

W W W . T H E C M S A . O R G

IUNE 2024

2024-2025 Chairman Vince Cardinale Formally Installed at the 2024 CMSA Convention in Waikoloa, Hawaii

The 106th Annual CMSA Convention was held April 30 - May 5, 2024, at the Hilton Waikoloa Village, Waikoloa, HI. Although the weather was warm and humid outside, the resort provided the perfect Hawaiian paradise for the convention with its spacious rooms, beautiful ocean

views, and breathtaking sunsets.

The convention started on Tuesday afternoon with the Executive Committee members meeting to discuss CMSA agenda items and preparing for the next day's committee and board meetings.

In the evening, CMSA board and committee members, chapter

presidents, convention panelists/ speakers, and invited special guests attended the Movers & Shakers Dinner. **DEWITT CO./ Royal Hawaiian Movers** was the reception partner, and Transguard Insurance Company of America was the dinner partner.

Committee meetings started bright and early on Wednesday. The Insurance Committee met first, followed by the Government Affairs Committee, Membership Committee, and Military

Affairs Committee. After a short lunch break,

the Outgoing CMSA Chairman **Jesse Chabot** was ready for the nonstop, backto-back events of the next three days!

Thursday began with the golf tournament at the Waikoloa Beach Resort Golf
Course. Golfers enjoyed a

sunny, nice day. Event Co-Partners Champion Risk Insurance Services L.P. and Vanliner Insurance Company checked in golfers at the registration desk.

Later in the afternoon, the CMSA Young Professionals Group (YPG) Chairman Jesse Chabot of Golden West Moving Systems led the meeting. The group comprises members under 45 years old (or young at heart)! YPG members heard from CMSA

(CONVENTION continued on page 6)



CHAIRMAN'S CORNER by Vince Cardinale

Wow! What a fabulous Convention in beautiful Waikoloa Village, Hawaii. The Hilton Waikoloa Village was a great location for our 106th CMSA Convention.

First, I want to personally congratulate Jesse Chabot on his service and leadership and his outstanding job as our chairman for 2023-2024. I enjoyed reading your insightful and interesting monthly columns.

The pre-convention activities began Tuesday with the Executive Board Committee meeting, followed that evening by the Mover & Shakers dinner. Thank you to the evening sponsors, Dewitt Companies and Transguard Insurance. It was a beautiful evening outside on the Lagoon Lanai.

Wednesday morning began with our four committee meetings: The Insurance Committee, The Government Affairs Committee, The Membership Committee, and the Mili-

tary Affairs Committee. All four committee meetings were quite busy with full agendas.

The Insurance Committee heard Champion Risk's Casey Meyers report regarding CMSA Health insurance plans.

The big news from the Government Affairs Committee was our CMSA Watchlist regarding upcoming issues, including impacts affecting independent contractors, insurance costs and availability, Marijuana testing Laws, and CARB regulations.

The Membership Committee and Military Affairs Committee were also lively with interesting conversations.

The general business sessions and breakout sessions were very informative. As always, our vendors and associate members' participation was awesome. Thank you to all of our participating vendors and associate members. With your support, we can accomplish so much more as an Association.

The Legislative luncheon on Friday was quite informative. Speaker Matt Robinson, our legislative advocate from Sacramento with Shaw Yoder Antwih Schmelzer &

(CHAIRMAN'S CORNER continued on page 4)





PRESIDENT'S COMMENTS
By Steve Weitekamp

May was quite a month for the Association, with the anchor event being our annual convention this year on the big island of Hawaii. The event far exceeded any hype and was en-

joyed by all who attended. I won't repeat a play-by-play recap, which was described in some detail in this issue, words, and pictures. That being said, let me share that one of the things that makes a CMSA convention unique, in the opinion of many, is the feeling of friendship that permeates every aspect of the event. Many members may talk to each other via phone or email but only have that in-person contact at the convention. Having those strong industry relationships can be very positive for us personally and professionally and help us feel that we are not alone on an island (pun intended) when issues arise.

I am grateful for all the members who participated and made our convention successful in many ways. Special thanks to our volunteer leadership at both the board and chapter levels, who play a significant role in continuing to keep the CMSA in position as the preeminent state association in our industry. Our experienced board of directors, members, and officers stand ready to address industry issues in an ever-evolving environment.

