### **Unprecedented 2020 Legislative Session** Comes to an End

In the early morning hours of September dustry with the recent passage of AB 5 1, the Legislature wrapped up the second half of the 2019-2020 Legislative Session. To call the second year of the biennium "extraordinary" would be an understate-

ment. In mid-March, shortly after the California Moving and Storage Association's (CMSA) annual trip to Sacramento for meetings with legislators and state officials, the Legislature shut down operations in Sacramento for several weeks due to the onset of the COVID-19 pandemic. From that point forward, the landscape in the State Capital changed dramatical-

ly, with the Governor and Legislature staring down a sudden and massive state budget deficit, and the Legislature transitioning to a truncated session schedule, scuttling bills that didn't meet an ill-defined criticality threshold.

For CMSA, we began this year focused on continuing last year's intense and aggressive efforts to enact a common-sense change to the state's new employee misclassification law, colloquially known as "Assembly Bill 5." The CMSA approach was to request a simple clearing up of some of the ambiguity created for our in-

(Gonzalez) [Chapter 296, Statutes of 2019]; while we appreciate the fact that the California Supreme Court in its Dynamex decision addresses instances of misclassifica-

> tion, and we appreciate that AB 5 codifies and attempts to clarify the decision, we noted for legislators that the new employee test would likely eliminate a common practice in our industry-when one regulated and permitted moving company contracts with another regulated and permitted moving company, whether to meet a seasonal or scheduling need, or

Infinished Business Skinner Concurrence

The clock strikes midnight, marking the end of the 2019–2020 Legislative Session. The Senate will reconvene on December 7. 2020.

to bring special expertise to bear, each company using its employees to perform the needed work.

Our simple ask: amend the AB 5 law to ensure that the moving industry is covered under the business-to-business exemptions already in the law. Our opportunity was AB 2257 (Gonzalez), introduced this year by the author of AB 5 to further clarify the intended application of the new law to a few more industry segments. In fact, at the request of a coalition of employers and businesses CMSA aligned with, and supported

(2020 LEGISLATIVE SESSION continued on page 9)



**CHAIRMAN'S CORNER** by John Chipman, Jr.

Greetings California Movers & Suppliers! Welcome to September. During the next 30 days, it's our chance for CMSA members to get back together again. A blitz of Chapter meetings is

about to start.

Our Chapter Presidents have planned exciting meetings for you. They've lined up guest speakers, sponsors, raffles, and prizes. Most of the meetings will be done "Brady Bunch style" via Zoom. Virtual meetings can be annoying, but they save time and eliminate the hassle. Consider the advantages: no dashing home from work; no primping in the mirror to get your hair just right; no changing out of your work duds, and no endless debate when selecting the perfect Hawaiian shirt to wear to dinner. (Yes, I'm talking about your tropical shirts, Fred Wallace at One Big Man & One Big Truck!)

CMSA virtual Chapter meetings are easypeasy-lemon-squeezy; just click on the link, hoist a cocktail or your favorite drink, and greet your industry comrades from the comfort of your office or home.

Here's a special sneak preview of what's in store for the first six September CMSA Chapter meetings.

The Twin Counties (Riverside & San Bernardino) launches its meeting via Zoom at 4:30 pm on Tuesday, September 8th. Chapter President Ed Coelho (from Burgess M&S) looks forward to hearing Steve Weitekamp's "State of the Industry" update: "I think Steve works really hard on our behalf and it's essential for our industry to have representation in the ever-changing CA political arena." Among other things, Steve will share his thoughts on AB2257, which is the so-called "AB5 clean-up bill". (AB2257 is sitting on Governor Newsom's desk as a I write.) Even though the Twin Counties meeting is taking place during a pandemic, Ed remains very positive: "Things are a little different now, but we can still be active and productive and do our part. If we

(CHAIRMAN'S CORNER continued on page 4)





