

Congress Passes Bill to Protect Moving Privacy

Legislation designed to protect people's personal information during a move was recently cleared by Congress for President Joe Biden's signature.

The [Moving Americans Privacy Protection Act](#), cleared by the Senate on Jan. 31, would safeguard certain identifiable information of individuals moving internationally.

The House passed it on Jan. 18. Its sponsors include Reps. [Mike Waltz](#) (R-Fla.) and [Bill Pascrell](#) (D-N.J.) in the House and Sens. [Gary Peters](#) (D-Mich.) and [Steve Daines](#) (R-Mont.) in the Senate.

"Due to the current public disclosure of cargo manifests, our servicemembers and their families experience a higher risk of identity theft and fraud as they move abroad," Waltz said after the measure's passage in the House last month. "It is critical

we take the necessary steps to protect them against dangerous and fraudulent activity.

That's why I am proud to pass legislation in the House to secure international travel and help safeguard the livelihoods of Americans."

"It's simple — the private information of Montanans and our service mem-

bers should never be jeopardized just because they are moving or traveling abroad," Daines said. "Safeguarding Americans from identity theft and fraud is a top priority of mine and I'm glad to see our commonsense, bipartisan bill one step closer to becoming law."

The bill's provisions are specific to individuals moving internationally with household goods. It would require U.S. Customs and Border Protection to remove personally identifiable information from cargo manifests before public disclosure. Such information



(MOVING PRIVACY continued on page 6)



REGISTER NOW!!!

The 2024 CMSA Convention
will be held at the Hilton Waikoloa Village
on the "Big Island" of Hawaii!
April 30-May 5, 2024

Click [here](#) for the convention kiosk.

Convention Forms are included in this issue.



CHAIRMAN'S CORNER

by Jesse Chabot

Let me set the scene ... who knew when we began our day, the sun was shining down on us. It was just a beautiful day, and this would be my last day ... (as chairman). We pulled into this quaint little restaurant in North Hollywood like we would've any other time, knowing our friends were inside for a great LA chapter meeting. The tequila and margaritas were flowing, and all were having a good time. Little did we know by nightfall, it would be storming rain so hard you could barely see in front of your face and that this would be our last meeting ... (for me as chairman). The meeting went off without a hitch, fun was had, laughs all around, and again, it would be the last meeting I would ever speak at ... (as chairman). As the meeting ended, we all scurried to our cars, trying not to get soaked by the heavy rain to no avail. That's when it

hit me like a shot in the chest. This would be my final CMSA meeting ever ... (as chairman).

Just wanted to add a little spooky into my column. Hope you liked it. We did it! We finished our tour of all 12 California Moving and Storage Association chapters. It has been a wild ride, more rain than I would have liked, but all in all, it was an awesome time getting to visit with people, some I've never met and some I've been friends with since the beginning. Having the opportunity to see your offices and how our businesses are so much alike, and so different all at the same time. I appreciate everybody who took us on a tour and took the time out of their day to go to one of our meetings. I cannot thank you enough. And to my buddy Steve, thank you for being my tour guide, mentor, and friend. I could not or would not have done this without you.

Now prepare for the California Moving and Storage Association's 106th annual convention at the beautiful Hilton Waikoloa.

(CHAIRMAN'S CORNER continued on page 5)



CDS PACKAGING SOLUTIONS



YOUR ONE STOP SHOP!



Los Angeles
800-225-3659

San Francisco
800-323-6559

Sacramento
800-439-3934

cgs-usa.com



PRESIDENT'S COMMENTS

By Steve Weitekamp

Let's be clear: we all understand that Household Goods Moving has been challenged ever since the rise of interest rates in July of 2023. The home sales boom that had been our reality

since the early summer of 2020 seemed to many of us to come to a rather abrupt stop in the summer of 2023. The longest peak season in our industry's history ended, and many companies quickly found themselves in a difficult position. All the more reason for diversification, a subject for another column. More than a few have shared that even though their top line was at record levels during this period, it didn't always provide an opportunity to squirrel away gains because the pandemic-related top-line gains also brought with it significant pressures to the bottom line. A result of significant cost increases associated with service. Movers

experienced increases, sometimes dramatic and so far, permanent, in areas such as labor, equipment, corrugated and wood-based materials, fuel, insurance, and real estate, to name some of the more critical and impactful areas.

While we as a national industry have been impacted, we are not alone, and the Board of Governors of the Federal Reserve System is working to reduce inflation down to a nominal rate of around 2% inflation and with that, a reduction in interest rates that would surely positively impact home sales and the moving industry. Economists generally believe that interest rates will begin dropping this summer and cite the fact that inflation appears to be moderating and historical financial cycles related to a presidential election involving an incumbent as reasons for optimism.

I know many of the impacts our industry is experiencing, having faced several major economic cycles as a mover and an association executive. In a down cycle, we frequently reach for every perceived oppor-

(PRESIDENT'S COMMENTS continued on page 4)

Keep moving forward with HUB

HUB can help you protect your business, your clients, and their valuables.

- Comprehensive insurance supported by our moving and storage specialists
- Proprietary technology solutions to improve your efficiency
- Risk management experts to provide claims advocacy and support, and to help you prevent losses

CONTACT US TODAY

Tricia Smith-Bermudez • (210) 507-5905
tricia.smithbermudez@hubinternational.com



Risk & Insurance | Employee Benefits | Retirement & Private Wealth

(PRESIDENT'S COMMENTS continued from page 3)

tunity, some of which can lead to potential negative issues. Some assume, correctly or not, that others are taking away opportunities that are rightfully theirs. This can lead them down the rabbit hole of illegal/unlicensed operators and raise concerns that regulators don't understand or appreciate the legal and permitted mover's challenges.

Having regular engagement with the leadership and staff at the Bureau of Household Goods and Services (BHGS), I can tell you this is not the case. They understand that those working to follow the regulations and serve the moving public to the best of their ability have been challenged during this downturn. Their philosophy of focusing resources on the significant issues that are frequently the common practice of the illegal/unlicensed operator has not changed. While movers search social media for potential violators, BHGS enforcement staff follows the Department of Consumer Affairs (DCA) enforcement protocol, which involves

a hierarchy of enforcement actions based on consumer complaints that contain allegations based upon potential consequences. Complaints related to gross negligence/incompetence, elder abuse, and fraud are given the highest priority.

It is difficult for me to envision a regulatory agency that could do a better job for movers and the moving public than BHGS. That being said, there is always room for improvement for all of us. And we will continue to advocate for our members, the legal and permitted mover.

