

Artificial Intelligence (AI) in the Workplace: Policy Considerations and Best Practices

Artificial intelligence (AI) systems are receiving a lot of attention these days — and for good reasons. These tools are intuitive, can help increase productivity and efficiency, and even facilitate creativity and innovation. With their ease of use and benefits for businesses, it's not surprising that employers are increasingly incorporating various AI systems — including generative AI tools, automated decision systems, predictive tools and others — in the workplace.

While using AI applications has significant upside potential, certain uses, particularly when not subject to appropriate oversight and safeguards, may present risks to companies such as legal compliance issues, use or reliance on inaccurate outputs, potential biases, unethical use, and disclo-

sure of the company's confidential or sensitive information, trade secrets or intellectual property.

As AI technology rapidly develops and is widely adopted in workplaces, it's important for employers to understand laws and regulations that may apply to AI tools, audit how they use these tools, assess potential risks and then adopt AI use policies that provide clear guide-

lines and rules for using AI tools in the workplace while mitigating the potential risks that may arise when the tools are misused.

CMSA will be discussing AI at the upcoming CMSA Convention.



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Registration Forms
Attached



CHAIRWOMAN'S CORNER

By: Jeanette Homan

On January 22, the Central Valley Chapter gathered at the beautiful Tachi Palace Hotel and Casino for what turned out to be an incredibly successful and well-

attended event. We were just shy of 100 people in the room, which speaks volumes about the level of engagement and concern within our industry right now.

We were honored to have several dignitaries in attendance, including representatives from Congressman Vince Fong's office and Congressman David Valadao's office, as well as State Senator Melissa Hurtado. Kings County Supervisor Joe Neves also joined us that evening. Supervisor Neves has served as a county supervisor for 32 consecutive years—the longest serving supervisor in the entire State of California! It was truly an honor to have these leaders in

the room—people who understand the importance of our industry and the role my company plays within our community.

Many of these officials have stood alongside me throughout the battle surrounding the Global Household Goods Contract. They clearly understand the potential implications our industry faced if that contract had succeeded in its original form. Now, they continue this journey with us. As I wrote last month, our industry worked incredibly hard to rescue service members from the failed shipments under HomeSafe Alliance. Despite those efforts, many of us still saw no profit last year. In fact, 2025 was the worst year I have seen in terms of compensation for our industry.

That is why it meant so much to see these government representatives not only attend but actively take notes and engage in the discussion. They showed genuine interest in understanding our challenges and expressed a willingness to support businesses like mine moving forward.

We were also fortunate to have Jesse Lopez, Director/TMO for the Coast Guard,

(CHAIRWOMAN'S CORNER continued on page 4)

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PRESIDENT'S COMMENTS

By Steve Weitekamp

Late February included CMSA's annual legislative day in Sacramento. All in attendance found the event educational and enjoyable. Our legislative advocates, Matt Robinson and Lizzie

Guansona, of Shaw Yoder Antwih

Schmelzer and Lange, did a great job of setting up relevant appointments, both at their office and at a state legislative conference room, with regulators, legislators, and staff who already understood who we were and

what was important to our industry. Our current legislative issues (listed on page 7 of this issue) were well received on a bipartisan basis. After our visit, we have sent out 2 letters: One in support of SB 1064 (Dahle) Heavy-Duty Vehicle Inspection and Maintenance Program – biennial testing, and the other in opposition to AB 1777 (Garcia) Air pollution – indirect sources.

Our position paper on Marijuana, with the goal of Refined Testing Methods and the establishment of Standards for Intoxication, not only resonated with legislators of both parties but has been added to the radar of both the International Association of Movers (IAM) and the American Trucking Association Moving and Storage Council (ATA MSC). On the



(PRESIDENT'S COMMENTS continued on page 4)

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(CHAIRWOMAN'S CORNER continued from page 2)

in attendance. Jesse made the trek from Alameda to join us and graciously participated in our industry panel. His support, experience, and insights made for a very positive evening. He was joined by several respected professionals, including Tim Helenthal from National Van Lines, Amy Kline from Suddath Van Lines, John Chipman representing the American Trucking Association, and Steve Weitekamp, who represented both CMSA and IAM and delivered a detailed PowerPoint presentation.

Additional insight came from industry leaders Robert Vassar of Mesa Move Systems and Mark Lundgren of Interstate Van

Lines, both of whom shared their perspectives on the path forward for our industry.