The Bureau of Household Goods and Services (BHGS) conducted its first Advisory Council meeting of 2024 virtually and in its Sacramento office. I attended the meeting in person because of its importance to CMSA. I was pleased to learn that the governor had reappointed me to serve on the Council for the next 4 years. We continue to be pleased with BHGS's work supporting the moving public and the regulated industry, but we do not take the positive impact of continual engagement for granted. Advocacy is an important part of our Association, and while we have had many successes, we can't rest.

(PRESIDENT'S COMMENTS continued on page 5)





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(CHAIRMAN'S CORNER continued from page 2)

Lange, spoke about the politics and issues facing our industry today.

The Scholarship luncheon on Saturday has always been one of my favorites. It included the awarding of scholarships and hearing from our Special Olympics Athlete. We heard from a few of the scholarship winners who were present, and we also heard from those who were not present via a video presentation. My personal favorite speech was delivered in person by Scholarship winner James Casey.

The Annual Chairman's Ball was held on Saturday night, and everyone had a good time. I will personally remember the evening for many years to come, especially my sister Roseann's terrific introduction speech on my behalf. Thank you Roseann for the interesting and informative speech.

Thank you to all Convention attendees and, especially, to all the Committee and Board members for their time and participa-

tion in our meetings.

I encourage all CMSA members to participate in this great association, attend local chapter meetings, and consider taking a leadership role, such as becoming a chapter president or running for the position of CMSA Board representative for your local CMSA Chapter.

Use your CMSA membership to the fullest, especially during this economic slowdown. Our association's continued success as an Industry Leader depends on our membership's full participation.

If you missed the convention in Waikoloa Village, HI, I strongly recommend you make plans to attend our 107th annual convention at Bally's in beautiful Lake Tahoe on April 22-27, 2025.

Thank you again for your confidence. I am humbled, and it is truly a privilege and an honor to be your CMSA Chairman. I look forward to personally meeting and working with all of you during my year as Chairman.



(PRESIDENT'S COMMENTS continued from page 3)

If you have yet to link to the BHGS Connect system, I would encourage you to do it today. Most members have found it easy to do, and it will allow you to pay your quarterly fees online and hopefully on time. Additionally, as a result of the California Public Utilities Commission (CPUC) data dump, they

continued to manage our data for the last 5 plus years. To the Bureau, there is a lot of record cleanup needed. Your review and notification of irrelevant records to BHGS will help the moving public to have a more accurate picture of your business.



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(CONVENTION continued from page 1)



leadership and socialized with one another. It was a great way for members who may be just starting out in the industry or new to the association to connect with other members.

The Associate Members had their meeting immediately following the YPG. Associate Board Representative **Casey Myers** of **Champion Risk & Insurance Services L.P.,** who just finished serving her third year, discussed this year's booth bingo game that



incorporated attendees using social media to post selfies with exhibitors. Associate members elected Dan Dempsey of **New Haven Mov**ing Equipment Corp. and Steve **Dooley** of **CDS** Moving Equipment, Inc. as their new Co-Associate Board Representatives. Casey also intro-

duced CMSA leadership to the Associate members and opened the floor to any questions or concerns.

Then came the big event of the evening—the always popular Exhibitors Welcome Reception partnered by **New Haven Moving Equipment Corp.** The reception was very well-attended, and CMSA enjoyed visiting Associate member companies at 21 exhibitor booths!

Delegates enjoyed delicious food, visiting booths, catching up with friends, and meeting new people.

The tags sold by our current board mem-

bers for the CMSA Convention Raffle sold out as expected, thanks to many of our convention attendees. Proceeds



from the raffle

go towards supporting CMSA endeavors.

On Friday morning, a delicious breakfast buffet was served in the fresh air at the Lagoon Lanai, where delegates could eat and enjoy the beautiful oceanfront view. **Valley Relocation & Storage**, which due to undue circumstances had to cancel attending the convention, was the event partner for the breakfast.