I encourage you to register for our upcoming convention before the hotel stops offering rooms at the terrific rate that we were able to negotiate.

Hope to see you there!



I love you more than all the bubblewrap in the World, saw you in a dish pack. I saw you in a palette of corrugated Boxes Moving protects the as packing pe the moon on your four wheeled dolly of love.xoxo

2430 S. Grand Ave • Santa Ana, CA 92705
p: 714-540-9751 / t: 714-428-0291

PIONEER PACKING @PIONEER_PACKING PIONEER PACKING INC.

(CHAIRMAN'S CORNER continued from page 2)

You should already be registered. You do not want to miss out on hearing me talk just a little more and seeing me one more time (as chairman), not to mention the beautiful

pools and beaches. Send your registration in now. He manu ke aloha, 'a'ole lālā kau 'ole. (No task is too big when done together by all). We need you there. We truly are better together.



106th Annual CMSA Convention
Hilton Waikoloa Village
Waikoloa, HI
April 30 - May 5, 2024

HAPPY
Valentine's
Day

CHAMPION RISK DELIVERS FOR CMSA MEMBERS

As the moving and storage industry's largest insurance brokerage, we offer cost-effective solutions from interstate carriers to single truck operators.

As the CMSA's Silver Sponsor, members count on Champion Risk to provide best-in-class insurance coverage for all their lines of business.

Put our dedicated moving and storage team to work for you.

Contact us today at 858-369-7900
or info@championrisk.com

CHAMPION RISK
& Insurance Services

ChampionRisk.com

Insurance License OH18156



(MOVING PRIVACY continued from page 1)

includes passports and Social Security numbers.

According to background information about the bill from Daines' office, "in recent years, [personally identifiable information] of relocating individuals has been released, enabling identity theft, credit card fraud, and unwanted solicitations.

[Customs and Border Protection] does offer a process for consumers of shipping services to make their information confidential.

However, these forms [typically] take two months to process and are often processed after the individual has moved. Consumers should not have to request the confidentiality of their PII; it should be the default."

Several stakeholders, such as American Trucking Associations, touted the bill's passage in Congress. "Conventional political wisdom says not much gets done on Capitol Hill during an election year. We simply don't accept that. Our industry works hard every day to deliver for the American people, and we expect Congress to do the same," said [ATA President Chris Spear](#) on Jan. 31. "The passage of this significant piece of leg-

islation is proof that even in the most difficult legislative environments, ATA is still moving bills into law."

"We are grateful for our congressional champions on this bill — Reps. Waltz and Pascrell and Sens. Daines and Peters — who kept their foot on the gas until the personal data of military families and other

Americans was protected,"

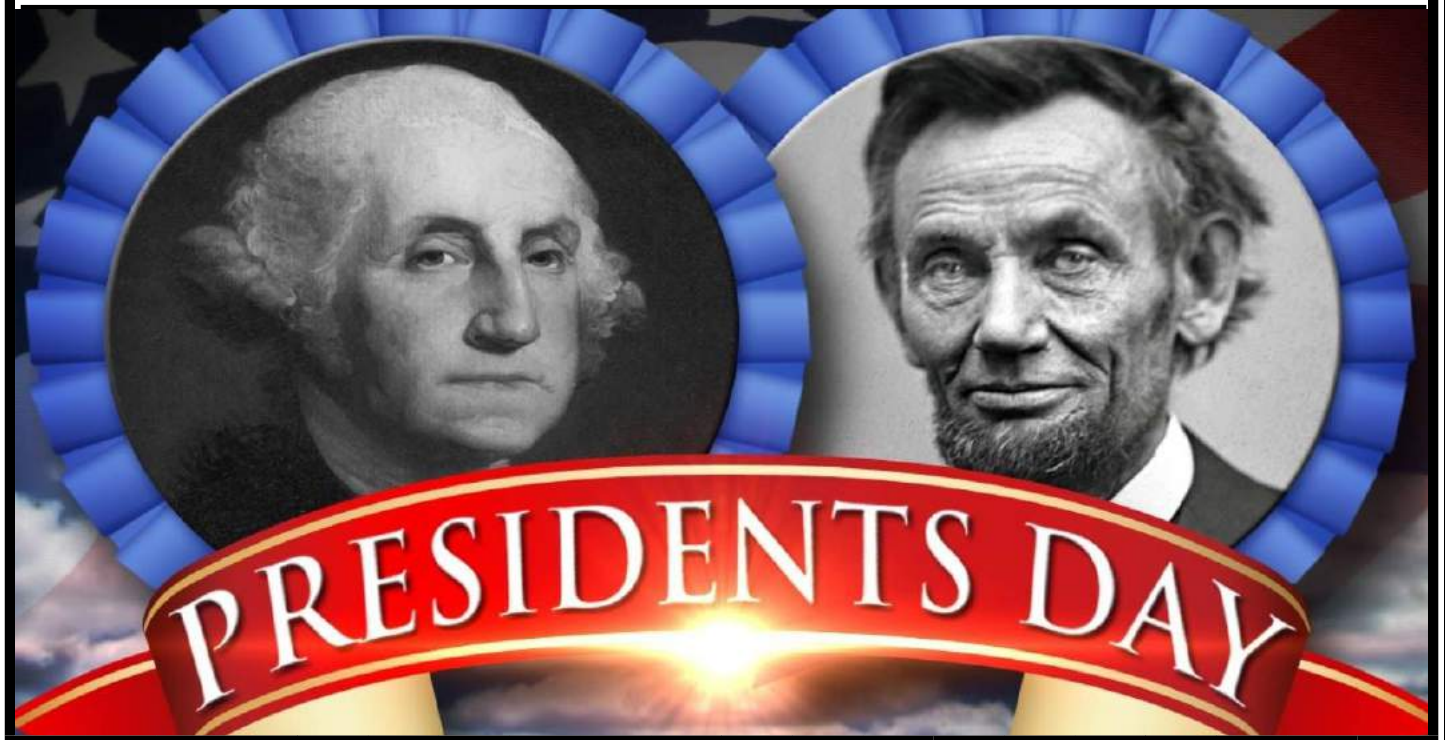
Spear continued. "With 2024 well underway, we will not stop advocating for commonsense legislative solutions that will strengthen our supply chain."

"I want to thank Sens.

Daines and Peters, Reps.

Waltz and Pascrell, and the others in Congress who have worked for many years to get this legislation passed," said [Bill Lovejoy](#), chairman of ATA's [Moving & Storage Conference](#) and president of [Republic Moving & Storage](#). "This isn't just a win for the moving industry; it's also a win for the American service members and others who shouldn't be at greater risk of identity theft simply because they moved back to the United States."