One of the key topics discussed that evening was CMMC (Cybersecurity Maturity Model Certification), which all TSP's must complete by March 15 to stay in the DP3 program. The discussion helped answer many questions and provided clarity about what lies ahead as we continue doing business with the Department of War. The event would not have been possible without the incredible support of these participants, and our sponsors and partners, including National Van Lines, Suddath Van Lines, Charter Transportation, Interstate Van Lines, and our valued industry vendors New Haven

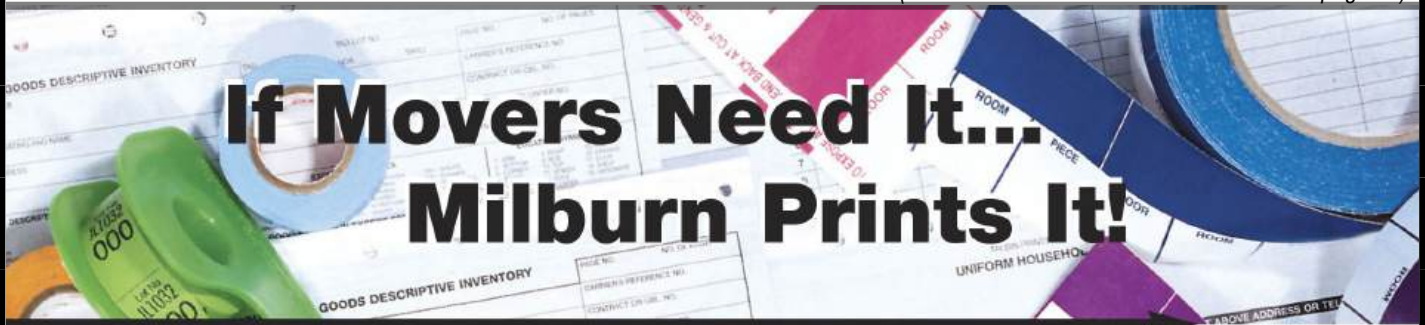
(CHAIRWOMAN'S CORNER continued on page 20)

(PRESIDENT'S COMMENTS continued from page 3)

federal side, we are hoping to get our positions in front of the Congressional Cannabis Caucus. Far from a fringe issue, with Marijuana as legal as alcohol in 24 states and allowed for medicinal uses (liberal application) in 40 of the 50 states.

We are busy at work on the 108th annual CMSA Convention. If you haven't registered and booked your hotel room, you should do so today. We have just added a general session speaker who should be of value to all CMSA members. CMSA member Ben Julianel at Navigators Advisory Group will

(PRESIDENT'S COMMENTS continued on page 16)



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Labor Department Plans to Rescind Independent Contractor Rule

Trucking Industry Welcomes Proposal to Roll Back to Previous Trump Version

The Labor Department proposes to safeguard "workers' entrepreneurial spirit and simplify compliance for American job creators." (Jeff Kowalsky/ Bloomberg) March 2, 2026 4:12 PM, EST



The Labor Department proposes to safeguard "workers' entrepreneurial spirit and simplify compliance for American job creators."

The Department of Labor plans to rescind a controversial independent contractor rule in a move welcomed by truckers.

Secretary of Labor Lori Chavez-DeRemer announced Feb. 26 a proposed rule under the Wage and Hour Division to rescind a Biden-era final rule.

"The tens of millions of Americans who work as independent contractors are helping drive the Golden Age of the American econ-

omy," Chavez-DeRemer said. "The department's proposed rule seeks to protect these workers' entrepreneurial spirit and simplify compliance for American job creators navigating a modern workplace, all while maintaining robust protections for employees under the Fair Labor Standards Act."

The proposed rule would undo a 2024 final rule classifying independent contractors and replace it with an employee classification analysis similar to one the department used in 2021.

"Consistent with Supreme Court and federal circuit court precedent, the proposed rule would make it easier to properly differ-

(TRUCKING INDUSTRY continued on page 8)

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CMSA Legislative Priorities

PRIORITY ISSUES

Clean Truck Check Program

The California Clean Truck Check requires that any fleet that operates heavy-duty trucks in the state must periodically test applicable vehicles for emissions.

Testing is currently required twice per year (as of October 2024) and will increase to four times per year beginning October 2027.

CMSA members often operate trucks that travel fewer than 10,000 miles annually, yet they are subject to the same testing frequency as vehicles traveling 100,000+ miles per year.

This current structure imposes unfair and disproportionate compliance costs on low-mileage fleets.

CMSA supports reforms that align testing frequency with vehicle mileage, ensuring environmental goals are met without imposing unnecessary burdens on small businesses operating low-mileage fleets.

Indirect Source Rules

Recent local and statewide efforts have attempted to regulate indirect sources of emissions, such as trucks. Prior to these efforts, ISR as a regulatory tool has largely remained dormant since 1977, as innovative stationary and mobile source control techniques have already drastically cut emissions.

The latest proposal, AB 1777 (Garcia), would grant broad authority to CARB to regulate indirect sources of emissions.

Nearly every good and service Californians consume would be impacted, including moving and storage services.

Imposition of an ISR would likely come with additional compliance fees or costly mandatory equipment upgrades at a time when small businesses are struggling to stay afloat.

CMSA opposes current efforts to further regulate indirect sources of emissions, as they would exacerbate California's already existing affordability crisis by adding another layer of regulation and fees upon already-regulated sources.

Marijuana Research & Impairment Standards

Under California Vehicle Code § 23152, it is unlawful to operate a vehicle while "under the influence" of any drug, including marijuana. Unlike alcohol, California has no clear-cut THC impairment threshold.

