



It's Time to come "Hang Loose" in Hawaii for the 106th Annual CMSA Convention

CMSA's 2024 Convention theme "Hangin' Loose in Hawaii" will be held at the Hilton Waikoloa Village in Waikoloa, Hawaii. Plan on "Hangin' Loose" with us in Paradise.

Say Aloha to 62 acres of Hawaiian paradise on Hawaii's Big Island. Located on the sunny, scenic Kohala Coast, the ocean-front resort offers a taste of the island life full of culture, poolside relaxation, and a chance to meet marine life up close.

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sandy children's beach. The Kohala Pool features four interconnected pools with junior waterslides for a day of family fun. For a more interactive water experience, reserve a spot at Dolphin Quest to meet friendly and playful dolphins.

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Find healthy snacks, local delicacies and kid-friendly favorites.

For total relaxation, visit the Kohala Spa with pure island ingredients for your pampering experience or get your energy out at the fully-equipped Fitness Center.



(CMSA CONVENTION continued on page 5)

CMSA 2024 College & Vocational Scholarship Applications Now Available!



See Pages 9 & 10 for the College Application or visit:
<https://bit.ly/2024ScholarshipApplication>

For the Vocational Scholarship application, visit:
<https://bit.ly/2024VocationalScholarshipApplication>



106th Annual CMSA Convention Forms Are Included in this issue.



CHAIRMAN'S CORNER

by Jesse Chabot

What an action-packed October! Not only is October my favorite month because obviously I love Halloween and I love scary things in general (movies, haunted houses, and scary costumes), but as I was going about my day at the beginning of this month, I had people sending me texts that the president of the CMSA just told the president of HomeSafe Alliance (HSA), the Global Household Goods (GHC) contractor, that he needed to fire their CFO. It was later verified that Steve demanded that some action greater than an apology be taken by HSA for an extremely offensive speech directed at the moving industry with whom they are attempting to partner. The first thing that came to my mind was Ronald Reagan: trust but verify. The Facebook groups are going crazy, everybody's cheering on Steve, and I find out a couple of

hours later that it is true, even hearing it later on a recording. In the past couple of articles, I talked about the fight ahead, and I think Steve really spoke about what our members were thinking, thrusting the CMSA into the fight. I've been saying that we need to sit at the table, and I think that Steve speaking up the way he did affirms that. Again, our president, Steve, was supposed to go up there and get inducted into the IAM Hall of Honor at a luncheon and ended up being the talk of the town.

Towards the middle of the month, we had a full board meeting in Lake Tahoe at Bally's Lake Tahoe Casino, the site of our 2025 CMSA Convention. What a great property with beautiful rooms, beautiful views of the lake, and gambling. The meetings were great. It was good to see everybody again after a little bit of time and talk about what was on everybody's mind...GHC and what happened at IAM in Canada. We were also able to pick the site for the 2026 CMSA Convention.

(CHAIRMAN'S CORNER continued on page 4)





PRESIDENT'S COMMENTS

By Steve Weitekamp

Recently, we had a meeting with the leadership of the California Bureau of Household Goods and Services (BHGS), where I shared my concerns about how the Federal Motor Carrier's

Safety Administration (FMCSA) has modified the definition of Hold Hostage to four points. In my opinion, their definition is not reasonable, nor is it protective of consumers or the legitimate moving industry. FMCSA was proud of the statistic that Hold Hostage complaints have dropped from 3051 complaints in 2022 to 1032 complaints in 2023 YTD. My contention is that the drop is a result of the definition modification. My contention is that point #2 alone is not reasonable and does not account for the very common practice that scam operators frequently do not provide a contract.

1. Must have an estimate.

2. Must have a contract (b/l).
3. Must have motor carrier's refusal to deliver.
4. Must prove payment tendered or offered to tender payment.