Source: Transport Topics





ALL-INCLUSIVE MOVE MANAGEMENT & OPERATIONS SOFTWARE

**"EDC-MOVESTAR® IS THE BEST & MOST VERSATILE
SYSTEM ON THE MARKET FOR MOVING & STORAGE.
THE SUPPORT IS QUICK & EASY."**

- SAM

Sales | Dispatch | Surveys | Claims | Warehouse
Financials | Digital inventory | Quotes | E-signatures | Reporting
Automations | Desktop & mobile | Documents & Forms
Mover-to-mover data exchange & auto sync | & more

ALL LOCATIONS, ALL SHIPMENT TYPES!



LET'S CHAT! | WWW.EDC-MOVESTAR.COM

Web | Desktop | Mobile | Database Development | Systems Integration | AI



Software solutions
that simplify & connect

www.edcus.com | connect@edcus.com

New Rule Will Reclassify Independent Contractors as Employees

ATA to Fight March 11 Implementation

A new U.S. [Department of Labor](#) rule announced Jan. 9 adopts a multistep “economic factors” test for companies to follow to determine whether a worker should be classified as an independent contractor or an employee, adding a layer of regulatory oversight that transportation stakeholders fear will upend the business model for independent truck drivers.

“The trucking industry has used independent contractors since the inception of interstate trucking, and court decisions over the last 90 years have continually reaffirmed

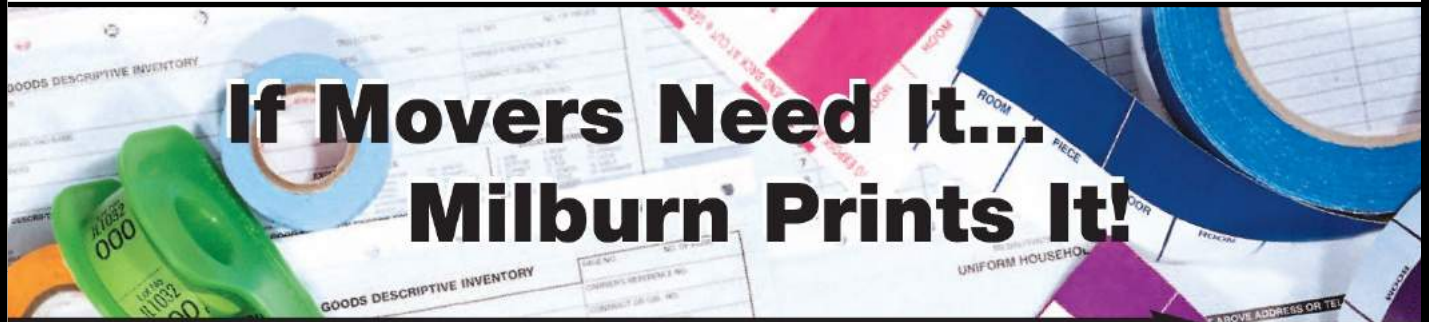
the legitimate role ICs play in the economy,” [American Trucking Associations President Chris Spear](#) said in a statement. “It’s unfortunate that the administration has chosen to replace a clear and straightforward standard with a tangled mess that weakens our supply chain and undermines the



livelihoods of hundreds of thousands of truckers across the country.”

The rule, set to take effect March 11, directs employers to consider six criteria for determining whether a worker is an employee or a contractor, without predetermining

(INDEPENDENT CONTRACTORS continued on page 10)



If Movers Need It... Milburn Prints It!

It's simple, come to us and your job is done.

- **Decades of Experience** Servicing the Moving & Storage Industry
- Membership in **all Moving & Storage Associations**
- 24 Hour Ordering at **www.milburnprinting.com**
- **Digital Inventories, Military Forms** and **California Forms** are on our Website!

Visit www.milburnprinting.com and click on the form software tab!

- Inventory Tape • Container & Baggage Seals
- All California Forms: Combination Agreement for Moving Service and Bill of Lading, Estimated Cost of Services, Change Order for Service, Important Notice To Shippers,
- Interstate Bill of Lading and Estimate • Inventories • Military Forms

800.999.6690
www.milburnprinting.com

MILBURN
PRINTING

Check out our
Digital Forms!

EMPOWERED

BY NATIONAL VAN LINES

**BECOME
AN AGENT
TODAY!**

**YOUR OPPORTUNITY
IS WAITING**

ROBBIE SEIDEL

GENERAL MANAGER OF
MIGHTY MOVING & STORAGE
NATIONAL VAN LINES PARTNER SINCE 2022

**800.323.3135
NATIONALVANLINES.COM**



GROW YOUR OWN BRAND • KEEP YOUR INDEPENDENCE • KEEP CONTROL OF YOUR BUSINESS • REACH NEW
MARKETS • ACQUIRE NEW CUSTOMERS • SUPPORT FROM AN INDUSTRY EXPERT • ADD BRAND RECOGNITION OF A
NEARLY 100 YEAR OLD COMPANY • GROW YOUR SALES TEAM • KEEP MORE OF YOUR REVENUE • HAVE A VOICE!

whether one outweighs the other. The new regulation was [formally published in the Federal Register](#) on Jan.10.

In adopting the new rule, the Labor Department said it is rescinding a 2021 rule and modifying Wage and Hour Division regulations that it maintains are “more consistent with judicial precedent” under the [Fair Labor Standards Act](#).

“After careful consideration, the department decided it was appropriate to move forward with a proposed rescission of the 2021 independent contractor rule and a replacement regulation,” the announcement said. “As explained in the [Notice of Proposed Rulemaking], the department believed that retaining the 2021 IC Rule would have a confusing and disruptive effect on workers and businesses alike due to its departure from case law describing and applying the multifactor economic reality test as a totality-of-the-circumstances test.”

The department said the final rule provides guidance on how six economic reality

factors should be considered. They include opportunity for profit or loss depending on managerial skill, investments by the worker and the potential employer, the degree of permanence of the work relationship, the nature and degree of control, the extent to which the work performed is an integral part of the potential employer’s business, and skill and initiative.

“Just as under the 2021 IC Rule, and in accordance with long-standing precedent and guidance, additional factors may also be considered if they are relevant to the overall question of economic dependence,” the final rule said.

Opposition from the business community is expected. One of the groups threatening a lawsuit is the [U.S. Chamber of Commerce](#).

“We anticipate business groups will file suit(s) challenging DOL’s authority to issue this regulation,” said a Jan. 9 statement by the Indianapolis-based transportation law firm of [Scopelitis, Garvin, Light, Hanson and Feary](#).