PRESIDENT'S COMMENTS
By Steve Weitekamp

I'm sure many of you, like me, were thinking we had seen a lot this year, then came August. A month that continues to include the challenges and complexities of COVID 19, including but

not limited to protecting our staff and the public while providing the level of service that our customers demand. We endured a month with devastating wildfires in many areas of the state that impacted lives and property. The US Military because of the NDAA, Section 889, required businesses, TSP's and NTS providers in the moving industry included, to verify that they did not use certain Chinese electronic software and hardware. The American Moving and Storage Association (AMSA) agreed to become a conference of the American Trucking Association (ATA). A challenging California Legislative year came to an end. All this happened while servicing what had become

(at least for household goods movers), an actual busy season.

August also included a virtual meeting of Bureau of Household Goods and Services (BHGS) Advisory Council. This meeting, the first meeting of my second two-year term, included reports from Bureau staff, including some of the tables that are posted in this publication. Additionally, the Licensing report discussion of Household Movers Exam included an update on testing sites. For historical reference, the CPUC had 2 testing sites, San Francisco and Los Angeles. In comparison, come September, BHGS hopes to have 17 test sites in California and an additional 22 nationwide operative.

On several occasions CMSA has spoken about the potential, for those who engage permitted partners, of the Business-to-Business (B to B) language in the Labor Code, amended in AB 2257 (currently enrolled and sitting on Governor Newsom's desk for signature). The section discussed in the CMSA Bulletin and other discussions has been recast from Section 2750.3 of the California Labor Code to Section 2776. The

(PRESIDENT'S COMMENTS continued on page 5)



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(CHAIRMAN'S CORNER continued from page 2)

stay positive, this thing will be behind us and we can get back to normal."

The following afternoon, on Wednesday, September 9, at 3:30 pm, the San Diego/ Imperial Counties Chapter will hold its meeting via Zoom. Republic M&S' Andria Skiff is very excited about her new role as chapter president. Andria is in her 4th year at Republic, where she leads the venerable mover's credit & collections department, plus she is the HR manager. Bryan Bloom, from Movers Search Marketing, will be the meeting sponsor. There's also a digital gift card raffle planned. Andria would like the San Diego/Imperial Chapter to know: "My goal this year is to continue to grow our chapter and have some new and interesting speakers and topics."

On Thursday September 10th at 4:30 pm, the Orange County/Beach Cities Chapter will meet virtually. Chapter President Shiree Hammer's meeting will focus on the state of the industry. Sponsors include Pioneer Packing and Champion Risk & Insurance. You don't want to miss the 50/50 raf-

fle. Where does Shiree find the time to lead the OC Chapter, work full time with her family (at CA Relocation Services), serve as CMSA Secretary/Treasurer, shuttle her youngest to baseball practice, and make sure her boys attend on-line classes? It's because of the amazing support of her family and colleagues. Shiree puts it this way: "I started going to chapter meetings 22 years ago, and have been fortunate enough to meet many wonderful moving & storage professionals."

Football Alert! Shiree promises the OC meeting will conclude before the NFL's 5:30 pm season kick-off opener. This means NFL fans won't miss a minute of the game. 49er fans can look forward to rooting against Patrick Mahomes and the Superbowl Champion Chiefs.

The following week, on September 15, Jay Casey and the Mid Valley Chapter will make a bold maneuver. Jay has figured out a way to safely hold an *in-person* Chapter meeting. According to Jay: "... I think we all need a little camaraderie so yes; we are going to have a dinner meeting at the

(CHAIRMAN'S CORNER continued on page 7)



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(PRESIDENT'S COMMENTS from page 3)

applicable labor code section with modifications is listed below.

THE CALIFORNIA MOVING AND STORAGE ASSOCIATION (CMSA) IS A NON-PROFIT TRADE ASSOCIATION THAT DOES NOT DISPENSE LEGAL ADVICE. ANY IDEAS, CONCEPTS, OR THEORIES THAT ARE DISCUSSED SHOULD BE REVIEWED BY YOUR OWN LEGAL COUNSEL. AB 5 IS UNSETTLED LAW AND YOUR OWN CIRCUMSTANCES MAY PLAY A ROLE IN POTENTIAL OUTCOMES.