THC can remain in a person's system long after legal off-duty use, creating uncertainty for employers in distinguishing lawful conduct from actionable on-duty impairment.

Most of CMSA's member companies are regulated by the Federal Motor Carrier Safety Administration and must follow U.S. Department of Transportation drug-testing rules, which prohibit marijuana use for a commercial driver's license even in states where it's legal. A positive THC test requires removal from safety-sensitive duties, regardless of off-duty or medical use.

This uncertainty narrows the available labor pool and complicates recruitment and retention in an already tight labor market.

CMSA supports federal and state initiatives that fund and prioritize marijuana research, specifically aimed at developing reliable intoxication tests, establishing impairment standards, and integrating advances into workplace and public safety regulations.

entiate between employees with the protections under the Fair Labor Standards Act and those workers who work as independent contractors,” the agency stated.

“The Trump administration’s proposal represents a significant step forward,” ATA President Chris Spear says. (American Trucking Associations)

This development was welcomed by American Trucking Associations President Chris Spear, who said the proposed rule would do away with “a destructive” classification standard and promote a regulation to protect over 350,000 independent truckers.

“Following years of advocacy led by ATA, the Trump administration’s proposal represents a significant step forward to defend the livelihoods of the hundreds of thousands of truckers who choose to work as independent contractors,” Spear said.

He thanked President Donald Trump “for listening to the concerns of professional drivers and taking action to protect individual opportunity, our supply chain and our economy.”

Spear noted ATA will continue to support finalizing the new rule and encouraging Congress to pass legislation to codify the policy into law.

ATA said the proposed rule would restore the first Trump administration’s definition for independent contractors “that brought clarity and order to the law in this area. In 2024, independent contractors came under fire when the Biden administration radically rewrote their classification, replacing a straightforward definition with an opaque and deliberately confusing standard designed to fuel frivolous litigation and deny self-employed individuals the freedom of choice to work as independent contractors.”

The Labor Department noted that the proposed rule would:

- Apply an “economic reality” test to decide if a worker is in business as an independent contractor or employee economically dependent on an employer.
- Identify/explain two “core factors” to determine if a worker economically



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Grace Moving Company, LLC, of Modesto, Stockton and Tracy, Calif., was awarded Wheaton World Wide Moving Agent of the Year Thursday, February 19 at Wheaton's seventh annual Van Line Summit & Awards Gala. The award is given to the top interstate agent for Wheaton World Wide Moving that exemplifies putting customers first and the characteristics of quality, professionalism, empathy for customers, fellow agents, drivers and van line employees.

Grace Moving Company's co-owner, Sally Bolger, was the marketing director at a large retirement community before starting the moving business. She managed the coordination of moves for all the residents moving into the community and discovered that moving companies were typically unreliable for senior moves. One day in 1998, an individual's movers didn't show up on the day the individual was scheduled to move into the facility. Sally called her husband, Patrick Bolger (co-owner of Grace Moving), to ask for his help since he was off that day, and they were able to get the individual moved.

"At the end of that move, the family and that resident were just so happy, and they were so complimentary about the job he did, how respectful, how kind, and it was a light bulb moment for me," said Sally Bolger.

The California moving company became part of the Wheaton network with the van line's acquisition of Stevens Worldwide Van

Lines in 2019 and transitioned to become a Wheaton agent in 2022. Throughout its journey, the team at Grace Moving has consistently provided an excellent customer experience.

"Grace Moving is a leader in the older adult market. Their commitment to quality and customer service has propelled them to grow as a business and within the Wheaton network.

While they've expanded exponentially over the past twenty-plus years, they've kept their commitment to quality and care in every aspect of their business. Each member of their team works together to give their customers a phenomenal experience," said Jim Gaw, CEO of



The Grace Moving team (from left Clay Smith, Patrick Bolger and Sally Bolger) accepts the 2025 Wheaton Agent of the Year award from Jim Gaw (far right), Wheaton World Wide Moving CEO.

Wheaton World Wide Moving. "The Agent of the Year award reflects the team's exceptional collaboration, dedication and outstanding performance. Together, this agency has shown what's possible when talent and teamwork come together."

Grace Moving Company's June 2025 Agent of the Month distinction was the company's fourth recognition through the monthly award. Other recent awards include the 2025 Bronze Sales Award; the 2025 Top Spire Award; the 2025 Spire Award; and the 2025 Customer Loyalty Award. Clay Smith, interstate salesperson for Grace Moving Company, earned the 2025 Leaders Club Award for individual sales.



February 27, 2026

The Honorable Catherine Blakespear
Chair, Senate Environmental Quality Committee
1021 O Street, Suite 7720
Sacramento, CA 95814

RE: SB 1064 (Dahle) Heavy-Duty Vehicle Inspection and Maintenance Program: biennial testing. – SUPPORT

Dear Senator Blakespear:

On behalf of the 525 member companies of the California Moving and Storage Association (CMSA), the trade association representing the state's regulated and permitted moving and storage companies, I write to you today in strong support of SB 1064 (Dahle), which will make necessary reforms to California's Clean Truck Check program and ease compliance burdens on California-based businesses.