(INDEPENDENT CONTRACTORS continued on page 13)



INTERNATIONAL MOVING.
ANYWHERE IN THE WORLD.

miniMOVES®
WORLDWIDE MOVING SOLUTIONS™

- Single Point of Contact
- Global Network
- Packing, Transportation and Delivery
- Technology Driven Solutions

QR code

MiniMoves® offers affordable, reliable international moving services to or from locations worldwide. Call us for a rate quote today.



Bill Brill
SVP International



708-240-5564

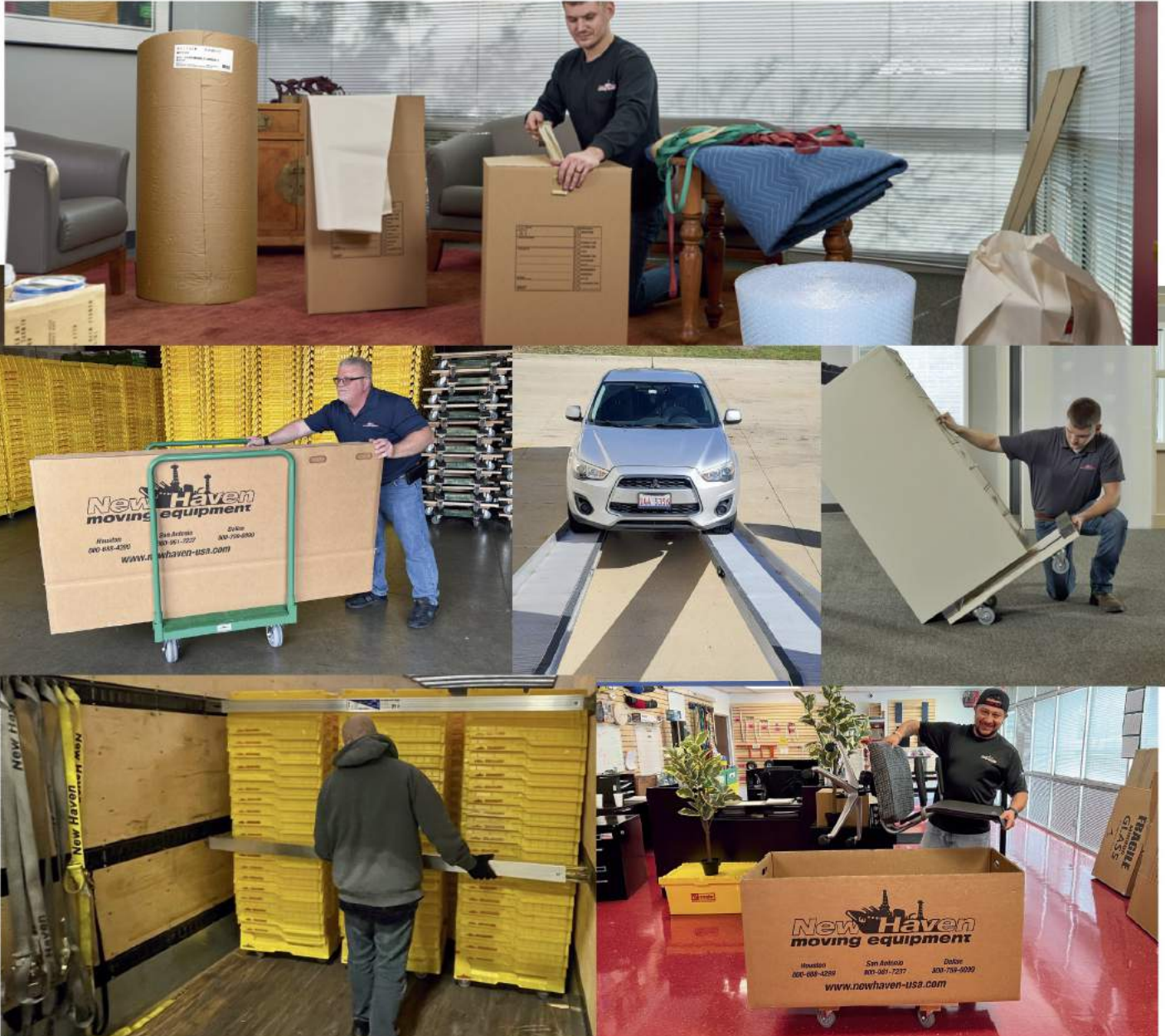


MM International™
A division of MiniMoves Inc.

international@minimoves.com



OUR PRIORITY HAS ALWAYS BEEN YOU, SINCE 1911.



Los Angeles (800) 421-8700. San Leandro (800) 624-7950
Call or Visit Us for Outstanding Service & Fast Deliveries
www.newhaven-usa.com

Chipman Relocation & Logistics Announces Appointment of John Chipman Jr. to UniGroup Board of Directors



San Ramon, California. October 31st, 2023 —

Chipman Relocation & Logistics is proud to announce the appointment of John Chipman Jr. to the UniGroup, C.A. Board of Directors. With this appointment, John brings a wealth of experience and expertise that will undoubtedly contribute to UniGroup's continued growth and success.

John Chipman Jr. has a distinguished career spanning over 21 years. During this time John has achieved significant accomplishments in the moving and storage industry. John serves as the Executive Vice President at Chipman Relocation & Logistics, he is a past Chairman of the California Moving and Storage Association.

In addition, John Chipman Jr. is very involved with the American Trucking Association, specifically acting as the Chairman of the Moving and Storage Conferences' governmental affairs committee as well as serving on the Truck PAC board of directors.

As a seasoned moving and storage professional, John Chipman Jr. has a proven track record of leadership, demonstrating the ability to make informed decisions, foster collaboration as well as driving innovation and results. "We are thrilled to have John join the UniGroup board of directors. His industry expertise and leadership acumen will be invaluable to UniGroup. The addition of John to the UniGroup board of directors marks an important milestone in our company's journey." said Justin Chipman, CEO at Chipman Relocation & Logistics.

John Chipman Jr. expressed his enthusiasm about joining the UniGroup board. "I am honored to accept this position and to have the opportunity to work alongside UniGroup's dedicated leadership team. I look forward to contributing my insights and experience to help guide UniGroup's strategic direction and to foster innovation for its members and customers."

Congratulations!

Scopelitis said a few “troubling aspects” of the earlier proposed rule remained largely unchanged, including:

- On the control factor, a contractual right to control or supervise will be considered indicative of employee status, even if in practice that right is never exercised by the putative employer.
- On the degree of permanence of the work relationship factor, exclusivity of a working relationship is considered indicative of employee status under this factor as well as under the control factor.