### 2776.

Section 2775 and the holding in Dynamex do not apply to a bona fide business-to-business contracting relationship, as defined below, under the following conditions:

(a) If an individual acting as a sole proprietor, or a business entity formed as a partnership, limited liability company, limited liability partnership, or corporation ("business service provider") contracts to provide services to another such business or to a public agency or quasi-public corporation

("contracting business"), the determination of

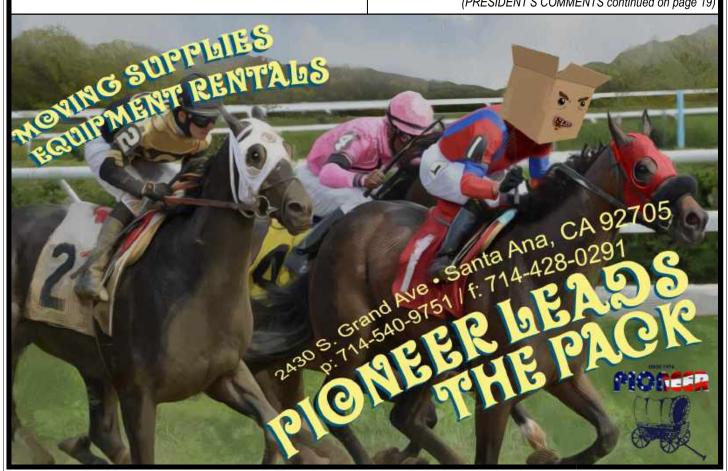
employee or independent contractor status

governed by Borello, if the contracting busi-

of the business services provider shall be

ness demonstrates that all of the following criteria are satisfied:

- (1) The business service provider is free from the control and direction of the contracting business entity in connection with the performance of the work, both under the contract for the performance of the work and in fact.
- (2) The business service provider is providing services directly to the contracting business rather than to customers of the contracting business. This subparagraph does not apply if the business service provider's employees are solely performing the services under the contract under the name of the business service provider and the business service provider regularly contracts with other businesses.
- (3) The contract with the business service provider is in writing and specifies the payment amount, including any applicable rate of pay, for services to be performed, as well as the due date of payment for such services.
- (4) If the work is performed in a jurisdiction that requires the business service provider to (PRESIDENT'S COMMENTS continued on page 19)





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(CHAIRMAN'S CORNER continued from page 4)

Redwood Café. They have a great outside venue, including an open-air bar. You can't go wrong when ordering the pork schnitzel." Wunderbar! With the emphasis on safety, Jay's special guest will be Maria Blanco with Stanislaus County Emergency Services. Ms. Blanco will share with CMSA members her tips for workplace safety protocols during the Covid-19 pandemic. Well done, Jay!!

Pete Poulos' Monterey Bay Chapter will meet virtually on September 16. Pete looks forward to seeing everyone, even if the format is like watching Hollywood Squares: "The best part of our chapter is that all of the company owners and representatives get along very well, suppliers included. We have a great mix of personalities." Former Chapter President and current Board Member Carl Freese agrees: "Our movers and suppliers work well together, and we definitely know how to have fun together."

Central Coast Chapter members, President Megan Friend needs your help and advice. During your meeting on Thursday, September 17th at 3:00 p.m., members will consider fundraiser options, like a virtual holiday silent auction and a virtual chapter race, complete with custom CMSA medals for the speedy. President Friend also needs your input on doing a joint social media workshop with the Greater Northern Chapter (in the Bay Area). For your convenience, the meeting will start promptly at 3:00 p.m. and conclude with a 50/50 raffle at 4:30 p.m. The new meeting schedule will snuggle up perfectly with the end of your workday.