The Friday General Business Session opened to a crowded room. Board Member



and former Chairman Jay Casey of Casey Moving Systems, who is also the current Mid Valley chapter president, was the master of ceremonies.

James Casey of Casey Moving Systems led delegates in a patriotic Pledge of Allegiance. Incoming Secretary/Treasurer Griselda Gonzales of CG Moving Company, Inc. provided the invocation and paid respects, along with the delegates, to CMSA members who passed away during the past year.

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(CONVENTION continued from page 6)

The Annual Roll Call followed, and everyone in attendance stood up one by one to introduce themselves. This has always been a great way to put a face to a name.

2023-2024 CMSA Chairman **Jesse**Chabot of Golden West Moving Systems



followed by sharing his experience over the past year in meeting members, speaking at chapter meetings, attending various chapter

events, and traveling the state with Steve.
We then enjoyed listening to **Brian**

Limperopulos, president of IAM. He gave an overview of the state of international moving and the industry's current challenges.



CMŠA presi-

dent Steve Weitekamp presented a Regulatory/Legislative PowerPoint on behalf of the Bureau of Household Goods and Services (BHGS). Bureau Chief Justin Paddock, who due to state budget constraints, was unable to attend the convention. The



presentation provided a regulatory update, and Steve put on his BHGS Advisory Council hat to answer

questions regarding the BHGS and household goods mover's regulations. Our organizations share a common goal: weed out illegal movers and provide safe, quality service to consumers. After the Friday General Business Session, attendees headed over to the King's Ballroom for the Lehua Blossom Luncheon, which was partnered by **HUB International Insurance Services, Inc.** During the lunch, **CMSA** President **Steve Weitekamp** acknowledged the new 2024-2025 CMSA Board of Directors.

Matt Robinson of Shaw Yoder Antwih Schmelzer & Lange (SYASL), the CMSA legislative advocacy firm, gave delegates a

legislative update on the state of California politics and legislative bills affecting the moving industry.

After lunch, attendees gathered back in the Kohala Ball-



room for the Military Breakout Session. The first part of the session featured a military discussion panel, which included **Dan Bradley** of the **International Association of Movers (IAM)** as the moderator and panelists—**Jeanette Homan** of **Lambert Enter**-



Council hat to answer and house-Dur organised out ille-lity service prises Inc., Michael Wilson of National Forwarding Co., Ron Mallonee of TMM, and Mark Lundgren of Interstate Van Lines. Bradley started with a brief overview of the current status of military moves and provided prompts for the panelists to pro-

(CONVENTION continued on page 8)

(CONVENTION continued from page 7)

vide insight on various issues. We also welcomed **Caleb Mixon** from **HomeSafe Alliance**, who gave a brief presentation and answered a few member questions.

After a busy morning and afternoon, attendees got a night off to relax and enjoy various activities, such as the Hawaiian Luau, dinner and drinks with friends, or just some quiet time by the pool.

Saturday morning started bright and early with a hearty breakfast buffet partnered by **Lambert Enterprises**, **Inc.** Breakfast was again held out in the fresh air at the Lagoon Lanai.

CMSA Board Member & San Diego Chapter President **Andria Skiff** of **Republic Moving & Storage** was the master of ceremonies for the Saturday General Business Session.

The first speaker was **Ryan Bowley** of **ATA MSC**, who spoke about the state of interstate moving and how various issues were affecting the industry with his presentation insight on "Navigating Rough Waters in D.C."

Next came the Van Line Discussion Panel, which included wellrespected industry leaders:

Mark Haller of Atlas





dent for the Monterey Bay Chapter, Roseann Orlebeck, moderated the discussion.

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(CONVENTION continued from page 8)

The session ended with several exhibitors coming up onto the stage to announce the lucky winners of their booth raffles.

Immediately after the General Business Session, the Kohala Coast Awards Luncheon, partnered with **Total Military Management (TMM)**, began.

CMSA Secretary/Treasurer and Northern Region Chapter's Co-President **Griselda Gonzalez** served as emcee for the luncheon.

The program started with the introduction of Special Olympics Athlete Sierra White-



side and Hawaii Special Olympics Chapter Representative Denise Lindsey. They were presented with a ceremonial check

for \$5K.