“As compared to the initial proposed rule, there were some incrementally positive changes in response to comments filed by commenters, including comments filed by Scopelitis, though not enough to make the final rule favorable on balance,” the law firm said.

But the Labor Department said that instead of using the “core factors” set forth in the 2021 contractor rule, the final rule returns to a totality-of-the-circumstances analysis of the economic reality test in which the factors do not have a predetermined weight and are considered in view of the economic reality of the whole activity.

The agency said the final rule also pro-

vides broader discussion of how scheduling, remote supervision, price setting and the ability to work for others should be considered under the control factor, and it allows for consideration of reserved rights while removing the provision in the 2021 IC Rule that minimized the relevance of retained rights.

“Further, the final rule discusses exclusivity in the context of the permanency factor, and initiative in the context of the skill factor,” DOL said.

The initial deadline for interested parties to submit comments on the NPRM was Nov. 28, 2022. The department received approximately 55,400 comments on the NPRM.

“As a general matter, most employees, labor unions, worker advocacy groups and other affiliated stakeholders generally expressed support for the NPRM,” the agency said.

“By contrast, most commenters who identified as independent contractors, business entities and commenters affiliated with those constituencies generally expressed opposition to the NPRM, criticizing the department’s proposed economic reality test as ambiguous and biased against independent contracting.”

Source: Transport Topics

Nationwide Warehouseman Lien Auctions



Dan & Laura Dotson, celebrity auctioneers of Storage Wars and professional auction team are most trusted in the industry for over 4 decades, Call Today!

AMERICAN
AUCTIONEERS COM
800 838 SOLD (7653)

STAY CONNECTED WITH CMSA!



<https://twitter.com/cmsa1>



<https://bit.ly/FB-cmsa1>



<http://www.thecmsa.org>

Things to do on the Big Island during your stay!

The Big Island (officially named Hawaii) is the largest island in the United States' Hawaiian archipelago in the Central Pacific. Its diverse terrain spans colored-sand beaches at Papakolea (green) and Punalu'u (black) to lush rainforests. Within Volcanoes National Park, there are 2 active volcanoes, Kilauea and Mauna Loa. Hapuna Beach and Kahalu'u Beach Park in the west are popular snorkeling sites. Whether you're drawn to volcanic wonders, lush gardens, or authentic Hawaiian cuisine, there's something for everyone. Here are some must-do activities on the Big Island:



Hawai'i Volcanoes National Park:

Explore the natural wonders, hike

through volcanic landscapes, and witness the awe-inspiring Kilauea, an active volcano that has erupted since 1983. Don't miss the chance to check in at the Kilauea Visitor Center for up-to-date information on trails and safety precautions. Mauna Loa, another impressive volcano, is also visible from the park.



Snorkel with Manta Rays:

Experience the magic of swimming alongside these gentle giants during a night snorkel or dive. The Big Island's waters are home to these majestic creatures, and encountering them up close is an unforgettable adventure.



(BIG ISLAND continued on page 15)

CALIFORNIA, COVERED

NORTHERN CALIFORNIA

(800) 817-5581

cstr@victorypackaging.com

SOUTHERN CALIFORNIA

(800) 288-5100

csla@victorypackaging.com



©2022 Victory Packaging. VICTORY PACKAGING and the Victory Packaging Logo are trademarks owned by WestRock Company. All rights reserved.



**Victory
Packaging**
A WestRock Company

(BIG ISLAND continued from page 14)

Akaka Falls State Park:

Address: 875 Akaka Falls Rd, Honomu, HI, 96728

Witness the stunning Akaka Falls, a 442-foot waterfall surrounded by lush tropical vegetation. The park offers hiking trails that lead to breathtaking viewpoints.



Papakōlea Green Sand Beach:



Visit this unique beach with olivine green sand created by volcanic activity. Reaching the beach is a bit of a hike, but the vibrant green sands

make it well worth the effort.

Hawaii Tropical Bioreserve & Garden:

Immerse yourself in this botanical garden's beauty of tropical flora and fauna. Discover rare



plants, colorful birds, and serene walking paths.

Kona Coffee Farm Tour:

Explore the world of Kona coffee, one of Hawaii's prized exports. Take a guided tour of a coffee farm, learn about the cultivation process, and savor freshly brewed coffee.



Authentic Hawaiian Food:

Indulge in local flavors! Try poi, poke, kalua pig, and other traditional dishes. Don't forget to sample fresh tropical fruits like pineapple and papaya.

Remember, the Big Island is a treasure trove of natural wonders and cultural delights. Enjoy your adventure!



Taking Orders Now!, 2024 Isuzu FTR 26ft Box Vans



Leasing and Financing Available

2024 Isuzu FTR 26ft x 102"W x 110"H Movers Box Van with Ramp

Cummins B6.7 Liter 260HP diesel, Allison 2500 RDS Automatic Transmission, Air Ride Suspension, Air Brakes, power windows, locks and remote side mirrors, LED sound media system, backup camera, cruise control, 100 gallon aluminum fuel tank, keyless entry, hardwood slats, hardwood floor, cargo lights, 2 rows E Track, kickplate, dual side door access, storage attic, rear extension rail system, ramp

With limited amount of trucks being built this year get your orders in now. Don't wait.



TRUCK CENTER

Hwy 101/McKee Rd.
195 N 30th Street
San Jose, CA 95116

1-408-275-0500

GROW YOUR BUSINESS

**For The
Long Haul**



SCAN THIS QR CODE TO
LEARN MORE

Get Paid For Long-Distance Moving Leads

NATIONALEXPRESS MOVE (NEX) is a National Van Lines program that helps local and independent moving companies monetize their long-distance leads without long-term or binding contracts.

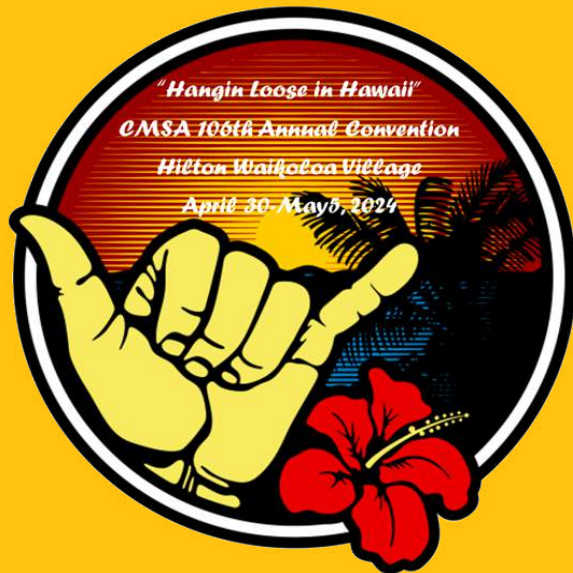
OUR REFERRAL PROGRAM WORKS LIKE THIS:

- 1** Sign up – it's fast, easy and free.
- 2** Submit the lead at **NationalExpressMove.com**
- 3** Get paid when we complete the move. It's that simple!