California's Clean Truck Check program, administered by the California Air Resources Board, requires heavy-duty vehicles over 14,000 pounds GVWR to complete emissions compliance testing twice per year. Vehicles with onboard diagnostic (OBD) systems submit emissions data electronically via telematics or manual reporting, while older non-OBD vehicles must undergo opacity testing and visual inspections at approved facilities.

Currently, all covered vehicles are tested biannually regardless of mileage, usage, or emissions performance. Many CMSA member companies operate fleets that travel fewer than 12,000 miles annually but are still subject to the same testing frequency as a vehicle that travels more than 100,000 miles annually. This structure imposes unfair and disproportionate compliance costs on low-mileage fleets, particularly for small businesses with limited time and resources.

The bill would alleviate unnecessary regulatory and financial burdens on our industry by requiring emissions testing every two years for heavy-duty vehicles with a GVWR over 14,000 pounds. In doing so, it aligns inspection frequency with modern diesel technology, onboard diagnostics, and telematics capabilities, reducing compliance costs and downtime while maintaining environmental protections. The reform provides regulatory relief to the trucking and goods movement industries without compromising air quality goals.

For the above reasons, we respectfully write in support of SB 1064 (Dahle). If you have any questions regarding our position, please contact Lizzie Guansona at lizzie@syaslpntrns.com.

Sincerely,

Steve Weitekamp
CMSA President

CC: The Honorable Megan Dahle, California State Senate

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(TRUCKING INDUSTRY continued from page 8)

relies on an employer for work/business who has control over the work. It would also examine if the worker can incur profit or losses based on initiative and/or investment.

The new rule would evaluate if a worker's skill is required for a job, how permanent a working relationship is and whether the job falls within part of an integrated production team.

"The rule we are proposing today is not only based on long-standing legal principles

used in federal courts across the country but also is aimed at ensuring that workers and employers know how to apply those principles predictably," said Andrew Rogers, administrator of the Wage and Hour Division. "The department believes that streamlined regulations in line with Congress' intent when it passed the Fair Labor Standards Act would improve compliance, reduce misclassification and reduce costly litigation in an economic environment that needs flexibility and innovation."

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**AMS Relocation, Inc., awarded Agent of the Year
*Bekins Van Lines agent among best in moving industry***

INDIANAPOLIS - AMS Relocation, Inc., of Brisbane, Campbell and Danville, Calif., was awarded Bekins Van Lines Agent of the Year Thursday, February 19 at Bekins' seventh annual Van Line Summit & Awards Gala. The award is given to the top interstate agent for Bekins Van Lines that exemplifies putting customers first and the characteristics of quality, professionalism, empathy for customers, fellow agents, drivers and van line employees.

Selected as the Bekins Agent of the Month for May 2025, AMS Relocation, Inc., has been family-owned and operated since 1949, when Chairman Gary Wolfe's parents left the restaurant business and started a used furniture store/handyman/mover business. The moving company joined the Bekins system in 1983 under Wolf, two years after he purchased the company from his parents.

"I was getting calls weekly about interstate moves and having to give them another mover's phone number, which is when I realized I should look into interstate moving," Wolfe said. "I talked to virtually everyone, but no one was interested since I didn't have interstate experience, until Scott Lindberg called me from Bekins Van Lines."

Wolfe provided a business plan and joined Bekins, starting a 40-plus year partnership that has been fruitful on both sides and has filtered through three more generations.

"My mom Stacie Eversole is our president, and my brother Austin Eversole is our COO," said Cameron Eversole, CEO of AMS Relocation, Inc. and grandson of Gary Wolfe. "This isn't just a job for us. This is a

75-plus-year legacy, and that's how we look at it."

The team at AMS Relocation, Inc. has made a continued positive impact on the van line throughout the more than four decades they have been part of the network.

"AMS Relocation, Inc., has always been a leader in their community, a leader in quality and a leader within the Bekins system. Their decades of success in the Bay area prove their expertise, yet they're always listening and finding new ways to delight their customers," said Jim Gaw, CEO at Bekins Van Lines. "The 2025 Agent of the Year award is a testament to what a unified team can achieve."

AMS Relocation, Inc.'s May 2025 Agent of the Month distinction was the company's tenth recognition through the monthly award, and the 2025 Agent of the Year award is its second time to earn the annual award, with the first time happening in 2013. Other recent awards include the 2025 Silver Sales Award, the 2025 Bronze Hauling Award, and the 2025 Spire Award. Paul Newman, a salesperson at AMS Relocation, Inc., also earned the 2025 Achievers Club individual sales award.

The Bay area moving company is involved in its community through partnerships with the National Association of Senior and Specialty Move Managers (NASMM), the San Mateo County of Realtors, Make It Home Bay Area, Move For Hunger, and National Association of Productivity and Organizing Professionals (NAPO). AMS Relocation, Inc. is also proud to be a Silver Certified agent through the van line.