This year's Chairman's Choice Charity, Polycystic Kidney Disease Foundation (PKD), was chosen by CMSA Chairman **Jesse Chabot** and approved by the board. **Jesse Chabot** was also presented with a ceremonial check for \$5K on behalf of the PKD foundation. PKD is a non-profit organization that funds research into polycystic kidney disease.

The 2024 CMSA Scholarship winners were announced to the delegates. Unfortunately, due to the location and time of year of the convention, only three scholarship recipients attended the convention to accept their scholarship in person. But we were

lucky to have the opportunity to show many of the scholarship recipients' thank-you videos. Scholarship



winners (chosen by an independent thirdparty judge) receive \$2K each, with the best essay receiving the CMSA Outstanding Essay Award in Recognition of Doug & Beck Hill for \$3K.

CMSA chapter presidents were recognized for their service to the association and presented with certificates of achievement. Each chapter president or representative announced their chapter's donation to the CMSA.



The Chapter of the year went to two chapters—the San Diego/Imperial Counties Chapter and the Monterey Bay Chapter! Andria Skiff of Republic Moving & Storage accepted the award on behalf of the San Diego/Imperial Counties Chapter. Roseann Orlebeck of Cardinale Moving & Storage, Inc. accepted the award on behalf of the Monterey Bay Chapter. Both chapters were praised for their member participation and enthusiasm!

Recognition of retiring CMSA Board Members: Former Chair Shiree Hammer of California Relocation Services, Inc., Gary Bell of Republic Moving & Storage, and Mike Sarro of Blue Chip Moving & Storage, Inc. were given a plaque to recognize and thank them for their service to the CMSA. Gary Bell and Mike Sarro were unable to attend the luncheon.

The drawings for the two Scholarship Board Tag winners receiving \$500 each were drawn.

After lunch, delegates could relax before

(CONVENTION continued on page 12)



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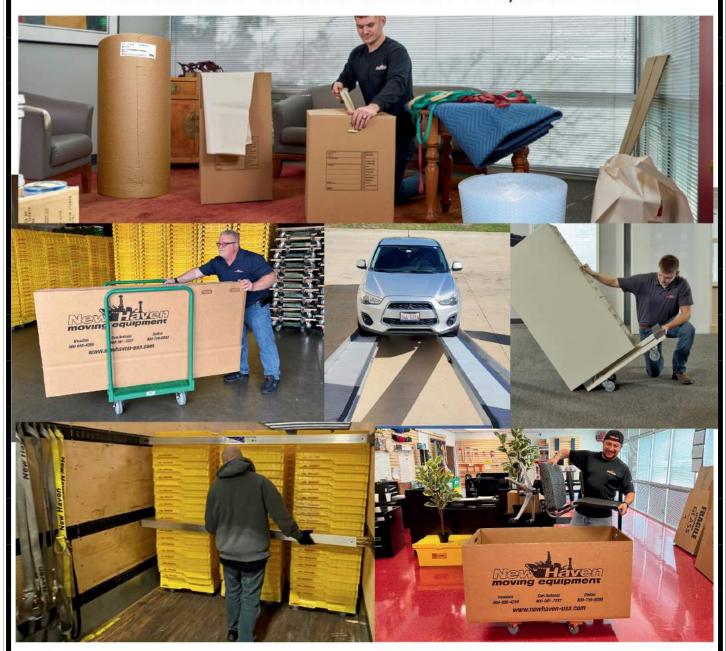


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getting ready for an informal reception held in incoming Chairman **Vince Cardinale's** room.

The party later moved to the ballroom for the formal Chairman's Reception and Dinner/Ball, which was partnered by **CDS Moving Equipment**. The dinner began with the CMSA officers and their spouses making



their entrance into the ballroom, and delegates waving their white table napkins in the air. Once on stage, CMSA Vice Chairman Jeanette Homan of Lambert Enterprises,

Inc. announced Vince Cardinale of Cardinale Moving & Storage, Inc. as the 2024-2025 CMSA Chairman. Former CMSA Chairmen escorted Vince to make his grand entrance into the ballroom.

Outgoing Chair **Jesse Chabot** was thanked for his service and given a chairman's gavel plaque, honorary lifetime membership certificate, and a gift of appreciation from the CMSA.