**NATIONAL
EXPRESS**
YOUR NEXT MOVE



LEARN MORE AT **NATIONALEXPRESSMOVE.COM**
OR CALL **855-517-5310**



AUCTIONEER FOR HIRE 1% COMMI\$SION

For First Time Customers only

- Bonded & Insured Since 1992
- As Seen on Storage Wars

1-714-271-2770

If You Hire Dave Hester
You Get Dave Hester

CALL TODAY!

@davethemogul f .com/storagewarrior
www.davehesterauctioneer.com



NEW MEMBER SPOTLIGHT



Mover Services, Inc. (MSI) began in 1996 as a mom-and-pop company. We have taken the core belief that customer service is and always will be the first priority. Through years of experienced moving and customer care, MSI has developed into a one stop shop for all moving needs. We include services for Commercial Moving, Household Moving, Interstate Hauling, Decommissioning and Furniture Installation.



YOUR ALLY IN MOVING & STORAGE

For 50 years and counting, IAT TransGuard has been a leader in the Moving & Storage industry. Our specialized program and loss control services aim to meet your unique needs. Coverages include Auto Liability, Physical Damage, Cargo, General Liability, Warehouse Legal, Property, Crime, Moving Equipment and Umbrella.

Scan the QR code to connect with an agent in California or visit us online at www.iatinsurance.com and select Find an Agent to learn more.





Association Leaderboard Report

**CMSA Enrolled
Movers: 90**

CA Leaderboard		Total	CMSA Report Food Collected and Delivered		
1	All-Ways Moving & Storage, Inc.	414,907 lbs.	Monthly	Year to Date	All Time
2	Ace Relocation Systems- Los Angeles	205,582 lbs.	379 lbs.	5,391 lbs.	1,626,614 lbs.
3	Ace Relocation Systems - San Diego	152,893 lbs.	316 meals	4,493 meals	1,355,512 meals

Join the Mover For Hunger!

Visit: <https://moveforhunger.org/join> | Call: (732) 774-0521 |
Or Email: taylor@moveforhunger.org

CALENDAR OF EVENTS

Tues., Feb. 6 Ventura/Santa Barbara Chapter February Meeting

Wed., Feb. 7 Greater LA Chapter February Meeting

Tues., Feb 13 North Bay Chapter February Meeting

Wed., Feb. 21 Twin Counties Chapter Hockey Night Event

Thurs., Feb 22 Monterey Bay Chapter February Meeting

Thurs., Feb. 29 Northern Region Chapter February Meeting

Fri., Mar. 1 Sacramento/San Joaquin Valley Chapter Bowling Tournament

Tues., Mar. 19 Legislative Day

**106th Annual CMSA Convention
Hilton Waikoloa Village
April 30-May 5, 2024**

CLASSIFIED ADVERTISING

EMPLOYMENT OPPORTUNITY

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

CHARGES: 1-5 Lines \$15; \$2 each add'l line. CMSA Box number \$5. Special heading or setup is extra.
Email: information@thecmsa.org to place your ad or call (562)865-2900.

BUSINESS WANTED

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

HISTORICAL PHOTO



83rd Annual CMSA Convention - Outrigger Wailea Resort, Maui, Hawaii - May 2001 - Attendees L-R: Ken Robertson, Leslie Robertson, Steve DeBolt, Kathy DeBolt, Jay Casey, Mariann Prassel and Nat Prassel



**DEWITT
MOVE WORLDWIDE**

A DEWITT COMPANY

YOUR ONE STOP CONNECTION
to Hawaii, Alaska & Guam

OFFERING WEEKLY CONSOLIDATIONS



Royal Hawaiian Movers
A DEWITT COMPANY

HAWAII

We offer twice weekly service to all islands. Our rates include fuel surcharges and delivery services up to 50 miles from the port of **Oahu, Maui, Hilo or Kona.**



ROYAL ALASKAN MOVERS
A DEWITT COMPANY

ALASKA

Our all in rate includes fuel surcharges and delivery services up to 50 miles from the port of **Anchorage, AK.**



DeWitt Guam
A DEWITT COMPANY

GUAM

We are the Guam experts. Our all in rates include fuel surcharges and delivery services anywhere in **Guam.**

CONTACT US FOR A QUOTE TODAY

www.DeWittMove.com
info@DeWittMove.com | 858.560.1621

CMSA 106th Annual Convention Registration Form

April 30-May 5, 2024

EARLY REGISTRATION DEADLINE: MARCH 31, 2024
FULL registrations paid by MARCH 31, 2024 are eligible for the drawing to win \$50 CASH on May 4, 2024!



First CMSA Convention? (Y/N) _____

Interested in joining the CMSA Young Professionals Group? (Y/N) _____

Register the following company's representatives.

CMSA Member _____ Badge First Name _____

Guest _____ Badge First Name _____

Guest _____ Badge First Name _____

Company _____ Phone (____) _____ Email _____

Address _____ City _____ State _____ ZIP _____

Date of Arrival _____ Date of Departure _____

REGISTRATION FEE: (See reverse side)

CMSA MEMBER or GUEST (13+ yrs.)

CHILDREN'S PRICE (up to 12 yrs.)

NON-MEMBERS (each)

**Before
March 31**

\$675.00

\$510.00

\$852.00

**After
March 31**

\$775.00

\$530.00

\$952.00

Sponsors & Exhibitors—Please use appropriate forms to ensure proper handling of complimentary registrants.

Special Food Requests (e.g. vegetarian, gluten-free, vegan, etc.): _____
We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.

Enclose registration fees with this form. Make checks or money orders payable to **CMSA** or use your **Visa**, or **MasterCard**. Credit card registrations may be faxed to (562) 865-2944.