(PRESIDENT'S COMMENTS continued from page 4)

Speak on Succession Planning. Even if this isn't currently on your radar, you will want to listen to his discussion about what he calls the Exit Fire Drill that addresses what if something happens and your company needs to change leadership suddenly. He will also speak about valuing your business for sale. A worthwhile exercise even for

those with no intention of selling.

CMSA works hard to keep convention costs reasonable and provide the best possible value for our membership. We can all take pride in what CMSA continues to accomplish, which is possible because of your support. Be sure that you are a part of CMSA's 108th annual convention.

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Moving Equipment and AI-DPS, who stepped up to sponsor the evening.

Of course, none of this would have happened without the hard work of my co-chapter president and board member, Rhonda Stephens, along with the entire Lambert team. They spent countless hours ensuring every detail was taken care of—from organizing sponsorships to preparing the silent auction items that added so much excitement to the evening.

We were also fortunate to have a very special guest join us to conduct a live auction. John Cardoza of Storage Auction Experts, along with his wife, traveled from Turlock to be at our event and brought tremendous energy and enthusiasm to the room. John did a fantastic job making the auction both fun and engaging for everyone in attendance. Some of the items up for bid included two incredible packages: a five-night stay at a beautiful condo in Maui and a five-night stay at a home in Boise, Idaho. Under normal circumstances, these hot-ticket items would have created quite a bidding frenzy. However, as I mentioned earlier, our industry was in financial distress in 2025. Sadly, we were auctioning off these amazing trips

to a room full of people who had little to no net profit last year. Despite that reality, our community still showed up in support of one another. We managed to raise some funds for the CMSA Scholarship Fund, which will ultimately benefit students connected to our industry. That generosity, even during difficult times, says a lot about the people in this organization.

As I look ahead, next month will be my final column as your chairwoman. It is truly a bittersweet moment for me. I have thoroughly enjoyed serving in this role, even through what has arguably been one of the most tumultuous periods our industry has faced. Through these challenges, I feel I have gained even more friends and built even more meaningful relationships. Many members of our organization have confided in me and shared their personal stories and struggles along the way, and I am incredibly grateful for the trust they have placed in me.

Before we close out this season, I want to encourage everyone to register for our CMSA Convention in May in Palm Springs. It will be an important opportunity for all of us to come together, support one another, collaborate, and strengthen our industry as we prepare for Peak Season 2026. I look forward to seeing many of you there!





Association Leaderboard Report

CA Leaders for the Month		Total
1	All-Was Moving & Storage, Inc.	106 lbs
2		
3		

CMSA Report Food Collected and Delivered

Monthly	Year to Date	All Time
106 lbs.	2,307 lbs.	2,695,951 lbs.
88 meals	1,993 meals	2,246,625 meals



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108th Annual CMSA Convention Registration Form

May 12 - 17, 2026



EARLY REGISTRATION DEADLINE: MARCH 31, 2026
FULL registrations paid by MARCH 31, 2026 are eligible for the drawing to win \$350 credit towards 2027 Conv. Registration

First CMSA Convention? (Y/N) _____
 Interested in joining the CMSA Young Professionals Group? (Y/N) _____

Register the following company's representatives.

Name _____ Badge First Name _____
 Name _____ Badge First Name _____
 Name _____ Badge First Name _____
 Company _____ Phone (____) _____ Email _____
 Address _____ City _____ State _____ ZIP _____

Date of Arrival _____ **Date of Departure** _____

REGISTRATION FEE:

	Before <u>April 13</u>	After <u>April 13</u>
CMSA MEMBER or GUEST (13+ yrs.)	\$675.00	\$775.00
CHILDREN'S PRICE (up to 12 yrs.)	\$510.00	\$530.00
NON-MEMBERS (each)	\$852.00	\$952.00

Sponsors & Exhibitors—Please use appropriate forms to ensure proper handling of complimentary registrants.

Dietary Restrictions (e.g. vegetarian, gluten-free, vegan, etc.): _____
We will notify you whether or not your requests can be accommodated and if any additional fees are necessary.

Enclose registration fees with this form. Make checks or money orders payable to **CMSA** or use your **Credit Card**. Credit card registrations may be e-mailed to giwashita@thecmsa.org,
 () Visa () MC () AMEX () Check enclosed Amount \$ _____

Name on Card _____ Card # _____ Exp. Date _____
 Card Billing Address _____
 CVV Number _____

****CANCELLATIONS:** *Cancellations made before **April 13, 2026** will be subject to administrative fees plus any incurred costs. After **April 13, 2026**, we will be unable to give refunds. Substitutions will be accepted, but we need to know at least one week in advance.*

ROOM RESERVATIONS: Call Omni Rancho Las Palmas at 1-800-843-6664 to make reservations and reference the following group code **CMSA** to receive the special group rate. You can also use this link to make your reservation online. <http://bit.ly/429avqT>. Reservations must be made by **April 20, 2026** to guarantee the special group room rate. All major credit cards are accepted for deposit. Special CMSA rates apply to extended stay three days before and after the convention dates based on availability, so make reservations ASAP!