BHGS staff understood and felt that my argument was reasonable. The discussion then turned to their own definition, which I felt could use some refinement. They listened to my suggestions and shared their own thoughts and concerns. In the end, they presented a definition that serves the moving public and permitted mover. The BHGS Hold Hostage Definition is simple and elegant and something that we can support. It states: **Any time after taking possession of a consumer's goods, the mover demands additional payment outside of the agreed-upon price as a condition of releasing the goods and when that demand for additional payment is not permissible by law.**

I was recently asked to speak with the Michigan Movers Association at their fall board and member event. We spoke about

(PRESIDENT'S COMMENTS continued on page 4)

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(CHAIRMAN'S CORNER continued from page 2)

We did one chapter visit in October to the Northern Region. Griselda Gonzalez and Olga Garcia put on a great meeting with even better food. The theme was Disney Halloween; I guess Griselda and Olga are aware of my two favorite things!

As I'm writing this, we are all on a Zoom call about trip rating, under the currently released-to-public HSA rate calculator, put on by Republic Van Lines. What a great group

of business-minded people we are surrounded by. I look forward to what next month brings.



(PRESIDENT'S COMMENTS continued from page 3)

regulation and the pending Global Household Goods Contract. We also shared my belief that our industry provides opportunities to develop a business that is diverse and unique to your own strengths and interests. I ended my presentation with my own quote, which I think speaks to the value of being an association member, particularly a member of the California Moving and Storage Association. **"The best way to ensure a good and fairly priced move is to use a member of the Association. Our mem-**

bers are vetted for all required licensing and insurance, follow a code of conduct, and care about our industry and customers enough to be part of something bigger than their own business."

Reminder: If you have yet to address the issue of the upcoming CARB regulation, please click on the link about the Clean Truck Check regulation article in the September Communicator (pages 11-15).

<https://bit.ly/September2023Issue>

(CMSA Convention continued from page 1)

For you art lovers, the Hilton Waikoloa features a unique art collection at the Museum Walkway, with more than 1,800 unique pieces from Asian, Western, and Oceanic cultures. It has artifacts from Polynesia, Asia, and Europe, as well as a Hawaiian feather lei collection.

Explore the oceanfront resort by the Swiss-made air-conditioned trams. The trams take you from MAKAI to Ocean Tower with stops at the Main Lobby, Convention Center and Palace Tower along the way.

This island is rich with magic and adventure. Meet diverse wildlife, explore beautiful beaches, swing through the trees, and admire Hawaii Island's majestic volcanoes and waterfalls. Some must-see sites include the Hawaiian Tropical Botanical Garden, Hapuna Beach State Park, Waipio Valley, Kona Coffee Living History Farm, and the Akaka and Rainbow Falls.

Many of you will be making this a family vacation in the land of paradise. But rest assured, we will still be having all of the important components that make our conven-

tion successful. Still included are the important committee and board meetings to take care of association business, the popular Exhibitors Welcome Reception, the Young Professionals Group Meeting, the Military Breakout Session, the Van Line Panel Discussion and of course, the Chairman's Ball.

Delegates will have the opportunity to play two of the three 9's at the Waikoloa Beach Golf Course. They will have the chance to play the Beach Nine with oceanfront views, cool Pacific mists, and swaying



palms, which make it one of Hawaii's most beautiful golf courses. With wide greens

(CMSA CONVENTION continued on page 6)

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(CMSA CONVENTION continued from page 5)

and low-lipped bunkers, the par-35 course offers rewards and challenges for avid and social golfers alike. The second 9 will be the beautiful Kings Nine with wide fairways and a spectacular volcanic backdrop which make its Scottish-style links a must-play for your Waikoloa golf getaway. Native grasses, lakes, lava boulders, and pot bunkers add a touch of drama to this unique par-36 course.

Be sure to register to attend the 2024

Convention by calling the CMSA at (562)875-2900 or by completing and returning the registration form included in this issue. Members who pay for their full registration by March 31, 2024 will be entered in a drawing for a chance to win a \$50 CASH prize.

Hotel reservations should be made using the reservation link on CMSA's Convention web page or calling Hilton Waikoloa Village directly at (800)445-8667 and mentioning



the California Moving & Storage Association.