() Visa () MC () Check enclosed Amount \$ _____

Name on Card _____ Card # _____ Exp. Date _____

Card Billing Address _____

Three-Digit CVV Number _____

****CANCELLATIONS:** *Cancellations made before **March 31, 2024** will be subject to administrative fees plus any incurred costs. After **March 31, 2024**, we will be unable to make refunds. Substitutions will be accepted, but we need to know one week in advance.*

ROOM RESERVATIONS: Call Hilton Waikoloa Village at (800) HILTONS (445-8667) to make reservations and reference **California Moving and Storage Association** to receive the special group rate. A reservation link can also be found online by visiting www.thecmsa.org and clicking on the Convention Calendar webpage. Reservations must be made by **March 31, 2024** to guarantee the special group room rate. All major credit cards are accepted for deposit. Special CMSA rates apply to extended stay three days before and after the convention dates based on availability, so make reservations ASAP!

RETURN COMPLETED FORM TO: CMSA, 10900 E. 183RD ST., STE 300, CERRITOS, CA 90703
OR FAX TO: (562) 865-2944

2024 CONVENTION EVENTS

ALL GENERAL SESSIONS AND PANEL DISCUSSIONS ARE OPEN TO ALL MEMBERS

Thursday, MAY 2

YOUNG PROFESSIONALS GROUP MEETING

EXHIBITORS WELCOME RECEPTION

Food, Beverage, Latest in Industry Products and Service Technologies

Friday, MAY 3

BIG ISLAND BREAKFAST

CMSA GENERAL SESSION

LEHUA BLOSSOM LUNCHEON

MILITARY BREAKOUT SESSION

FRIDAY EVENT TBD

Saturday, MAY 4

WAIKOLOA SUNRISE BREAKFAST

CMSA GENERAL SESSION

VAN LINE PANEL DISCUSSION

KOHALA COAST AWARDS LUNCHEON

CHAIRMAN'S RECEPTION & DINNER/BALL

CMSA ANNUAL GOLF TOURNAMENT REGISTRATION FORM

Waikoloa Beach Resort Golf
69-600 Waikoloa Beach Drive
Waikoloa, HI 96738
(808) 886-7888

THURSDAY, May 2, 2024
9:00 A.M. SHOTGUN START
(Golfers should arrive at course by 8:30 a.m.)



Dress Code:

Acceptable Attire: Men—collared shirts, slacks or golf shorts.

Women—dresses, skirts, slacks, mid-length golf shorts.

Unacceptable Attire: Men—tee shirts, tank tops, denim, cut-offs or swimsuits.

Women—halter top, tee shirts, tank tops, denim, cut-offs, or swimsuits.

Soft-spikes or spike-less shoes are required for both men and women.

**EVENT PARTNERS: CHAMPION RISK & INSURANCE SERVICES, L.P.
and VANLINER INSURANCE COMPANY**

**ENTRY FEE — \$175.00 per person / Includes: green fee, shared cart, and
unlimited use of practice facility on day of play.**

Primary Contact:

Golfer 1: _____ Company: _____

Phone: _____ Email: _____

List golfers in your foursome. (Foursomes will be formed by CMSA unless listed below.):

Golfer 2: _____ Company: _____

Golfer 3: _____ Company: _____

Golfer 4: _____ Company: _____

Refunds are subject to a \$20 processing fee. No refunds for cancellations after March 31, 2024.

Enclose golf fees with this form. Make checks payable to **CMSA**, or use your Visa or MasterCard.

() Visa () MC () Check enclosed Total Amount: _____

Name on Card: _____ Card #: _____

Exp. Date: _____ Three-Digit Code: _____

Billing Address & ZIP Code: _____

Phone: _____ Email Address: _____

GOLF CLUB RENTAL FEES ARE PAID DIRECTLY TO THE PRO SHOP—NOT CMSA.

If you would like to reserve a set of golf clubs, please provide a count below so that the pro shop will be sure to have enough on hand and ready for you to pick up. Golf club rentals are available at the pro shop at a rate of \$55 (price subject to change) per set.

Enter # of Rental Sets: ____ Men's RH ____ Men's LH ____ Women's RH ____ Women's LH

Please mail this form, with payment to: CMSA, 10900 E. 183rd St., Suite 300, Cerritos, CA 90703
or fax to: (562) 865-2944.

Exhibitor Registration Form

106th CMSA Annual Convention
EXHIBIT DATES: May 2-4, 2024

IMPORTANT!: International Convention Services (ICS) will be the official exhibit services contractor, and will be in contact with you after you register. ICS can assist you with shipping materials and handling special requests.

STEP 1: RESPONSIBLE PARTY INFORMATION

1. _____
Full Name of Attendee Responsible for Booth

First Name to Appear on Badge

Company Name to Appear on Exhibitor ID Sign

Telephone _____ Fax _____

E-Mail Address (Registration Confirmation will be sent via E-mail)

Special Food Requests: _____

CMSA reserves the right to reject registration from exhibitors deemed inappropriate by the CMSA President and/or the CMSA Board of Directors.

STEP 2: ADDITIONAL ATTENDEES

2. _____
Full Name

First Name to Appear on Badge

E-Mail Address

Special Food Requests: _____

3. _____
Full Name

First Name to Appear on Badge

E-Mail Address

Special Food Requests: _____

USE ADDITIONAL SHEET TO LIST MORE ATTENDEES.

STEP 3: ASSESS EXHIBITOR FEES

Booth registration **includes** one (1) convention registration, an 8x10 pipe & drape display booth, a six-foot skirted table, two chairs, wastebasket and exhibitor ID sign.

Booth Registration

Before March 31, 2024 @ \$1,700 \$ _____

After March 31, 2024 @ \$2,100 \$ _____

Booth Electricity—\$150 per booth \$ _____

Additional Attendee(s):

Members \$675 ea./Non-Members \$852 ea. \$ _____

Grand Total: \$ _____

\$10 from each exhibitor's booth fee will be included in the Booth Bingo Raffle!

Refunds for any cancellations done before March 31, 2024 will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). No refunds will be made after March 31, 2024.

STEP 4: CHOOSE YOUR BOOTH

Priority will be given according to seniority, # of booths reserved, and date form was received. See booth diagram.

RESERVE BOOTH # (s) _____ FOR MY EXHIBIT.

In case your first choice is taken, please list alternate booth #s.