RETURN COMPLETED FORM TO: CMSA, 10900 E. 183RD ST., STE 300, CERRITOS, CA 90703
 OR EMAIL TO: giwashita@thecmsa.org

2026 CONVENTION EVENTS

ALL GENERAL SESSIONS AND PANEL DISCUSSIONS ARE OPEN TO ALL MEMBERS

- WEDNESDAY, May 13** **COMMITTEE MEETINGS - OPEN TO ALL MEMBERS**
(Insurance, Government Affairs, Membership and Military)
- BOARD MEETING**
- THURSDAY, May 14** **GOLF TOURNAMENT—OMNI RANCHO LAS PALMAS**
- WOMEN ON THE MOVE MEETING**
- YOUNG PROFESSIONALS GROUP MEETING**
- EXHIBITORS WELCOME RECEPTION**
Food, Beverage, Latest in Industry Products and Service Technologies
- FRIDAY, May 15** **DESERT BLOOM BUFFET**
- CMSA GENERAL SESSION**
- CANYON BREEZE LUNCHEON**
- MILITARY BREAKOUT SESSION**
- FRIDAY EVENT TBD**
- SATURDAY, May 16** **OASIS MORNING BUFFET**
- CMSA GENERAL SESSION**
- VAN LINE PANEL DISCUSSION**
- SANDS OF OPPORTUNITY AWARDS LUNCHEON**
- CHAIRMAN’S RECEPTION & DINNER/BALL**

CMSA ANNUAL GOLF TOURNAMENT REGISTRATION FORM

Omni Rancho Las Palmas
41000 Bob Hope Drive
Rancho Mirage, CA 92270
(760) 568-2727

THURSDAY, May 14, 2026
9:00 A.M. SHOTGUN START
(Golfers should arrive at course by 8:30 a.m.)



Dress Code:

Acceptable Attire: Men—collared shirts, slacks or golf shorts.

Women—dresses, skirts, slacks, mid-length golf shorts.

Unacceptable Attire: Men—tee shirts, tank tops, denim, cut-offs or swimsuits.

Women—halter top, tee shirts, tank tops, denim, cut-offs, or swimsuits.

Soft-spikes or spike-less shoes are required for both men and women.

**EVENT PARTNERS: CHAMPION RISK & INSURANCE SERVICES, L.P.
and VANLINER INSURANCE COMPANY**

ENTRY FEE — \$135.00 per person / Includes: green fee, shared cart, and range balls

Primary Contact:

Golfer 1: _____ Company: _____

Phone: _____ Email: _____

List golfers in your foursome. (Foursomes will be formed by CMSA unless listed below.):

Golfer 2: _____ Company: _____

Golfer 3: _____ Company: _____

Golfer 4: _____ Company: _____

Refunds are subject to a \$25 processing fee. No refunds for cancellations after April 15, 2026.

Enclose golf fees with this form. Make checks payable to **CMSA**, or use your Visa or Master Card.

() Visa () MC () Check enclosed Total Amount: _____

Name on Card: _____ Card #: _____

Exp. Date: _____ Three-Digit Code: _____

Billing Address & ZIP Code: _____

Phone: _____ Email Address: _____

GOLF CLUB RENTAL FEES ARE PAID DIRECTLY TO THE PRO SHOP—NOT CMSA.

If you would like to reserve a set of golf clubs, please provide a count below so that the pro shop will be sure to have enough on hand and ready for you to pick up. Golf club rentals are available at the pro, price TBD per set.

Enter # of Rental Sets: ___ Men's RH ___ Men's LH ___ Women's RH ___ Women's LH

Please mail this form, with payment to: CMSA, 10900 E. 183rd St., Suite 300, Cerritos, CA 90703
or email to: giwashita@thecmsa.org

Exhibitor Registration Form

108th CMSA Annual Convention
EXHIBIT DATES: **May 12 - 17, 2026**

IMPORTANT: We are still finalizing plans with our decorators. Once finalized, they will be in touch with you once Registered.

STEP 1: RESPONSIBLE PARTY INFORMATION

1. _____
Full Name of Attendee Responsible for Booth

First Name to Appear on Badge

Company Name to Appear on Exhibitor ID Sign

Telephone _____ Fax _____

E-Mail Address (Registration Confirmation will be sent via E-mail)

Special Food Requests: _____

CMSA reserves the right to reject registration from exhibitors deemed inappropriate by the CMSA President and/or the CMSA Board of Directors.

STEP 2: ADDITIONAL ATTENDEES

2. _____
Full Name

First Name to Appear on Badge

E-Mail Address

Special Food Requests: _____

3. _____
Full Name

First Name to Appear on Badge

E-Mail Address

Special Food Requests: _____

USE ADDITIONAL SHEET TO LIST MORE ATTENDEES.