Please be aware that no one from the resort will be calling you, and CMSA is not working with, nor affiliated with, any housing company. If you are contacted by anyone offering to help you make your reservation or promising a lower rate, please do not engage. CMSA has negotiated the best rate directly with the hotel (**\$259 Per Night + Tax**). The hotel rate is for single or double occupancy and subject to \$20 discounted daily resort charge and prevailing state and

local taxes, currently 17.97%. Any other reservation method may result in making yourself vulnerable to credit card fraud and NOT getting a room for the convention.

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California Moving Executive Honored with Cathy Evans Highway to Victory Award

Austin, Texas – Today, the American Trucking Associations recognized **John Chipman Jr., Executive Vice President of Chipman Relocation & Logistics**, with the 2023 Cathy Evans Highway to Victory Award for his dedication to advocacy on behalf of the trucking industry.

“John knows our industry inside and out, and he is laser focused on advocating for changes to strengthen it,” said **Bill Sullivan, ATA’s Executive Vice President for Advocacy**. “When the Moving & Storage Conference joined ATA, his perspective and counsel was especially beneficial to the smooth integration of these organizations, and his continued efforts have made this

partnership a resounding success.”

In addition to his role at Chipman Relocation & Logistics, Chipman is chairman of MSC’s governmental affairs committee and a member of the Truck PAC board of directors.

“One of John’s signature issues is cracking down on moving fraud, a cause he is passionate about defending the reputations of hardwork-

ing, legitimate movers and protect customers,” Sullivan said. “He is also helping to lead the charge to preserve independent contractors’ right to make a living. As the leader of a California-based moving company, he understands what is at stake.”

“John is a tremendous leader and advocate for the moving and storage industry

(EXECUTIVE HONORED continued on page 14)



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CMSA College Scholarship 2024

CMSA will offer \$2,000 scholarships to students who will be enrolled in an undergraduate program at an accredited college, university, or community college during the 2024-2025 academic school year. Applicants are not limited to any particular field of study.

Each individual must obtain and complete the required documents listed below and submit them to be received no later than noon on **Thursday, February 1, 2024**, to CMSA, 10900 E. 183rd St., #300, Cerritos, CA 90703, or e-mail to information@thecmsa.org or fax to: (562) 865-2944. Winners will be notified by **March 8, 2024**. The awards recognition will take place at the CMSA's 106th Annual Convention at the Hilton Waikoloa Village, Waikoloa, HI, during the **Awards Luncheon on May 4, 2024**.

Application Requirements:

- 1) Completed scholarship application form.
- 2) Résumé.
- 3) Two letters of recommendation. Whenever possible, letters should be typewritten. One letter should be from a teacher/professor, counselor, or school administrator, and one letter should be from a community business member (not family).
- 4) A copy of your most recent transcript/report card.
- 5) Completed essay of 500-1000 words addressing the following topic:

*"Education is the most powerful weapon which you can use to change the world."
- Nelson Mandela*

If you had the power to change one thing in this world, what would you change and why?

Eligibility Requirements:

- * Student **MUST** be a California resident and an employee or child/grandchild of a CMSA mover or associate member company. The member company must have a current **ACTIVE** membership status for at least one year and no outstanding balance.
- * High school students must have a minimum high school GPA of 2.5.
- * College students must show proof of enrollment and a minimum cumulative GPA of 2.5.
- * Student must be enrolled in an undergraduate program at an accredited four-year college, university, or community college during the 2024-2025 academic school year. Minimum nine units per semester/quarter.

Criteria for Selection:

Upon meeting the minimum eligibility requirements, scholarship recipients will be selected upon the quality and excellence of the essay.

CMSA scholarship awards will be mailed directly to the recipient in the name of the college or university for use during the 2024-2025 academic school year only.

If you have any questions, please call the CMSA office at (562) 865-2900.