Your chapter presidents have great meetings planned. Watch for CMSA invitations and mark your calendars accordingly. Now more than ever, your participation and support to the CMSA is essential. Thanks in advance for attending. I'll see you there!

Happy Labor Day!











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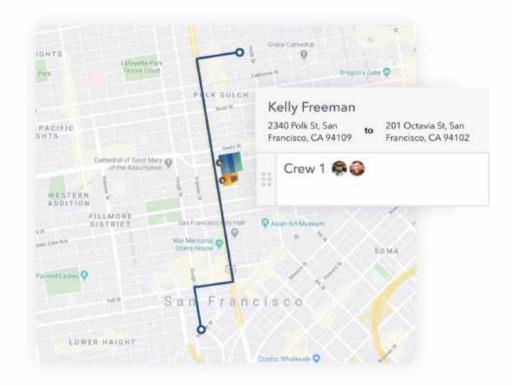


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2020 LEGISLATIVE SESSION continued from page 1)

by a statewide grassroots effort in which dozens of CMSA member companies contacted their legislative delegations to request this change, one key provision in the AB 5

law was amended into AB 2257, to clarify the definition of service provider in the business-to-business exemption language. Key legislative committee staff we had been working with the last two years asserted that revised provision should work better for our industry.

In addition to CMSA's effort to amend AB 5, CMSA worked to oppose legislation that would have allowed trucking companies possessing a federal motor carrier permit to skirt the licensing process established by the state's Bureau of Household Goods and Services. The bill, AB 2460 (Daly), sponsored by the California Trucking Association & the California Teamsters Public Affairs Council, passed unanimously out of the State Assembly, over our objections. However, we gained some traction for our case

in the Senate, and, with the pandemic bearing down on the Legislature, the author ultimately decided that AB 2460 was not relevant enough to move forward in 2020. For the time being, that bad idea has been de-

feated.

Despite limited committee hearings, new call-in options for public testimony, and first-time-ever remote voting on bills, when the 2019-2020 Legislative Session ended, the Legislature managed to send approximately 400 bills to Governor Newsom, primari-

ly addressing health pandemic impacts, the ongoing affordable housing crisis, and other key state needs. Governor Newsom has until September 30 to act on legislation sent to his desk in the final weeks of the Legislative Session.

In the words of Senate President pro Tempore Toni Atkins, "In a year that couldn't be business as usual, this session we were able to get important business done for the people of California who are facing so many challenges."

## **Governor Declines to Delay Minimum** Wage Hike Scheduled for 2021

nounced that he won't delay the minimum wage increase scheduled to begin on Janu-

ary 1, 2021.

While acknowledging that current economic conditions give him the

Minimum Wage for Employers Minimum Wage for Employers Date w/ 26 Employees or More w/ 25 Employees or Less Jan. 1, 2021 \$14.00/Hour \$13.00/Hour Jan. 1, 2022 \$14.00/Hour \$15.00/Hour Jan. 1, 2023 \$15.00/Hour

authority to suspend the scheduled minimum wage hike, the Governor said "Not allowing this increase to go forward will only make life harder for those Californians who have already borne a disproportionate share of the economic hardship caused by this pandemic. Many of them are on the front

Last week, Governor Gavin Newsom an- lines of the pandemic, providing child care, working in our hospitals and nursing facilities and making sure there's food on gro-

> cery store shelves."

As outlined in SB 3 (Leno: D-San Francisco),

the 2016 leg-

islation setting up the schedule to increase the minimum wage, the minimum wage will increase on January 1, 2021 to \$13.00 per hour for businesses with 25 or fewer employees, and to \$14.00 per hour for businesses with more than 25 employees.

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# 2020-2021 Chapter Presidents Meet to Discuss Plans for Upcoming Year

On August 18, CMSA Chapter Presidents and leadership met via Zoom to talk about the upcoming year. CMSA President

Steve Weitekamp led the meeting and discussed a variety of topics. He was joined by Chairman John Chipman Jr. who engaged the group on several issues during the meeting. Discussion highlights included legislative and regulatory issues af-

fecting movers, operating protocols in a pandemic environment, and using alternative methods to conduct chapter meetings (i.e. Zoom).