Incoming Chairman Vince Cardinale was introduced to the delegates by his sister, Roseann Orlebeck. She shared with us the background that has made Vince the successful mover he is today and how proud she is to call him her brother.

Vince was formally installed with the passing of the giant ceremonial gavel from 2023-2024 CMSA Chairman **Jesse Chabot**.

Delegates enjoyed the rest of the night dancing to music by **DJ Spin Dr.**

Thank you to all the delegates who attended the convention! Mark your calendars for the 107th CMSA Annual Convention, which will be held April 22 – 27, 2025, at Bally's Lake Tahoe.

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Kohala Coast Awards Luncheon
Total Military Management (TMM)

Chairman's Dinner
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Movers & Shakers Reception **DEWITT Co./Royal Hawaiian Movers**

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Convention Exhibitors



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Casey Myers, Mark Raby



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DaycosJane Carole Bunting



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(EXHIBITORS continued on page 16)

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Peyton Moore, Mike Marxer, Darla Gillaspie (EXHIBITORS continued on page 17)

New Haven Moving Equipment Corp.
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(EXHIBITORS continued on page 18)

TransGuard Insurance Co. of AmericaTawnee Moss, Bobbie Goldie

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Memories Made at the 2024 CMSA Convention



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Announces New President

PARTNER COMPANIES

INDIANAPOLIS, Ind.

— Wheaton | Bekins, the fourth largest van line in the country, taps Jim Gaw, a former Bekins Van Lines executive with a long history in moving and storage, as its new president. With a career spanning more than two decades in the industry, Gaw's proven track record of driving growth lends



itself to a positive outlook for the Indianapolisbased van line.

Coming to Wheaton | Bekins from his position of COO & EOS Integrator at APS Logistics, Inc., Gaw is a 12-year veteran of Atlas World Group International, where he served as president and COO of International Operations. Prior to working at Atlas, Gaw worked at Bekins Van Lines as Vice President of Sales before Wheaton World Wide Moving acquired Bekins Van Lines in 2012. With his diverse experience in transportation and logistics, he is well-placed

to lead Wheaton | Bekins at a time when the industry is experiencing changes.

"As an ESOP company, everyone at the van line values innovation in pursuit of service excellence," said Mark Kirschner, CEO of Wheaton | Bekins. "Gaw's experience in the household goods industry, combined with his strategic vision and operational expertise, makes him the ideal leader to drive our company's strategic growth. His ability to foster relationships and lead high-performing teams will be instrumental as we expand our market share and enhance our service offerings."

As president, Gaw will oversee all aspects of Wheaton | Bekins' operations, working closely with Kirschner, the board of directors, and the executive committee to establish long-range goals, plans and policies to move the company forward.

"I am honored to join Wheaton | Bekins and look forward to working with this talented team to build on their strong foundation," Gaw said. "Together, we will continue to deliver exceptional service to our clients, expand our market presence and foster a culture of collaboration and excellence."

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Thank you Rene Yamashiro and Kara Yamashiro for assisting the CMSA at the registration desk, collecting tickets at events, taking photos, and managing our audio/ visual at the convention. We greatly appreciated your time and commitment you put into making this convention successful!





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Movers Group Seeks Review of \$20B Contract for Military Moves

'Movers for America' Is Asking Congress to Direct the GAO to Pause Contract, Evaluate Program

A coalition of 250 professional movers, dubbed "Movers for America," is calling on Congress to direct the Government Accountability Office to pause a controversial

\$20 billion contract and conduct a thorough evaluation of the new program slated to provide an estimated 300,000 annual moves for the nation's military members and their families.

The Department of Defense Global Household Goods contract has for months been un-

der heavy criticism from some of the nation's largest and most respected moving companies, including members of American Trucking Associations' Moving and Storage Conference, some of whom are refusing to sign up for the new program being overseen by a single contractor because they say it's too confusing and won't allow them to make a fair living.

ATA is not formally affiliated with Movers for America, although some of ATA's members are publicly pushing for the GAO evaluation.