2024 CMSA Scholarship Application

Name: _____
Last First Middle

Home Address: _____
Street City, State, ZIP

Telephone Number: (____) _____ Cell Number: (____) _____

Email Address: _____

Name of School Currently Attending: _____

Expected College Graduation Date: _____

Name of Employer or Parent/Grandparent (Sponsor) Associated with CMSA: _____

Name of Company: _____ Position: _____

Address of Company: _____
Street City, State, ZIP

CAL-T Permit number (if applicable): _____

Sponsor's Signature: _____
(CMSA will not fund a scholarship to an ineligible student. If the student was paid before being identified as ineligible, CMSA will take steps to remedy the situation. *See eligibility requirements BEFORE applying for this scholarship.*)

Names of colleges and universities applying to and/or currently enrolled in:

*

*

Major Field of Interest: _____

High School GPA: _____ Current College GPA: _____

Student's Signature: _____ Date: _____

Please list your extra-curricular and community activities. Include work experience, family activities and hobbies. (Use separate sheet if needed.)

Please answer the following in your essay in 500-1000 words:

*"Education is the most powerful weapon which you can use to change the world."
- Nelson Mandela*

If you had the power to change one thing in this world, what would you change and why?

If you are notified as being a scholarship recipient, you will have 10 days to respond to the CMSA scholarship notification, or you will forfeit the scholarship.

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California Trucking Association Sues to Block CARB Rule

Transition to Zero-Emission Vehicles Would Begin as Soon as Next Year

The [California Trucking Association](#) has filed a federal lawsuit seeking to block enforcement of the [California Air Resources Board's Advanced Clean Fleets](#) regulation that would require motor carriers operating in the state to transition their trucks to zero-emission vehicles beginning as soon as next year.

The lawsuit asks the federal court to grant a preliminary and permanent injunction barring CARB from implementing or enforcing the regulation "in any way."

In a note to its members, CTA CEO [Eric Sauer](#) said the lawsuit is aimed at federal law violations, including conflicts with the Federal Clean Air Act and the Federal Aviation Administration Authorization Act of 1994.

"Litigation was not our desired path concerning the industry's transition to zero emissions, but conflict was inevitable once it became clear that CARB embraced a make-believe view of what could be accomplished with today's technology and infrastructure," CTA said. "In doing so, the agency violated multiple state and federal laws and, accordingly, these issues will be brought before the courts by CTA and multiple other entities."

The lawsuit, filed Oct. 16 with the U.S. District Court for the Southern District of California, seeks to "permanently enjoin enforcement of the ACF regulation."

The lawsuit said that the Advanced Clean Fleets rule comprises four principal regulatory provisions: regulations designed to phase in zero-emission vehicles to fleets for state and local governments, regulations

designed to phase in zero-emission vehicles for high-priority fleets, regulations designed to phase them in for drayage fleets, and a 100% zero-emission vehicle sales mandate effective in 2036.

"Because the ACF regulation is aimed at transforming not only the vehicles sold within California's borders, but virtually any vehicle that enters those borders, CARB has disregarded what the United States

Supreme Court has declared to be Congress's carefully calibrated regulatory scheme," the lawsuit said.

[The regulation was approved by the CARB board April 28](#), despite concerns expressed by some truckers that battery or fuel-cell electric trucks may not be available as soon as required, or that there might not be an adequate electric charging infrastructure ready in time.

(CTA SUES continued on page 18)



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A photograph of Dave Hester, an auctioneer, wearing a black cap with "YUUUP!" on it and a black shirt with "DAVE HESTER AUCTIONEER" on it. He is holding a fan of cash in his right hand and pointing with his left hand.

(EXECUTIVE HONORED continued from page 8)

and trucking,” said **MSC Executive Director Ryan Bowley**. “I’m thrilled to see his hard work recognized with this award.”

Named for longtime ATA lobbyist Cathy Evans, the Highway to Victory Award is presented annually to an ATA member who has made significant contributions to the Federation’s advocacy efforts at the state and federal levels. Past winners include:

Mike Card, Combined Transport Inc.
Robert Low, Prime Inc.
Randy Guillot, Triple G Express
Robert Haag, Perfect Transportation
Greer Woodruff, JB Hunt
Derek Leathers, Werner Enterprises Inc.
Brian Parke, Maine Motor Transport Association



Northern Region Chapter Welcomes CMSA President and CMSA Chairman to a “Fun Filled” Spooky Event

Last week we had the honor of welcoming to the lively Colma California, our

(NORTHERN REGION continued on page 18)

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(CTA SUES continued from page 13)

CARB's goal is to have fleets operating in the state be 100% electric by 2035, 2040 or 2045, depending on size and type of truck.