Covid-19 caused an abbreviated and unorthodox legislative session at the state capitol without opportunity for in-person lobbying or bill testimony. Even with these obstacles, CMSA and its members made a difference by contacting senate committee members and presenting them with CMSA talking points. For example, AB 2460 (Daly) a bill that would have allowed freight carriers the ability to provide some level of moving services in California without a Cal-T permit was pulled by its author on August 3. 2020 thanks to CMSA opposition! Another bill AB 1850 (Gonzalez), which was written to provide further clarification to the AB 5 Independent Contractor law was rolled into AB 2257 which is likely to make it to Governor Newsom's desk for signature.

With the current pandemic environment, movers shared ways on how to provide peace of mind to customers and protection

for workers. Whether it was personal protective equipment or essential protocols, leaders shared best practices.



As summer is coming to an end, chapter presidents were given guidelines on what was expected of them. It was suggested that, taking into account local restrictions and member needs, chapters use alternate platforms, such as Zoom, for chapter meetings

and discussed ways to engage members.

The group is looking forward to the year ahead and is enthusiastic about participation. Things may have changed in the world, but it has not changed CMSA's mission to unite those in the moving industry for the betterment of our industry.



### **CalSavers Retirement Savings Program**

<u>CalSavers</u> is a retirement savings program for private sector workers whose employers do not offer a retirement plan. This program gives employers an easy way to help their employees save for retirement, with no employer fees, no fiduciary responsibility, and minimal ongoing responsibilities. CalSavers is exempt from the Employee Retirement Income Security Act.

This program was created by legislation passed in 2016. Employers with five or more employees must participate in CalSavers if they do not already have a workplace retirement plan. The deadline to

register is based on the size of the business.

Due to the COVID-19 pandemic, the first registration deadline is extended to September 30, 2020, for employers with more than 100 employees.

CalSavers Deadlines by Business Size						
Size of Business	<u>Deadline</u>					
Over 100 Employees	Sept. 30, 2020					
Over 50 Employees	June 30, 2021					
5 or More Employees	June 30, 2022					

### What you need to know

- Registering your business takes just a few minutes.
- Employers serve a limited role: facilitate the program by adding employees and submit participating employees' contributions via simple payroll deduction.
- There are no fees for employers.
- The program provides you with tips, templates, and support so that you can focus on running your business.
- Employers cannot make contributions to employee accounts.

### What your employees need to know

- Their CalSavers account is a Roth IRA (after tax).
- The default savings rate is 5% of gross pay, and they can change their rate at any time.
- They will be auto-enrolled after 30 days if they do not opt out and will begin saving through payroll contribution.
- They can opt out and back in at any time.
- Their account is portable. It stays with them even if they leave your workplace.



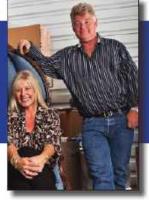
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# Bureau of Household Goods & Service (BHGS) Advisory Council Report Highlights

### 3315 - Household Movers Fund Analysis of Fund Condition

(Dollars in Thousands)