STEP 3: ASSESS EXHIBITOR FEES

Booth registration **includes** one (1) convention registration, an 8x10 pipe & drape display booth, a six-foot skirted table, two chairs, wastebasket and exhibitor ID sign.

Booth Registration
Before April 10, 2026 @ \$1,700 \$ _____
After April 10, 2026 @ \$2,100 \$ _____

Booth Electricity—\$150 per booth \$ _____

Additional Attendee(s):

Members \$675 ea./Non-Members \$852 ea. \$ _____

Grand Total: \$ _____

\$10 from each exhibitor's booth fee will be included in the Booth Bingo Raffle!

Refunds for any cancellations done before April 10, 2026 will be subject to administrative fees plus any incurred costs (not to exceed 50% of total fees paid). No refunds will be made after April 10, 2026.

STEP 4: CHOOSE YOUR BOOTH

Priority will be given according to seniority, # of booths reserved, and date form was received. See booth diagram.

RESERVE BOOTH # (s) _____ FOR MY EXHIBIT.

In case your first choice is taken, please list alternate booth #s.
2nd Choice (s) _____ 3rd Choice (s): _____

Companies you don't want to be next to: _____

Saturday Booth Raffle Drawing? ____ Yes ____ No

STEP 5: SELECT METHOD OF PAYMENT

Check Enclosed Charge to Credit Card

CREDIT CARD INFORMATION:

VISA MasterCard American Express

Name on Credit Card

Credit Card Number

Exp. Date

Billing Address

Billing Zip Code

3-Digit Code on Back of Card

Authorized Signature

Date

STEP 6: RESPONSIBILITY AGREEMENT

By registering to be an Exhibitor at the CMSA Convention, you are agreeing to the terms below:

Exhibitor shall be fully responsible to pay for any and all damages to property owned by Omni Rancho Las Palmas, Rancho Mirage, CA its owners or managers which results from any act of omission of Exhibitor. Exhibitor agrees to defend, indemnify and hold harmless the California Moving & Storage Association, Omni Rancho Las Palmas, Rancho Mirage, CA, its owners, managers, officers or directors, agents, employees, subsidiaries and affiliates from any damages or charges resulting from or arising from or out of the Exhibitor's use of the property. Exhibitor's liability shall include all losses, costs, damages or expenses arising from or out of or by reason of any accident or bodily injury or other occurrences to any person or persons, including the Exhibitor, its agents, employees, and business invitees which arise from or out of Exhibitor's occupancy and/or use of the exhibition premises, Omni Rancho Las Palmas, Rancho Mirage, CA, or any part thereof. The Exhibitor understands that the Omni Rancho Las Palmas, Rancho Mirage, CA does not maintain insurance covering the Exhibitor's property and that it is the sole responsibility of the Exhibitor to obtain such insurance.

Exhibit Dates: May 14 - 16, 2026

Set-up available at 5 p.m. on Wednesday, May 13, 2026

CMSA, 10900 E. 183rd Street, Suite 300, Cerritos, CA 90703; Email: giwashita@thecmsa.org