"Several longtime players in the military moving industry are still trying to wrap their arms around what the new Global Household Goods moving contract means for future military shipments," Bill Lovejoy, owner and president of Republic Moving and Storage and chairman of ATA's MSC, said in a statement. "We're in uncharted territory with a single-source provider put in charge of all military moves, with even big-

ger questions surrounding international relocations. No business should undertake a new contract without performing their due diligence, so why would the federal govern-

ment?"

"I strongly support a GAO study for the industry."

Lovejoy and several other longtime military movers say they are waiting to sign up for the new contract, which has been touted by the U.S. Transportation Command as a solution for long-standing

problems with moving the military world-wide.

Movers have argued that the contract's liability insurance requirements are excessive and that the federal Service Contract Act would require them to pay employees at costly rates, making their pricing "not compensatory." Even some of the larger movers have individually threatened to not sign up their companies for the contract, first awarded to Houston-based HomeSafe Alliance in 2022, but delayed by an unsuccessful court challenge.

HomeSafe has repeatedly said the new contract is working, and Transcom is steadfastly moving ahead with the contract, but on a gradual phase-in basis.

"It seems Transcom has lost its way because the GHC drastically reduces rates for the movers who will actually be providing the services, which is why so few have committed to the new program," National Van

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(MOVERS GROUP continued from page 26)

Lines CEO Tim Helenthal said. "Before this program is implemented on a wide-scale basis, where the impacts could be catastrophic, it's time for a strategic pause to examine the financial structure, the actual commitments and the program requirements to see if they are feasible."

Movers for America has expressed a number of specific concerns with the program, including:

- Transcom's new contract is unreasonable for trusted and road-tested professional moving companies.
- Transcom's transition to a privatized system for moves is the epitome of government waste throwing good money after bad "with no benefit to our service men and women or the taxpayers."
- Faulty technology, inexperienced leader ship and a lack of participating moving companies could force military families to handle their own moves.

The project is way behind schedule—and Transcom just invested an extra \$60 million to "buy" another yearlong delay. There were about 150,000 domestic permanent change-of-station moves during 2023, and if the private entity overseeing all PCS moves conducts just 1% of all domestic moves over the year, Transcom will unnecessarily spend an additional \$40,000 per

move in taxpayer funds.

The contract is a competition killer—and like many other problematic DOD contracts, it shapes market trends to create an industry monopoly, with excessive barriers to entry and a cascade of consequences.

Transcom has said it is beginning the new Global Household Goods contract on a <u>limited basis</u>. Once moves have been executed successfully according to contract requirements and more information technology capabilities are available, Transcom and the military said they plan to gradually increase volume and add interstate moves for initial locations.

DOD has said it does not plan to add additional locations during peak season (May 15-Aug. 31) and will only order a limited number of domestic shipments under the new contract from the locations phased in this spring. This means most service members and their families will move under the current program, not the new one, during this year's peak moving season.

"Starting with such a low volume provides us the opportunity to ensure our systems and processes are working smoothly before they affect a larger group of service members and families," Andy Dawson, director of the defense personal property management office, said in a statement.



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Ruff & Ready Moving Joins Bekins Van Lines

California moving service signs with fourth largest U.S. relocation company

TEMECULA, Calif. — Ruff & Ready Moving recently joined Bekins Van Lines' agency network as an interstate agent. Previously a Mayflower agent, the moving and storage company joins more than 350 Bekins agents across the country in providing top quality services for families and businesses.

After a decade in business, Southern California moving company Ruff & Ready Moving, owned by John Ruff, chose to become part of a van line with more than 130 years of experience moving families and companies.

"Everyone here at Bekins has a vested interest in customer satisfaction, since we are an ESOP company," said Mark Kirschner, CEO of Bekins Van Lines. "John and the whole Ruff & Ready Moving team recognized that strength, and we're happy to add them to our network as a strong interstate agent in Southern California."

The people at the Temecula moving service are the main reason for its success.

"We are a big family and have compassion for our customers," John Ruff, owner of Ruff & Ready Moving, said. "All our employees are great, hardworking people who take pride in our work."

Owner John Ruff serves on the board of directors for the local Boys and Girls Club, and Ruff & Ready Moving is involved further in its community through providing free transportation and manpower for more than 15 local nonprofits.