2020-21 Budget Act w/			Budget Act				
			PY		CY		BY
		2	019-20	2	020-21	20	021-22
BEGINNING BALANC	CE	\$	2,414	\$	3,460	\$	2,459
Prior Year Adjust	tment	\$		\$		\$	0.00
Adjusted Begin	nning Balance	S	2,414	\$	3,460	\$	2,459
REV #							
Revenues:							
4121200	Delinquency Fees	S	96	\$	41	\$	41
4127400	Renewal fees	\$	2,678	\$	2,052	\$	2,052
4129200	Other Regulatory Fees	\$	65	\$	53	\$	53
4129400	Other Regulatory Licenses and Permits	\$	110	\$	90	\$	90
4163000	Investment Income - Surplus Money Investments	\$	28	\$	26	\$	26
4173000	Penalty Assessments - Other	S	2	\$	2	\$	2
Totals, Reve	enues	\$	2,979	\$	2,264	\$	2,264
Transfers and Ot	ther Adjustments						
	Revenue Transfer from Household Mover's Fund (3315) to Motor						
	Carriers Safety Improvement Fund (0293) per Public Utilities Code						
	Section 5003.1	\$	-21	\$	-21	\$	-21
	Revenue Transfer from the Transpertation Rate Fund (0412) to the						
	Household Mover's Fund (3315) per 8660-011-0412 and 8660-401,						
	Budget Act of 2018	\$	-	\$	-	\$	-
	Revenue Transfer from the Transpertation Rate Fund (0412) to	3027		-		-	
65	Household Movers Fund (3315) per 8660-401, Budget Act of 2018	\$		\$_		\$	-
			2,243	\$	2,243		
ĝ	Total Resources	\$	5,372	\$	5,703	\$	4,702
EXPENDITURE AND	EXPENDITURE ADJUSTMENTS						
Expenditures:							
	Department of Consumer Affairs Regulatory Boards, Bureaus,						
1111	Divisions (State Operations)	\$	1,912	\$	2,962	\$	2,962
8800	Financial Information System for California (State Operations)	\$	**	\$	15	\$	
9892	Supplemental Pension Payments (State Operations) Statewide General Administrative Expenditures (Pro Rata) (State	\$	23	\$	8	\$	-
9900	Operations)	s	23	\$	282	\$	282
Total Expendit	tures and Expenditure Adjustments	\$	1,912	\$	3,244	\$	3,244
FUND BALANCE		4				_	
Reserve for economic uncertainties		\$	3,460	\$	2,459	\$	1,458
MONTHS IN RESERVE			12.8		9.1		5.2

(BHGS continued on page 14)

Prepared 7.21.2020

### **Licensing Statistics**

Household Movers Permits							
	2017-18	2018-19	2019-20	2020-21			
Permits Issued		36	140	7			
Exams Administered		36	139	11			
Exam Pass Rate		64%	89%	82%			
Total Active HHM Permits		936	1,051	1,062			

FY 2019/2020 Total Quarter Revenue							
Quarterly Report	No. of Permits	Gross Revenue	Admin Fees	CHP Fees	Net Revenue	Net Including Admin Fees	
2019 3rd Quarter	1,034	\$896,702.23	\$10,340.00	\$5,170.00	\$881,192.23	\$891,532.23	
2019 4th Quarter	1,041	\$717,706.95	\$10,410.00	\$5,205.00	\$702,091.95	\$712,501.95	
2020 1st Quarter	1,030	\$658,674.00	\$10,300.00	\$5,150.00	\$643,224.00	\$653,524.00	
2020 2nd Quarter	488	\$267,079.97	\$4,880.00	\$2,440.00	\$259,759.97	\$264,639.97	
,	•	\$10 m = 000	2 - 400 - 530	<del></del>	Subtotal:	\$2,522,198.15	

(BHGS continued on page 15)



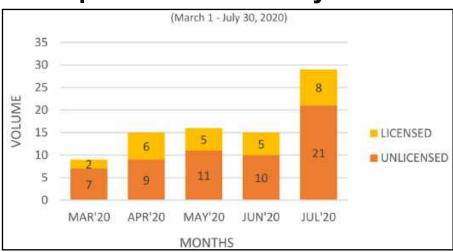
(BHGS continued from page 14)

### **Consumer Complaint Statistics**

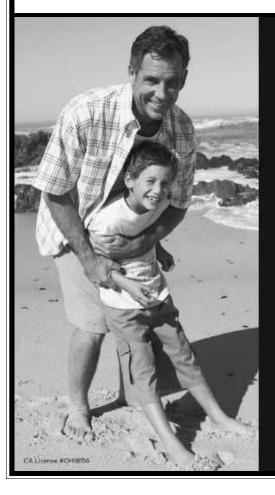
\*(7/1/2020 - 7/30/2020)