California Moving & Storage Association

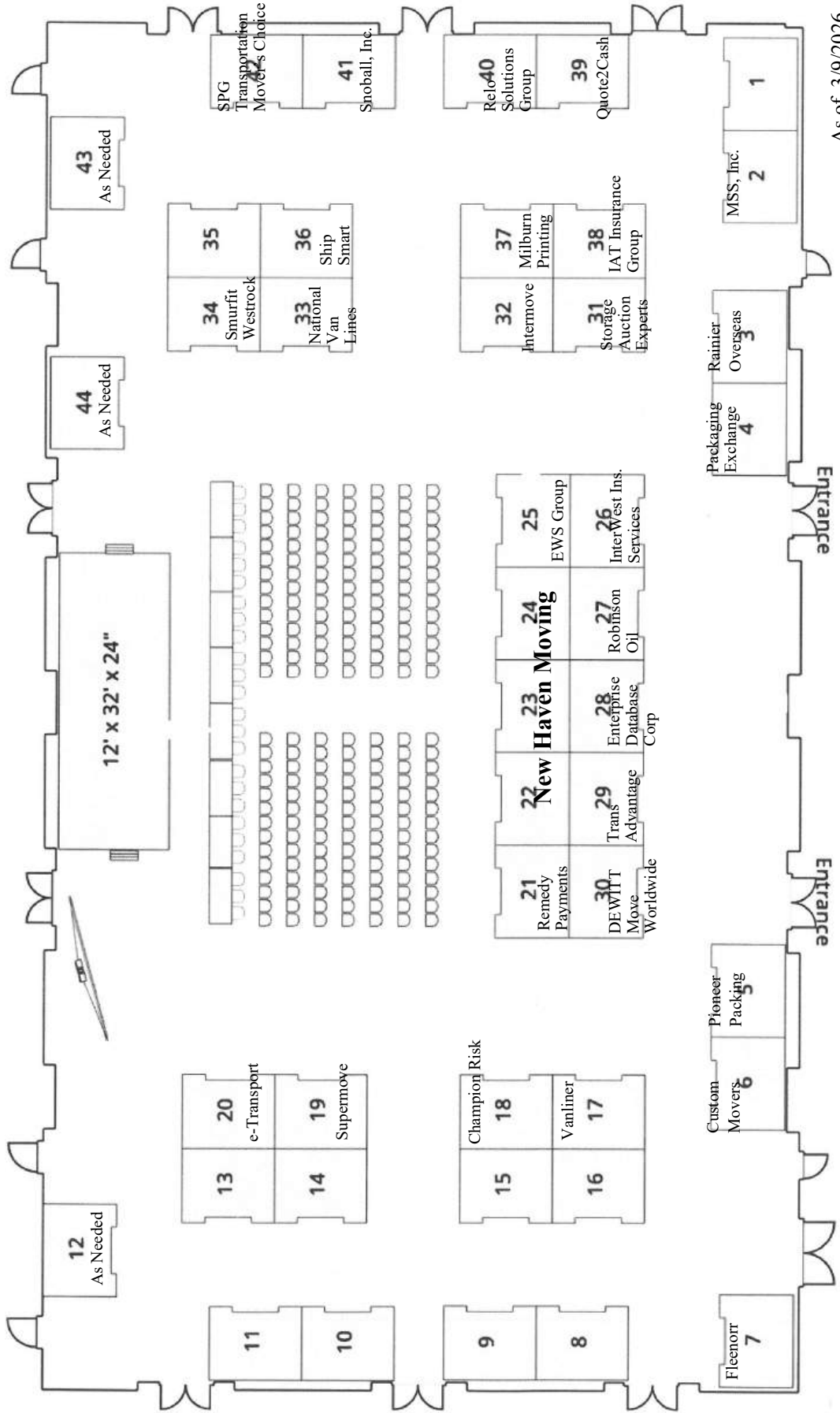
108th Annual Convention – Booth Diagram

Omni Rancho Las Palmas

41000 Bob Hope Drive

Rancho Mirage, CA 92270

May 12 - 17, 2026



CMSA CONVENTION PARTNERSHIPS/DOOR PRIZE FORM

EVENTS AVAILABLE FOR PARTNERSHIP

- 1. Tues. May 12 Movers & Shakers Reception*
- 2. Tues. May 12 Movers & Shakers Dinner♦*
- 3. Thurs. May 14 Golf Tournament♦
- 4. Thurs. May 14 Exhibitors Reception♦
- 5. Fri. May 15 Desert Bloom Buffet
- 6. Fri. May 15 Canyon Breeze Luncheon♦
- 7. Fri. May 15 CMSA Convention Partnership
(Unlimited co-partnerships)

- 8. Sat. May 16 Oasis Morning Buffet
- 9. Sat. May 16 Sands of Opportunity Awards
Luncheon♦
- 10. Sat. May 16 Chairman's Dinner♦
- 11. Sat. May 16 Chairman's Reception

PARTNERS

- DEWITT CO./Royal Hawaiian Movers
- IAT Insurance - TransGuard
- Champion Risk & Ins Svcs/Vanliner Ins.
- New Haven Moving Equipment
- Valley Relocation & Storage
- Packaging Exchange
- Milburn Printing, CG Moving Co., Inc.
- Atlas Van Lines, Interstate
- Van Lines, National Van Lines, North American Van Lines, UniGroup, Wheaton | Bekins
- Lambert Enterprises

- TMM
- Smurfit Westrock / Packaging Solutions
- Smurfit Westrock / Packaging Solutions

* Invitation Only Event / ♦ Partnership of Major Event (includes 2 Free Registrations) - \$3,200 / All Other Partnerships (includes 1 Free Registration) - \$2,050

Event # _____ Amount \$ _____

PERSON CLAIMING FREE CONVENTION REGISTRATION(S):

Name _____ Badge First Name _____

♦Name _____ Badge First Name _____

Company _____

Phone _____ E-mail Address _____

Special Food Requests (e.g. vegetarian, gluten-free, vegan, etc.): _____

We will notify you whether your requests can be accommodated and if any additional fees are necessary.

For any additional persons registering, be sure to use the Convention Registration form.

Make checks payable to CMSA or use your Visa, MasterCard or Discover Card.

() Check enclosed () Visa () MasterCard () Discover

Name on Card _____ Card # _____

Exp. Date _____ Three-Digit Code on Back of Card _____

Billing Address _____ Billing ZIP _____

~~~~~  
 \_\_\_ YES, I want to support CMSA with a door prize.

Contact Name \_\_\_\_\_ Company \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

Door Prize(s) \_\_\_\_\_

**Return with payment and/or door prize(s) to CMSA, 10900 E. 183<sup>rd</sup> St., #300, Cerritos CA 90703 or e-mail to giwashita@thecmsa.org. For questions, call Gale Iwashita at (562) 865-2900.**