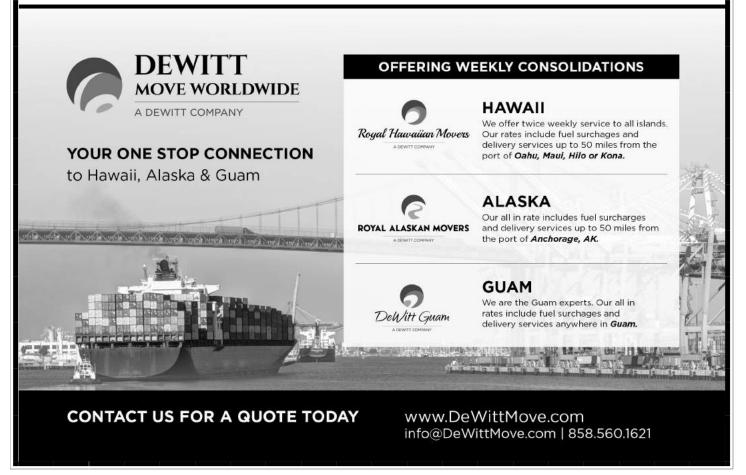
Northern California Company seeks General Manager/Operations/Record Storage. Excellent salary and benefits. Send resume to: bwilson@hemsteds.com.

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In light of the COVID-19 pandemic, many chapters have chosen to meet virtually using the popular Zoom application.



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FAX #:		Publis	hed Websit	e Ad	ldress:				
Published Email Address:									
Name of Principal Company	y Offic	ers / Po	osition Title	e:					
(Check (✓) one person to receiv								e emails rega	arding chapter
notices, link to online Communi	icator a			Use a	dditiona				
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Name:		/ Titl				_	Address:		
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Address:			1		Phone 3				
7	State:		ZIP:		FAX #:	•			
Manager Name:					Email:				
Address:					Phone 7	#:			
City:	State:		ZIP:		FAX #:				
Manager Name:					Email:				
(Use additional sheet if need	ded.)								
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			Main	Offic	ce	В	ranch #1	I	Branch #2
1. Name of van line affiliation	on if a	ny.							
2. Do you have a warehouse?									
3. If yes, give square footage	e.								
4. Do you have a public scale?									
5. If yes, state capacity in po									
, <u>, , , , , , , , , , , , , , , , , , </u>					I				
(Note corrections or additions in any public scale listing in current ROSTER on page 2.)									
(* 100 100 100 100 100 100 100 100 100 10									
Did you check your Roster?	Yes	No		Dic	l vou ch	eck the 0	CMSA websit	te? Yes	No 🗌
	100			210	<i>y</i>		01/12/11 // 0 051		1,0
Signature:			Position:					Date:	
Please return to: CMSA, 10900 183rd St., Suite 300, Cerritos, CA 90703, or FAX to: (562) 865-2944									
Email: information@thecmsa.org Phone #: (562) 865-2900									
RETURN BY NOVEMBER 30, 2020									
		14171	CIMIDII	101	171411717	14 50, 20	<i>,</i> = 0	(TI IDN	PAGE OVER)
								(10101)	TAGE OVER)

NOTE ANY CORRECTIONS OR DELETI	ONS IN PUBLIC SCALE L	STING (IN BACK OF	RUSTER) BELUW:		
Company Name:					
Address:			State:		
County: ZIP: Phone #:			ne #:		
Company Name:		Ţ			
Address:	City:		State:		
County:	ZIP:	Pho	ne #:		
One category listing is formal Association	CIATE MEMBER - Please ree. Additional category list	tings cost \$20 per cat Leasing - Employ	ee Equipment		
Attorneys		Local Search Dire			
Auctioneers			mmercial Vans / Trucks		
Auto & Boat Relocation		Mobile Storage	Mouleotin o		
Commercial Mover Computer Services		Moving Company Moving Equipment			
Consultants		Nevada Movers	iit / Kentais		
Crates / Containers		Nevada Movers Ocean Carrier			
Crating, Packing & Shipping		Organizing, Packing and Resettling Svcs			
Credit Card Processing		Pack & Ship			
Custom Trailer Manufacturer		Paper Products / Packing Materials			
Diesel Testing & Services		Payment Technology			
Drug & Alcohol Testing		Port Agent			
☐ Fleet Fueling Solutions		Printing Services			
Freight Forwarders		Repairs, Sales, Tr	uck, Trailers		
Furniture Dealer Corp. Move Mgr	nt Svcs	Ocean Carrier			
Furniture Delivery		Roofing & Water			
Furniture Installation		Search Engine Op	timization		
Hawaii Movers		Software			
HHG Trucker		Third Party Specialty Services			
Hydraulic Liftgate Mfg		Truck Sales / Rentals			
☐ Independent Contractor ☐ Insurance / Financial Services		Uniforms / Apparel / Design			
		Van Line Compar			
Laborer Sourcing Landa (Marketing)		Warehouse Racking / Rental Equipment Other:			
Leads / Marketing ************************* Check (✓) "ALL CHAPTERS" or upcoming chapter meetings. () ALL CHAPTERS	******************* check specific chapters t	*****	********		
() Control Coast	() Montager Day	()	Cagramento		
() Central Coast() Central Valley	() Monterey Bay() North Bay	` '	Sacramento San Diago		
() Greater Los Angeles	() Northern Region	() San Diegoon () Twin Counties			
() Mid Valley	() OC/Beach Cities		Ventura/Santa Barbara		