2nd Choice (s) _____ 3rd Choice (s): _____

Companies you don't want to be next to: _____

Saturday Booth Raffle Drawing? ____ Yes ____ No

STEP 5: SELECT METHOD OF PAYMENT

☐ Check Enclosed ☐ Charge to Credit Card

CREDIT CARD INFORMATION:

☐ VISA ☐ MasterCard ☐ American Express

Name on Credit Card

Credit Card Number Exp. Date

Billing Address Billing Zip Code

3-Digit Code on Back of Card

Authorized Signature Date

STEP 6: RESPONSIBILITY AGREEMENT

By registering to be an Exhibitor at the CMSA Convention, you are agreeing to the terms below:

Exhibitor shall be fully responsible to pay for any and all damages to property owned by Hilton Waikoloa Village, its owners or managers which results from any act of omission of Exhibitor. Exhibitor agrees to defend, indemnify and hold harmless the California Moving & Storage Association, Hilton Waikoloa Village, its owners, managers, officers or directors, agents, employees, subsidiaries and affiliates from any damages or charges resulting from or arising from or out of the Exhibitor's use of the property. Exhibitor's liability shall include all losses, costs, damages or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the Exhibitor, its agents, employees, and business invitees which arise from or out of Exhibitor's occupancy and/or use of the exhibition premises, Hilton Waikoloa Village or any part thereof. The Exhibitor understands that the Hilton Waikoloa Village does not maintain insurance covering the Exhibitor's property and that it is the sole responsibility of the Exhibitor to obtain such insurance.

Exhibit Dates: May 2-4, 2024

Set-up available at 3 p.m. on Wednesday, May 1, 2024.

CMSA, 10900 E. 183rd Street, Suite 300, Cerritos, CA 90703; Fax: (562) 865-2944; Email: information@thecmsa.org

California Moving & Storage Association

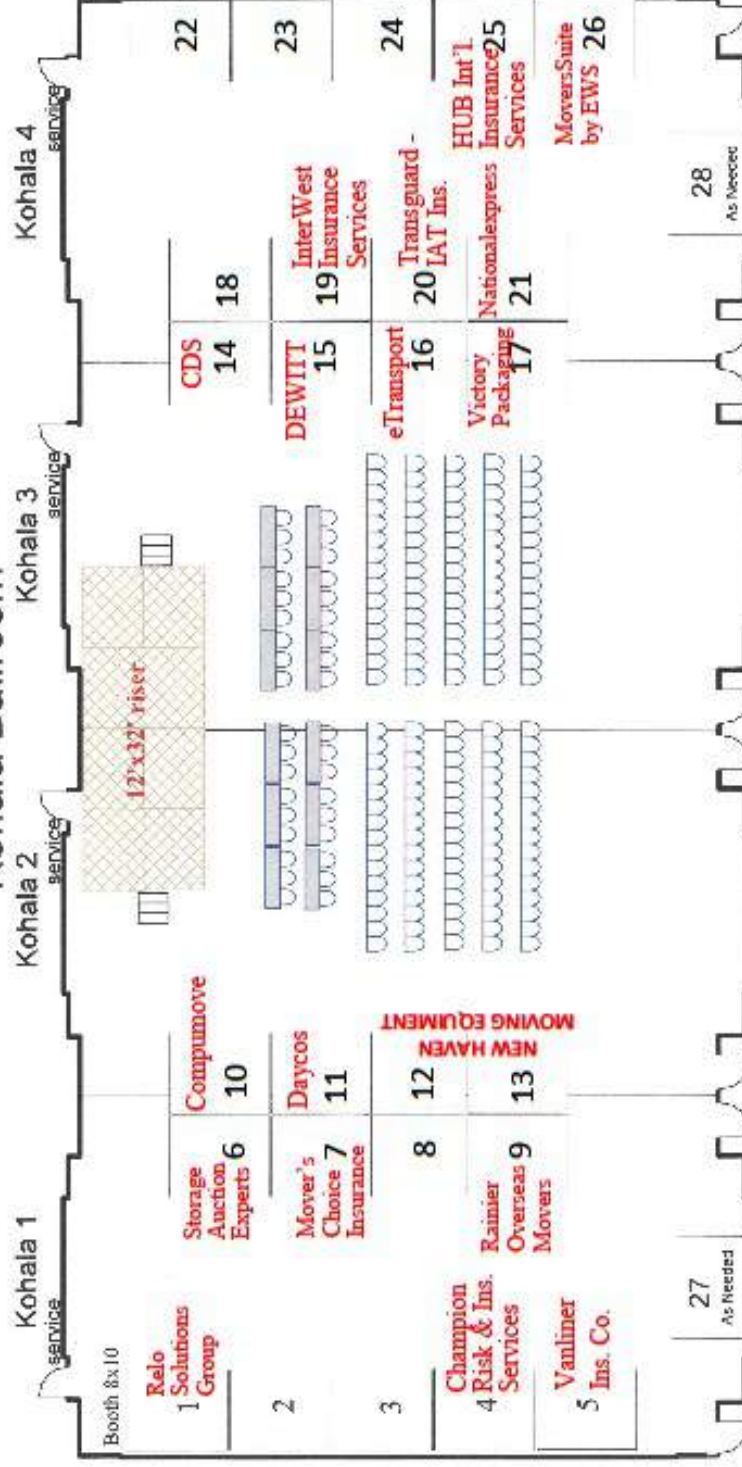
106th Annual Convention – Booth Diagram

Hilton Waikoloa Village

Waikoloa, HI

Exhibit Dates: May 2 –4, 2024

Kohala Ballroom



2024 CONVENTION PROGRAM

ADVERTISING

The convention program will be 8 1/2" X 11" in size and printed in full-color! Call Gale Iwashita (562) 865-2900 or email: giwashita@thecmsa.org to reserve your advertising spot in the convention program!

Send all artwork as a JPG file. Any PDF files will be converted to a JPG.

<u>Page</u>	<u>Dimensions</u> <u>(Width X Height)</u>	<u>Rate</u>	<u>Event Partner Rate</u>
1/4 Page	3.75"(W) X 5"(H)	\$210.00	\$170.00
1/2 Page	7.5"(W) X 5"(H)	\$285.00	\$230.00
Full Page	7.5"(W) X 10"(H)	\$435.00	\$350.00
Full Page (Inside Cover)	7.5"(W) X 10"(H)	\$560.00	\$450.00
Full Page (Back Cover)	7.5"(W) X 10"(H)	\$660.00	\$530.00
Registration Packet Insert Flyers*	8.5"(W) X 11"(H)	\$510.00	\$410.00

*Inserts should be no larger than 8.5" X 11" in size and shipped to CMSA at advertiser's expense.

DEADLINE FOR ARTWORK: February 23, 2024

CMSA SHOUT OUTS!

Space in the program is not limited to just advertising! If you'd like to do a "CMSA Shout Out" to your fellow CMSA members, we encourage you to do so! See examples below! Shout Out pricing is the same as advertising pricing.



To place your ad or shout out, contact: Gale Iwashita (562) 865-2900 or email: giwashita@thecmsa.org