The company can be found in person at 43085 Business Park Dr., Ste E, Temecula, CA 92590, by phone at (951) 834-3539, or online at ruffandreadymoving.com. Ruff & Ready Moving services more than 100 cities in southern California, including Anaheim, Canyon Lake, Carlsbad, El Centro, Fallbrook, La Mesa, Laguna Hills, Orange, Poway, Menifee, Murrieta, San Bernardino, San Diego, Temecula, Wildomar, and Winchester.





Get Paid For Long-Distance Moving Leads

NATIONALEXPRESS MOVE (NEX) is a National Van Lines program that helps local and independent moving companies monetize their long-distance leads without long-term or binding contracts.

OUR REFERRAL PROGRAM WORKS LIKE THIS:

- 1 Sign up it's fast, easy and free.
- 2 Submit the lead at NationalExpressMove.com
- Get paid when we complete the move. It's that simple!





LEARN MORE AT NATIONALEXPRESSMOVE.COM
OR CALL 855-517-5310



Association Leaderboard Report

CMSA Enrolled Movers: 89

	CA Leaderboard	Total	CMSA Report Food Collected and Delivered		
1	Daly Movers	32,555 lbs.	Monthly	Year to Date	All Time
2	Alexander's Mobility Svcs - Tustin	10,500 lbs.	44,296 lbs.	73,457 lbs.	1,470,913 lbs.
3	Ace Relocation Systems - Los Angeles	6,849 lbs.	36,913 meals	61,214 meals	1,225,761 meals

JOIN THE MOVE FOR HUNGER

Visit: https://moveforhunger.org/join

Contact Taylor Heideman at (732) 774-0521 x216 or email: taylor@moveforhunger.org

CALENDAR OF EVENTS

Fri., Sept.6 San Diego/Imperial Counties Chapter

San Diego Padres Game

Fri., Oct. 4 Monterey Bay Chapter
Golf & Bocce Tournament

Mark Your Calendar!

107th Annual CMSA Convention Bally's Lake Tahoe April 22-27, 2025

CLASSIFIED ADVERTISING

CHARGES: 1-5 Lines \$15; \$2 each addt'l line. CMSA box number \$5. Special heading/setup is extra. To place your ad, contact Gale Iwashita by email at: giwashita@thecmsa.org or call (562)865-2900.

REACH YOUR TARGET AUDIENCE. ADVERTISE IN THE COMMUNICATOR!

BUSINESS WANTED

We are interested in purchasing all or a part of your business. We are able to provide quick cash for certain assets. We can assist in an exit strategy. Major CA markets are desired. Discussions will be in strictest confidence. Send information to CMSA, Box J1, 10900 E. 183rd St., #300, Cerritos, CA 90703.

EMPLOYMENT OPPORTUNITY

Looking for managers in L.A./Orange and Northern Bay Area. Must be extremely computer literate. Must be good with people and should have experience in the Moving and Storage Industry. Send resumes and letters of inquiries to: CMSA, Box J2, 10900 E. 183rd St., #300, Cerritos, CA 90703.

USED VAULTS

27 - 80" x 60" x 84" Cost \$40 35 - 90" x 60" x 84 Cost \$50 Average grade 7 on a scale of 1-10.

Please call 714/688-4800

NCMA Annual Meeting 2024

The National Council of Moving Associations held its annual meeting in early June in Denver, CO. Comprised of Moving Association executives from State. National, and International industry associations, the informal group of association colleagues met to share industry updates and initiatives, as well as association best practices, for the betterment of their association and the industry at large.





Denver, CO - Left to right: Louis Campion - Maryland, Dan Bradley - IAM, Don Knapp - Massachusetts, Brian Limperopulos - IAM, Steve Weitekamp - CMSA, George Phillips - Arizona, Nancy Irvine - Canada, Justin Hart - Arizona, Pam Stanley - North Carolina, Patricia McLaughlin - Illinois, Roger Moody - Virginia, Art Groux - Montana, Tracy Denora - New Jersey, Jeff Nadeau - DeWitt Move Worldwide, Danielle Hahami - ATA MSC, Bill Whalen - New York.