"Since 2020, our nation has realized the essential role that the logistics industry plays in supplying the lifeblood of our nation's economy and that this industry becomes pressured in the face of uncertainty," the lawsuit said. "Instead of providing an assurance of clear and compliant regulations, the California Air Resources Board has promulgated the Advanced Clean Fleets

regulation, which expands California's regulatory authority well beyond its borders and establishes such untenable mandates that CARB itself has already been compelled to informally promise certain provisions will not be enforced."

The lawsuit said the adoption of the Advanced Clean Fleets regulation represents a direct regulation of the trucking industry with acute impacts on "prices, routes and services in direct conflict with congressional policy."

Source: *Transport Topics*

(NORTHERN REGION continued from page 14)

CMSA President, Steve Weitekamp and CMSA Chairman, Jesse Chabot. We were also delighted to have their wives Carmen Weitekamp and Sovann Chabot also in attendance.

Some of us dressed up and celebrated Halloween. I am

happy to report that Chitra Bheeman of Advantage Moving and Storage was crowned winner of the Halloween Costume Contest. Honorable mention/second place went to Casey Myers and Diego Periasco.



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Association Leaderboard Report

**CMSA Enrolled
Movers: 90**

CA Leaderboard		Total	CMSA Report Food Collected and Delivered		
1	All-Ways Moving & Storage, Inc.	12,273 lbs.	Monthly	Year to Date	All Time
2	S & M Moving Systems	4,934 lbs.	19,963 lbs.	166,365 lbs.	1,563,821 lbs.
3	Beltmann Relocation Group -LA/Orange Cnty	2,135 lbs.	16,634 meals	138,638 meals	1,303,184 meals

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CALENDAR OF EVENTS

**Tues., Nov. 7 Mid Valley Chapter
November Meeting**

**Thur., Nov. 16 San Diego Chapter
Meeting**

**Fri., Nov. 17 Sacramento Chapter
Fall Golf Tournament**

**Wed., Nov. 29 Monterey Bay Chapter
November Meeting**

**106th Annual CMSA Convention
Hilton Waikoloa Village
April 30-May 5, 2024**

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CMSA Board meets at Bally's Lake Tahoe, October 13-15, 2023, at the site of the 2025 CMSA Convention.



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CMSA 106th Annual Convention Registration Form

April 30-May 5, 2024

EARLY REGISTRATION DEADLINE: MARCH 31, 2024
FULL registrations paid by MARCH 31, 2024 are eligible for the drawing to win \$50 CASH on May 4, 2024!



First CMSA Convention? (Y/N) _____

Interested in joining the CMSA Young Professionals Group? (Y/N) _____

Register the following company's representatives.

CMSA Member _____ Badge First Name _____

Guest _____ Badge First Name _____

Guest _____ Badge First Name _____

Company _____ Phone (____) _____ Email _____

Address _____ City _____ State _____ ZIP _____

Date of Arrival _____ Date of Departure _____

REGISTRATION FEE: (See reverse side)

CMSA MEMBER or GUEST (13+ yrs.)

CHILDREN'S PRICE (up to 12 yrs.)

NON-MEMBERS (each)

**Before
March 31**

\$675.00

\$510.00

\$852.00

**After
March 31**

\$775.00

\$530.00

\$952.00

Sponsors & Exhibitors—Please use appropriate forms to ensure proper handling of complimentary registrants.

Special Food Requests (e.g. vegetarian, gluten-free, vegan, etc.): _____
We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.

Enclose registration fees with this form. Make checks or money orders payable to **CMSA** or use your **Visa**, or **MasterCard**. Credit card registrations may be faxed to (562) 865-2944.