Household Movers Consumer Complaints					
Year	OPENED	CLOSED			
2018-19	203	181			
2019-20	199	169			
2020-21*	29	27			

### **Complaints Received by Months**



(BHGS continued on page 16)



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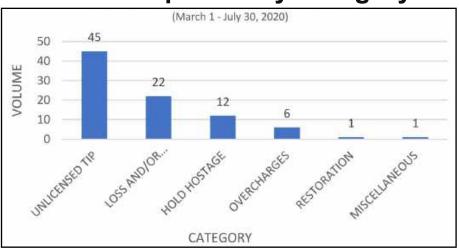


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(BHGS continued from page 15)

## **Total Complaints by Category**



### **Enforcement Activity**

Home Movers	Unlicensed Contact	Unlicensed Citation	Investigative Visits	Cases Assigned	Hold Hostage Assigned	Hold Hostage Resolved / Goods Returned	C&D Ltrs Sent Out	Outreach Events	Monthly Enforcement Activity
April	52	1	3	17	1	1	44	0	119
May	61	0	0	22	2	3	13	1	102
June	30	0	7	12	1	0	9	0	59
July	94	1	29	29	12	5	10	0	180
TOTAL	237	2	39	80	16	9	76	1	460





2020 Hino 268 26ft x 96"H x 96"W Box Van, reconditioned Box Van, diesel, automatic, ac, Bluetooth cd system, cruise, power windows and locks, power heated mirrors, reconditioned box and liftgate, translucent roof, wood slats, threshold plate, 5000lbs cap 79" x 60" aluminum tuk away liftgate, GVWR 25,950, H1263



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2020 Hino 268A 26ft x 108"H x 102"W Movers Van Body, diesel, auto, ac, cd system, cruise, power windows and locks, remote heated mirrors, air brakes, air ride suspension, air horn, plywood lined interior body, double vertical E Track on 24" centers, double E Track on side doors, translucent roof, 60" cab over extension, hardwood floor, interior dome lights, 72" x 104"H double swing out side doors, drivers side 48" x 104"H swing out side doors, swing out rear doors, 12ft x 28" aluminum walk ramp, 96 x 48" steel side out rear extension frame, GVWR 25,950., H1196

\*60 month lease, lease end residual \$26,653.50 lease startup \$8948.21 includes, dealer doc, est lic fee, tire tax, cap reduction, and first payment, Expires 12/30/2020. Based on credit approval. 5.99% APR, H1196

1-408-275-0500



2020 Hino 268A 26ft x 108"H x 102"W Box Van, air brakes, air horn, 260hp, diesel, Allison 2200 auto, ac, cd player, power windows and locks, heated remote mirrors, high cube extra wide body, 2 rows E Trac, wood slats, 80"x60" ILP 3300lbs cap liftgate, GVWR 25,950

\*60 month lease, lease end residual \$23,865.00 lease startur \$5980.37 includes, dealer doc, est lic fee, tire tax, cap reduction, and first payment, Expires 12/30/2020. Based on gradit approval. 5.99% APR H1255



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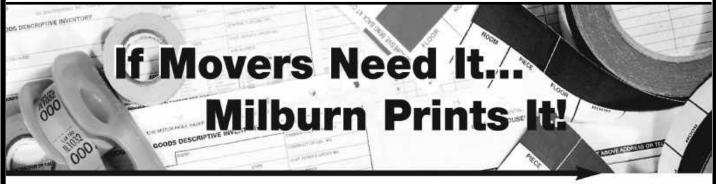
## MEMBER SPOTLIGHTS



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- Our Knowledgeable Staff is always ready with Real Answers to Your Questions!
- Decades of Experience Servicing the Moving & Storage Industry
- Membership in all Moving & Storage Associations
- 24 Hour Ordering at www.milburnprinting.com
  - Inventory Tape Container & Baggage Seals
  - All California Forms: Combination Agreement for Moving Service and Bill of Lading,
     Estimated Cost of Services, Change Order for Service, Important Notice To Shippers,
     Shipper's Consent to Use of Electronic Documents and Electronic Signatures
    - Interstate Bill of Lading, Estimate, Order for Service and Consumer Booklets

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# What Movers Need...













# Where You Need It.



#### (PRESIDENT'S COMMENTS from page 5)

have a business license or business tax registration, the business service provider has the required business license or business tax registration.

- (5) The business service provider maintains a business location, which may include the business service provider's residence, that is separate from the business or work location of the contracting business.
- (6) The business service provider is customarily engaged in an independently established business of the same nature as that involved in the work performed.
- (7) The business service provider can contract with other businesses to provide the same or similar services and maintain a clientele without restrictions from the hiring entity.
- (8) The business service provider advertises

- and holds itself out to the public as available to provide the same or similar services.
- (9) Consistent with the nature of the work, the business service provider provides its own tools, vehicles, and equipment to perform the services, not including any proprietary materials that may be necessary to perform the services under the contract.
- (10) The business service provider can negotiate its own rates.
- (11) Consistent with the nature of the work, the business service provider can set its own hours and location of work.
- (12) The business service provider is not performing the type of work for which a license from the Contractors' State License Board is required, pursuant to Chapter 9 (commencing with Section 7000) of Division 3 of the Business and Professions Code.

### **CALENDAR OF EVENTS**

	JALLIDAN	<u> </u>	
Tues., Sept. 8	Twin Counties Chapter ZOOM Meeting	Thu., Sept. 17	Central Coast Chapter ZOOM Meeting
Wed., Sept. 9	San Diego Chapter ZOOM Meeting	Tue., Oct. 13	Ventura/Santa Barbara Chapter ZOOM Meeting
Thu., Sept. 10	OC/Beach Cities Chapter ZOOM Meeting	Wed., Oct. 14	Greater Los Angeles Chapter ZOOM Meeting
Tue., Sept 15	Mid Valley Chapter In-Person Meeting	Thu., Oct. 15	Central Valley Chapter ZOOM Meeting
Wed., Sept. 16	Monterey Bay Chapter ZOOM Meeting		e information, go to: ISACalendarofEvents

### **CLASSIFIED ADVERTISING**

CHARGES: 1-5 Lines \$15; \$2 each addt'l line. CMSA box number \$5. Special heading/setup is extra.

Email: rhifumi@thecmsa.org to place your advertisement.

#### **BUSINESS WANTED**

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

#### **EMPLOYMENT OPPORTUNITY**

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

#### EMPLOYMENT OPPORTUNITY

Rebel Van Lines is looking to hire Class A & B drivers. To apply, please email nan@rebelvanlines.com or call 800-421-5045.

### **EMPLOYMENT OPPORTUNITY**

Northern California Company seeks General Manager/Operations/Record Storage. Excellent salary and benefits. Send resume to: bwilson@hemsteds.com.

### HISTORICAL PHOTO

These pictures capture a moment of time in CMSA history. Through the good times as well as the times of struggles, CMSA members share a sense of comradery and gain strength in numbers. If you have any pictures you would like to share, please email them in JPEG format to: information@thecmsa.org.



CMSA Board 1989 Convention in Lake Tahoe. 1st Row (L-R): Frank Greene, Doug Hill, Jim Schurr, Harold Delihant, Ron Larson, Frank Rolapp, Dave Higdon, Violet Mosier, Jak Van Nada; 2nd Row: Terry McGrath, James Wagar, James Hooper, Ken Geissel, Chester Turney, Jr., Chris Carlsson, Dennis Garvey, Barbara Marcantonio, Madeline McEwan, Trae Schick, Bert Wissman