() Visa () MC () Check enclosed Amount \$ _____

Name on Card _____ Card # _____ Exp. Date _____

Card Billing Address _____

Three-Digit CVV Number _____

****CANCELLATIONS:** *Cancellations made before **March 31, 2024** will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). After **March 31, 2024**, we will be unable to make refunds. Substitutions will be accepted, but we need to know one week in advance.*

ROOM RESERVATIONS: Call Hilton Waikoloa Village at (800) HILTONS (445-8667) to make reservations and reference **California Moving and Storage Association** to receive the special group rate. A reservation link can also be found online by visiting www.thecmsa.org and clicking on the Convention Calendar webpage. Reservations must be made by **March 31, 2024** to guarantee the special group room rate. All major credit cards are accepted for deposit. Special CMSA rates apply to extended stay three days before and after the convention dates based on availability, so make reservations ASAP!

RETURN COMPLETED FORM TO: CMSA, 10900 E. 183RD ST., STE 300, CERRITOS, CA 90703
OR FAX TO: (562) 865-2944

2024 CONVENTION EVENTS

ALL GENERAL SESSIONS AND PANEL DISCUSSIONS ARE OPEN TO ALL MEMBERS

Thursday, MAY 2

YOUNG PROFESSIONALS GROUP MEETING

EXHIBITORS WELCOME RECEPTION

Food, Beverage, Latest in Industry Products and Service Technologies

Friday, MAY 3

BIG ISLAND BREAKFAST

CMSA GENERAL SESSION

LEHUA BLOSSOM LUNCHEON

MILITARY BREAKOUT SESSION

FRIDAY EVENT TBD

Saturday, MAY 4

WAIKOLOA SUNRISE BREAKFAST

CMSA GENERAL SESSION

VAN LINE PANEL DISCUSSION

KOHALA COAST AWARDS LUNCHEON

CHAIRMAN'S RECEPTION & DINNER/BALL

CMSA ANNUAL GOLF TOURNAMENT REGISTRATION FORM

Waikoloa Beach Resort Golf
69-600 Waikoloa Beach Drive
Waikoloa, HI 96738
(808) 886-7888

THURSDAY, May 2, 2024
9:00 A.M. SHOTGUN START
(Golfers should arrive at course by 8:30 a.m.)



Dress Code:

Acceptable Attire: Men—collared shirts, slacks or golf shorts.

Women—dresses, skirts, slacks, mid-length golf shorts.

Unacceptable Attire: Men—tee shirts, tank tops, denim, cut-offs or swimsuits.

Women—halter top, tee shirts, tank tops, denim, cut-offs, or swimsuits.

Soft-spikes or spike-less shoes are required for both men and women.

**EVENT PARTNERS: CHAMPION RISK & INSURANCE SERVICES, L.P.
and VANLINER INSURANCE COMPANY**

**ENTRY FEE — \$175.00 per person / Includes: green fee, shared cart, and
unlimited use of practice facility on day of play.**

Primary Contact:

Golfer 1: _____ Company: _____

Phone: _____ Email: _____

List golfers in your foursome. (Foursomes will be formed by CMSA unless listed below.):

Golfer 2: _____ Company: _____

Golfer 3: _____ Company: _____

Golfer 4: _____ Company: _____

Refunds are subject to a \$20 processing fee. No refunds for cancellations after March 31, 2024.

Enclose golf fees with this form. Make checks payable to **CMSA**, or use your Visa or MasterCard.

() Visa () MC () Check enclosed Total Amount: _____

Name on Card: _____ Card #: _____

Exp. Date: _____ Three-Digit Code: _____

Billing Address & ZIP Code: _____

Phone: _____ Email Address: _____

GOLF CLUB RENTAL FEES ARE PAID DIRECTLY TO THE PRO SHOP—NOT CMSA.

If you would like to reserve a set of golf clubs, please provide a count below so that the pro shop will be sure to have enough on hand and ready for you to pick up. Golf club rentals are available at the pro shop at a rate of \$55 (price subject to change) per set.

Enter # of Rental Sets: ____ Men's RH ____ Men's LH ____ Women's RH ____ Women's LH

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or fax to: (562) 865-2944.